

# STONEGATE CAPITAL PARTNERS

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## **COMPANY DESCRIPTION**

Steppe Gold Ltd. is a precious metals exploration and production Company with current operations in Mongolia. The Company is currently developing its 100% owned Altan Tsaagan Ovoo Gold Project (ATO) acquired from Centerra Gold in September 2017, with production recently beginning in March 2020. The Company's portfolio also contains an 80% ownership in an exploration-stage mineral property called the Uudam Khundii (UK) with a 20% joint venture partner. Steppe Gold became public as the only main board mining IPO in 2018 raising \$25M. The Company is headquartered out of Ulaanbaatar, Mongolia.

# CONDENSED BALANCE SHEET

(USD \$mm, except per share data)

Exchange / Symbol

Market Cap (CAD;mm):

Enterprise Value (CAD; mm):

Shares Outstanding (mm):

Volume (3 month avg.):

52 week Range (CAD):

Price (CAD):

Float (%):

**Industry:** 

| <b>Balance Sheet Date:</b> | 09/30/2021 |
|----------------------------|------------|
| Cash & ST Invest:          | \$5.9      |
| Cash/Share:                | \$0.09     |
| Debt:                      | \$72.1     |
| Equity (Book Value):       | \$41.1     |
| Equity/Share:              | \$0.65     |

#### **CONDENSED INCOME STATEMENTS**

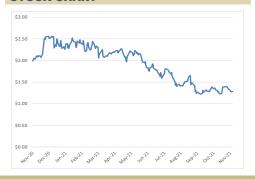
(USD \$mm, except per share data)

| FY - 12/31 | Revenue | Net<br>Income | EBITDA  | EPS      |
|------------|---------|---------------|---------|----------|
| FY18       | \$0.0   | \$(12.2)      | \$(8.5) | \$(0.33) |
| FY19       | \$0.0   | \$(5.2)       | \$(4.6) | \$(0.13) |
| FY20E      | \$52.1  | \$(4.1)       | \$24.4  | \$(0.07) |
| FY21E      | \$17.4  | \$(7.8)       | \$3.8   | \$(0.11) |

## **LARGEST SHAREHOLDERS**

| Sprott FCA                 | 6,976,944 |
|----------------------------|-----------|
| Bataa Tumur-Ochir          | 5,937,192 |
| LIM Advisors Limted        | 4,952,400 |
| Atmacorp LTD Asset Mgmt    | 2,637,927 |
| Fidelity International Ltd | 2,210,145 |
| Elliot Management Corp     | 1,500,000 |
| Matthew Wood               | 1,000,062 |
| Aneel Waraich              | 648,707   |
| Triple Flag Mining         | 580,000   |
| Patrick Michaels           | 153,000   |

## STOCK CHART



## **SUMMARY**

TSX: STGO

\$1.18

\$75.2

\$141.4

71.5%

36,933

\$1.19-\$2.67

Precoius Metals & Minerals

63.7

- **Flagship project starts commercial production** Steppe Gold's flagship project Altan Tsaagan Ovoo (ATO) is fully constructed and began producing gold and silver in the Spring of 2020. For F20, the ATO mine produced 33,154 oz and sold 31,733 gold oz, and 14,002 silver oz for revenue of \$52.1M. The Company is targeting annual production of between 50,000 to 60,000 oz of gold.
- **ATO property projected to generate positive cash flow** The ATO property is projected to produce strong annual cash flows with annualized production expected to produce 50,000 to 60,000 oz of gold per annum from the heap leach operation with cash cost per ounce of ~US\$550 over the life of the mine. The Company believes this should equate to \$40M+ of EBITDA.
- ATO expansion project moving forward Steppe has three diamond core exploration drilling rigs focusing on resource extensions at ATO1 and ATO4 as well as Mungu, a high grade, near surface gold and silver potential site located northeast of the current resources at the ATO project. Importantly, the Company published a bankable feasibility study in November 2021 for the expansion of the ATO Gold mine. Highlights include increased production to 100,000 oz of gold annualy, an estimated mine life of 12 years, and an after-tax NPV5% of US\$232M with an IRR of 67%, and a payback in 3 years. Production is expected to start in Q4 2023.
- ATO expansion financing in place The Company announced a \$65M project financing raise in November 2021. Of the \$65M, approximately \$59.7M was funded through the Gold-2 National Program, facilited by the Central Bank of Mongolia. This financing is for a 3-year term at 9% interest paid monthly. This debt capital is expected to fast track its phase two construction of the ATO Gold Mine.
- Additional exploration assets Steppe Gold's Uudam Khundii (UK) property currently encompasses 14,397 hectares located 800km south-west of Ulaanbaatar and holds one exploration license. Steppe Gold has commenced initial exploration activities on the property including geological mapping, geochemical sampling, geophysical surveys, and trenching.
- Management team experienced Management is well established and has a
  long operating history in Mongolia. The Company's newly appointed CEO, Bataa
  Tumur-Ochir, has extensive experience operating in Mongolia as CEO of Wolf
  Petroleum ltd., an oil and gas exploration Company, and Hunnu Coal Limited, a
  Mongolian Coal Company.
- Valuation We use a DCF analysis off our mine models for phase I and phase II at the ATO mine. Combining the separate valuations for phase I and phase II, we arrive at a range of C\$2.00 to C\$3.50 with a mid-point of C\$2.75. See page 7 for further details.



## **BUSINESS OVERVIEW**

Steppe Gold is a precious metals exploration and development Company based out of Ulaanbaatar, Mongolia that is focused on developing its existing assets in Mongolia. The Company currently has 3 assets consisting of its flagship Altan Tsaagan Ovoo (ATO) project, Mungu discovery, and Uudam Khundii (UK) project.

Steppe Gold became the only mining IPO on the Toronto stock exchange in 2018 when they announced the closing of its initial public offering on May 22<sup>nd</sup>, 2018. The offering saw the Company issue 10.6M units at a price of C\$2.00 per unit for gross proceeds of C\$21.1M. Each unit is composed of one common share and one warrant exercisable at C\$2.34 for 24 months, or until May 2020. The Company used proceeds from its IPO to fund working capital and complete construction of its heap leach plant at ATO.

Exhibit 1: Steppe Gold's Mongolian Operations



Source: Company Reports

The Company purchased its flagship property, ATO, from Centerra Gold Inc. in 2017 with the goal of establishing a near-term, low cost producing mine as the Company's initial project. In F20, the Company announced its achievement of commercial production at the ATO Gold mine. For F20, the mine hit production of 33,154 gold ounces and 14,002 silver ounces. Going forward, the Company is targeting annual production of between 50,000 to 60,000 oz AU annually.

Exhibit 2: ATO Project Site



Source: Company Reports

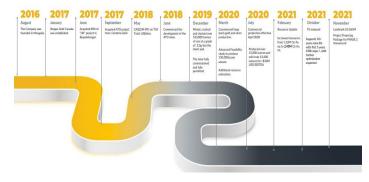
In addition to the flagship project purchased from Centerra Gold, Steppe Gold has also been focused on developing two additional properties. The Mungu discovery, located northeast of the ATO project, is an epithermal gold-silver system with localized bonanza grades. The stage 2 drilling, which was finished in Summer 2018, delivered the first visible gold seen with super high grades being recovered. Stage 3 saw 8 drill holes completed with results currently pending.

Lastly, the Uudam Khundii (UK) project is comprised of one exploration license granted in August 2017, covering 14,397 hectares roughly 800km south west of Ulaanbaatar. The property is between two known gold deposits explored by Erdene Resource Development, the Bayan Khundii gold discovery and Altan Nar epithermal gold deposit.

Steppe Gold's goal is to become one of the leading gold producers in Mongolia with regional consolidation opportunities present. The mining sector currently accounts for 20% of GDP and 80% of exports in Mongolia and is a large economic driver of growth in the region. The current majority government, the Mongolian People's Party, is a supporter of foreign investment into the region and recently approved the "Gold-2" program to support gold companies and double annual gold production in the country by the end of 2020. There are several competitors currently operating in the region including Erdene Resources (TSX:ERD), Rio Tinto Group (LSE: RIO), and Xanadu Mines (ASX: XAM).

The Company's founder and chairman, Matt Wood, has extensive operating history in the country including the founding of a Mongolian Coal Company, Hunnu Coal Limited, which Mr. Wood sold to Banpu PCL in 2011 for US\$500M. The Company's CEO, Bataa Tumur-Ochir, was appointed on December 2<sup>nd</sup> 2019, following the final permitting of the ATO mine. Mr. Tumur-Ochir is a founding director of the Company and has been instrumental in the growth of the Company. The Company is hoping to leverage both Mr. Wood's and Mr. Tumur-Ochir's extensive experience and key relationships in Mongolia to continue growing Steppe's resources and low-cost production.

Exhibit 3: Company Milestones



Source: Company Reports

# **ALTAN TSAGAAN OVOO (ATO) PROJECT**

The Company's Altan Tsagaan Ovoo (ATO) project was purchased from Centerra Gold in 2017. Located in the territory of Tsagaan Ovoo soum in Eastern Mongolian, the ATO project is comprised of one mining license for an area of 5,492.63 hectares. After acquiring the property in 2007, Centerra invested US\$25M into the area drilling 597 holes and a total of 63,866m of exploration. Centerra also completed geologic mapping, soil and outcrop



sampling, and a gravity survey. In a technical report in October 2017, a developmental plan for a heap leach operation was formed for an estimated cost of US\$19.6M and total operating cost of US\$48.8M. The project was estimated to produce roughly 147K ounces of gold and 673K ounces of silver over the life of the mine.

In May 2018, Steppe Gold finalized a gold and silver streaming agreement with Triple Flag Mining Finance to receive US\$23M to establish the heap leach plant at ATO. The goal of the project is to leverage the US\$25M investment made by Centerra in order to quickly scale gold and silver production that will create high margin cash flow for the business. The estimates of current cash cost per ounce are less than US\$550, which has created a healthy cash flow margin based on current spot rates around US\$1,800/oz.

Exhibit 4: Production and Cost Profile (2017 Technical Report)



Source: Company Reports

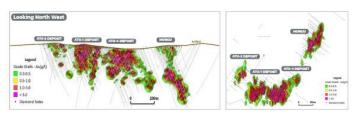
The majority of the ATO gold and silver is contained in three vertical pipes named ATO 1, ATO 2, and ATO 4. The Company has based these resources off of 32,791 samples from 238 drill holes, most of which were completed prior to STGO's acquisition of the project.

Exhibit 5: ATO Project Site



Source: Company Reports

Exhibit 6: 3D View of estimated Au block grades at ATO pipes



Source: Company Reports

In February 2021, the Company announced an updated mineral resource estimate at the ATO gold mine that showed a doubling in resources to 2.45M oz of AU equivalent, up from 1.22M oz AU equivalent. The estimate will form the basis for its upcoming bankable feasibility study due in the Fall of 2021.

Exhibit 7: ATO Gold Mine Resource Estimate - 2017

NI 43-101 compliant 1.22 Moz Au Eq resources (M&I) - 2017

| ATO Mineral Reserves       |        |                |                 |         |        |     |        |             |           |
|----------------------------|--------|----------------|-----------------|---------|--------|-----|--------|-------------|-----------|
|                            |        |                | Au(g/t)         | Ag(g/t) | Au(koz | Ι Δ | g(koz) | Au(koz)     | Ag(koz)   |
| Proven                     |        | 3.41 1.41 9.72 |                 |         | 155    |     | 1065   | 108         | 426       |
| Probable                   |        | 1.82           | 1.82 0.93 10.52 |         |        |     | 616    | 38          | 246       |
| Proven and Probable        |        | 5.23           | 1.25            | 10.00   | 210    |     | 1681   | 147         | 673       |
|                            |        |                |                 |         |        |     |        |             |           |
| ATO Mineral Resources      | TONNAG |                |                 |         |        |     |        |             |           |
| (1)(2)(4)(5)(8)(9)(10)(12) |        | Au(g/t         | ) Ag(g/t)       |         |        |     | Ag(i   | coz) Pb(mlt | ) Zn(mlb) |
| Measured                   | 7.77   | 1.51           | 8.16            | 0.86    | 1.54   | 378 | 20:    | 39 148      | 263       |
| Indicated                  | 4.46   | 1.46           | 13.17           | 0.55    | 1.01   | 209 | 18     | 89 54       | 99        |
| Measured + Indicated       | 12.23  | 1.49           | 9.99            | 0.75    | 1.34   | 587 | 39     | 27 202      | 362       |
| Inferred <sup>(11)</sup>   | 1.05   | 1.03           | 25.18           | 0.52    | 1.11   | 35  | 84     | 18 12       | 26        |

Source: Company Reports

Exhibit 8: ATO Gold Mine Resource Update Feb' 2021

| ATO Mineral Resources |       |         |         |       |       |         |         |             |
|-----------------------|-------|---------|---------|-------|-------|---------|---------|-------------|
|                       | (MI)  | Au(g/t) | Ag(g/t) | Pb(%) | Zn(%) | Au(koz) | Ag(koz) | AuEq(Metal) |
| Measured              | 23.94 | 1.18    | 15.95   | 0.41  | 0.66  | 907     | 12, 274 | 1,1419      |
| Indicated             | 17.68 | 0.85    | 14.44   | 0.34  | 0.60  | 483     | 8, 206  | 819         |
| Measured + Indicated  | 41.62 | 1.04    | 15.31   | 0.38  | 0.63  | 1,390   | 20, 479 | 2,238       |
| Inferred              | 5.62  | 0.62    | 15.13   | 0.25  | 0.50  | 113     | 2,732   | 208         |

Source: Company Reports

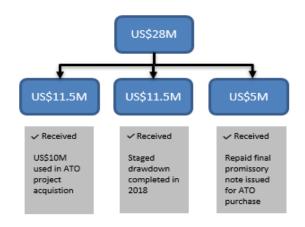
The ATO plant is an open pit heap leaching project that provides a cost-effective way to extract the gold from the earth. The process of heap leaching involves using a chemical reaction to separate the desired minerals like gold and silver from the ore. Steppe Gold will specifically truck in crushed ore from the mine to place onto collection pads, which will then be treated with cyanide in order to pull the gold and silver from the ore at the recently completed adsorption, desorption, and refining (ADR) plant. The current mine resources at ATO are expected to be processed over the course of 4 years, however, it is possible that resource expansion may occur.

In order to finance the mine, Triple Flag Mining Finance agreed to a streaming contract wherein Triple Flag would deliver US\$23M to STGO in two separate \$11.5M tranches. As of September 2019, Steppe Gold and Triple Flag amended the agreement where Triple Flag would advance an additional US\$5M to STGO bringing the total to \$28M. In return for the upfront capital, Steppe Gold is obligated to sell Triple Flag 25% of the gold and 50% of the silver produced from the ATO project at 17% of the spot rate until Steppe has sold an aggregate of 46,000 ounces of gold and 375,000 ounces of silver, respectively. After Steppe Gold has reached these amounts, the obligation to sell is capped at 5,500 ounces of gold and 45,000 ounces of silver for the life of the mine within the stream area. Given the low startup cost and economics of the heap leaching plant, the Company is still anticipated to have a healthy cash flow margin when taking the agreement into account.



Exhibit 9: Triple Flag Streaming Agreement

#### TRIPLE FLAG STREAM AGREEMENT SUMMARY



### Metals Delivery Obligations:

25% of gold & 50% of silver produced at ATO for 17% of prevailing spot prices

#### **Equity Placement**

C\$4M invested at C\$2.00/unit (~6.4% Pre-IPO interest)

Source: Company Reports, Stonegate Capital

Commerical production began at the ATO Gold Mine in Q220. For F20 the Company produced 33,154 gold ounces and 14,002 silver ounces. Going forward, the Company is targeting annual production of between 50,000 to 60,000 oz AU annually. The Company is also anticipating cash cost of \$550/oz for the life of the mine.

# **ATO & Phase II Expansion**

The Company recently reached a milestone in October 2021 via the completion of a bankable feasability study for the ATO Gold Project. Importantly the mine life was extended from 10 years to 12 years. Additionally the studied showed an after-tax NPV $_5\%$  of US\$232M with an IRR of 67%, and a payback in 3 years.

Exhibi 10: Feasability Study Highlights



Source: Company Reports

Construction for phase II started in the Q3 2021 with a projected capex of \$128M. Importantly, the Phase II expansion project has all major permits in hand. Production from the expansion phase is projected to commence in Q4 2023.

Exhibit 11: Construction Schedule

| Project Milestone                       | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
|---|----|----|----|----|----|----|----|----|
| Plant Terrace Construction Start        | х  |    |    |    |    |    |    |    |
| Fixed Crusher Operational               | ×  |    |    |    |    |    |    |    |
| Building Drawings Complete              | ×  |    |    |    |    |    |    |    |
| Process Building Complete               |    |    |    | ×  |    |    |    |    |
| Primary Mill SMPP Installation Complete |    |    |    |    |    |    | х  |    |
| Commissioned & Closed Out               |    |    |    |    |    |    |    | ×  |
| 1st Concentrate Produced                |    |    |    |    |    |    |    | х  |

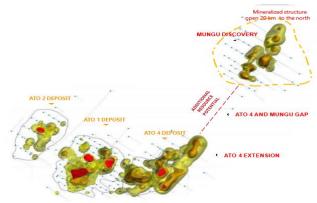
Source: Company Reports

Funding of the capex is expected to be 70% project financing with the equity portion to be funded by Steppe Gold's cash flows from its current production. In September 2020, Steppe Gold secured an initial tranche of funding from the Gold-2 Program financing, securing US\$10.5M. The Company also announced a \$65M project financing raise in November 2021. Of the \$65M, approximately \$59.7M was funded through the Gold-2 National Program, facilited by the Central Bank of Mongolia. This financing is for a 3-year term at 9% interest paid monthly. Additionally, the Company obtained an additional \$5M for working capital purposes. This loan will be repaid over a 12 month period based on gold sales.

## **MUNGU DISCOVERY**

The Mungu Gold and Silver discovery is located northeast of the resources at the ATO project. It is a structurally controlled epithermal gold-silver system with localized Bonanza grades. In Q418, the Company finished a Stage 3 drilling program totaling 8,000m in the Mungu Deposit, Mungu Gap, and the Mungu Extended prospects. The initial drill results at Mungu were promising including the first visible gold being seen at ATO with super high grades being returned.

Exhibit 12: Mungu Discovery



Source: Company Reports

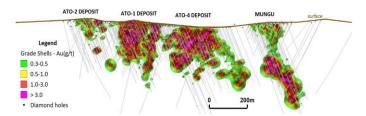
The first drilling by Steppe at Mungu returned 15 g/t Au and 82 g/t Ag over 46 m. The Mungu discovery has the potential to drastically increase the size of the resource for Steppe Gold, with internal



geologists suggesting the possibility of an established resource of 500k oz at Mungu.

In addition to the 20 km mineralized structure northeast of the ATO project, there is additional resource potential at the ATO 4 extension and Mungu Gap. To date, there has been very few effective drill holes established away from the Mungu Discovery.

Exhibit 13: Initial Mungu Highlights



Source: Company Reports

In Q319, the Company temporarily delayed further drilling at Mungu until the cyanide permit for ATO had been received. As of December 2019, the Company has resumed the second stage of the feasibility study and is currently awaiting results from a roughly ~11,000M drill program. The results are expected to be received in 1H21.

# **UUDAM KHUNDII (UK) PROJECT**

The Uudam Khundii Project is comprised of one exploration license granted in August 2017 covering 14,397 hectares of land located 800km southwest of Ulaanbaatar. The property is located in between the Bayan Khundii gold discovery and Altan Nar epithermal gold deposits which were explored by Erdene Resource Development Corporation. The UK project is owned 80% by STGO and 20% by the provincial government of Bayankhongor in a first of its kind agreement for the region.

Exhibit 14: Uudam Khundii Project



 $Source:\ Company\ Reports$ 

In the second half of 2018, the Company began initial exploration on the property including geological mapping, geological sampling, geophysical surveys, and trenching.

To date, the Company has completed a total of 99 drill holes for 16,157.5 meters, 2400.8-line kilometer ground magnetic survey and a 90.8-line kilometer IP survey. Exploration results for the project have been above its initial expectations and have further underscored the high-grade potential of the ATO project. As of April 2020, the Company commenced initial exploration activity including geological mapping, geochemical sampling, geophysical surveys, chip/grab sampling and trenching. The company has identified 4 new discoveries and expects to commence drilling in 2021.



#### **RISKS**

As with any investment, there are certain risks associated with Steppe's operations as well as with the surrounding economic and regulatory environments common to the mining industry and operating in a foreign country.

- Even if Steppe Gold harvests a significant amount of resources from the ground, there is no guarantee that a profitable market will exist for those resources. Precious metals are subject to significant price movements in a short period of time.
- The Company has no history of net income, dividends, or cash flow and there can be no assurance that the Company will be profitable going forward. In the case that the Company cannot create enough revenue to sustain on-going business activities, Steppe's only source of financing will be through the sale of existing securities, high cost borrowing, or sale of its mineral properties.
- Mineral Reserves and grades are estimates only. There
  are many uncertainties in estimating mineral quantities
  of mineral reserves that may cause actual results and
  quantities to differ from those estimated. In the event
  that these resources are less bountiful than anticipated,
  the mine life and cash flow could be severely reduced.
- Steppe Gold has pledged a material amount of the gold and silver mined to Triple Flag in exchange for initial project financing. In addition, the Company has pledged a majority of its substantial assets at the ATO project for security to Triple Flag. This agreement could affect Steppe's ability to raise additional capital in the future. Lastly, if Triple Flag were to realize this security, the Company could lose interest in the ATO project.
- The Company intends to take the ATO project to the production stage, however, this will require additional permits and licenses from governmental authorities. The Company currently believes that they have or have applied for all the necessary licenses to carry out its exploration and production plans but may require additional licenses and permits going forward. There is no guarantee that Steppe Gold will be able to retain any additional licenses.
- The Company operates in Mongolia and maintains its accounts in Canadian and U.S. dollars as well as Mongolian Tughrik. Some of the Company's commitments and expenditures are denominated in U.S. dollars making the Company subject to currency fluctuations. Such fluctuations may materially affect the financial position of the Company. The Company engages in limited hedging activities, however, there is no guarantee these hedging activities will be sufficient to defend against prolonged currency fluctuations in the future.



## **VALUATION**

To help frame our valuation, we have created a DCF analysis off our mine models for phase I and phase II at the ATO mine. Our cash flow projections are based on conservative assumptions supported by the Company's most recent technical reports along with current guidance/projections from Steppe Gold. Below is a review of our assumptions and sensitivity analysis.

## **Phase I ATO Mine:**

- 5 year mine life
- 1.2M tonnes/yr processed from 2021-2024
- Average Gold g/t of 1.46 over mine life
- Average Silver g/t of 8.29 over mine life
- Gold / silver recovery at 70% / 40%
- Gold / Silver price: \$1,700 / \$25.00
- AISC(oz): \$750
- USD/CAD: 1.25

Exhibit 15: Phase I ATO Mine - Sensitivity Analysis

|          |       |          | Long Term Gold Price |          |          |          |  |  |  |  |  |  |
|----------|-------|----------|----------------------|----------|----------|----------|--|--|--|--|--|--|
|          |       | \$ 1,600 | \$ 1,700             | \$ 1,800 | \$ 1,900 | \$ 2,000 |  |  |  |  |  |  |
| မ        | 9.0%  | -0.09    | 0.04                 | 0.16     | 0.29     | 0.42     |  |  |  |  |  |  |
| Rate     | 9.5%  | -0.10    | 0.03                 | 0.15     | 0.28     | 0.41     |  |  |  |  |  |  |
| ıı       | 10.0% | -0.11    | 0.02                 | 0.15     | 0.27     | 0.40     |  |  |  |  |  |  |
| Discount | 10.5% | -0.11    | 0.01                 | 0.14     | 0.26     | 0.39     |  |  |  |  |  |  |
| Dis      | 11.0% | -0.12    | 0.00                 | 0.13     | 0.25     | 0.37     |  |  |  |  |  |  |

Source: Company Reports, Stonegate Capital Partners

# **Phase II ATO Mine:**

- 12.5 year mine life; 2021-2023 plant construction (H2 2021 construction starts); 2024 production starts
- Construction capex \$128M; 70% debt financed; 30% equity financed at current stock price (~\$60M raised in Q321)
- 2.2M tonnes processed/yr
- Average Gold g/t of 1.68 over mine life
- Average Silver g/t of 7.15 over mine life
- Gold / silver recovery at 80% / 80%
- Gold / Silver price: \$1,800 / \$25.00
- AISC(oz): \$850
- USD/CAD: 1.25

Exhibit 16: Phase II ATO Mine - Sensitivity Analysis

|        |       | Long Term Gold Price |          |          |          |          |  |  |  |  |
|--------|-------|----------------------|----------|----------|----------|----------|--|--|--|--|
|        |       | \$ 1,600             | \$ 1,700 | \$ 1,800 | \$ 1,900 | \$ 2,000 |  |  |  |  |
| 9      | 9.0%  | 1.75                 | 2.29     | 2.84     | 3.38     | 3.92     |  |  |  |  |
| Rate   | 9.5%  | 1.63                 | 2.16     | 2.69     | 3.21     | 3.74     |  |  |  |  |
| unt    | 10.0% | 1.52                 | 2.03     | 2.54     | 3.05     | 3.56     |  |  |  |  |
| Discor | 10.5% | 1.41                 | 1.91     | 2.40     | 2.90     | 3.39     |  |  |  |  |
| Ö      | 11.0% | 1.31                 | 1.79     | 2.27     | 2.75     | 3.23     |  |  |  |  |

Source: Company Reports, Stonegate Capital Partners

Combining the separate valuations for phase I and phase II, we arrive at a range of C\$2.00 to C\$3.50 with a mid-point of C\$2.75. We believe our discount rates are appropriate as phase I is in production and phase II continues to have a number of uncertainties.



# **BALANCE SHEET**

| Fiscal Year: December                         |         |         |         |
|---|---------|---------|---------|
| ASSETS  | FY 2019 | FY2020  | Q3F21   |
| Assets  |         |         |         |
| Cash  | \$ 0.7  | \$ 15.1 | \$ 1.0  |
| St investments                                | -       | 5.0     | 4.9     |
| Receivables and Other Assets                  | 1.1     | 3.4     | 7.7     |
| Inventory                                     | 8.4     | 9.9     | 19.8    |
| Total Current Assets                          | 10.2    | 33.4    | 33.4    |
| Restricted Cash                               | -       | 12.5    | 68.2    |
| Uudam Khundii Project                         | 2.0     | 1.9     | 1.9     |
| Property, plant and equipment                 | 41.3    | 37.8    | 36.2    |
| Deposits on PPE                               | -       | -       | 3.5     |
| Deferred Tax                                  | -       | 0.4     | -       |
| Total Assets                                  | \$ 53.4 | \$ 86.0 | \$143.2 |
| LIA BILITIES AND SHAREHOLDERS' EQUITY         |         |         |         |
| Current Liabilities                           |         |         |         |
| Amounts Payable and Other Liabilities         | \$ 5.7  | \$ 3.9  | \$ 7.7  |
| Current Portion of Streaming Arrangement      | 10.4    | 6.7     | 6.9     |
| Lease Liability                               | 0.4     | 0.2     | 0.2     |
| Current Portion of Tax Liability              | -       | _       | 0.2     |
| Purchase Price Payable                        | 0.4     | _       | _       |
| Current Portion of Long Term Loan             | -       | 3.6     | 28.9    |
| Convertible Debentures - Derivative           | 5.5     | 5.8     | 1.4     |
| Convertible Debentures - Loan Liability       | -       | -       | 2.7     |
| Total Current Liabilities                     | 22.3    | 20.2    | 47.9    |
| Long Term Liabilities                         |         |         |         |
| Streaming Agreement                           | 15.4    | 14.1    | 12.6    |
| Lease Liability                               | 0.2     | 0.0     | 0.5     |
| Asset Retirement Obligation                   | 0.3     | 1.1     | 2.1     |
| Convertible Debentures - Loan liability       | 4.2     | 2.2     | -       |
| Deferred tax liability                        | -       | -       | 0.6     |
| Long Term Loan                                | -       | 7.1     | 38.5    |
| Total Long Term Liabilities                   | 20.0    | 24.5    | 54.3    |
| Total Liabilities                             | 42.4    | 44.7    | 102.1   |
| Shareholders' Equity                          |         |         |         |
| Share Capital                                 | 22.5    | 54.1    | 54.7    |
| Shares to be issued                           | -       | 0.9     | 0.9     |
| Warrants                                      | 13.7    | 11.2    | 11.2    |
| Contributed Surplus                           | 3.8     | 10.1    | 10.9    |
| Non-controlling interest                      | (0.1)   | (0.2)   | (0.2    |
| Accumulated other Comprehensive income (loss) | (5.4)   | (7.3)   | (7.9    |
| Deficit                                       | (23.4)  | (27.4)  | (28.5   |
| Total Shareholders' Equity (deficit)          | 11.1    | 41.3    | 41.1    |

Source: Company Reports, Stonegate Capital Partners



# **INCOME STATEMENTS**

Steppe Gold, Inc. (TSX: STGO)
Consolidated Statements of Income (in millions US\$, except per share amounts)
Fiscal Year: December

|  | FY | 2018          | FY | FY 2019 |    | Y 2020 | FY 2021E |       |
|--|----|---------------|----|---------|----|--------|----------|-------|
| Revenues                               |    |               |    |         |    |        |          |       |
| Total revenues                         | \$ | -             | \$ | -       | \$ | 52.1   | \$       | 17.4  |
| Cost of Sales                          |    |               |    |         |    | 23.6   |          | 8.2   |
| Gross Profit                           |    | -             |    | -       |    | 28.5   |          | 9.2   |
| Operating expenses                     |    |               |    |         |    |        |          |       |
| Exploration and Evalution Expenidtures |    | 1.0           |    | 0.1     |    | 2.8    |          | 4.8   |
| Corporate administration               |    | 10.8          |    | 5.3     |    | 9.2    |          | 11.3  |
| Operating profit (loss)                |    | (11.8)        |    | (5.4)   |    | 16.5   |          | (6.8  |
| Finance income (costs)                 |    | (0.6)         |    | (1.0)   |    | (21.1) |          | (1.0  |
| Foreign exchange gain(loss)            |    | 0.2           |    | 1.2     |    | 0.2    |          | (0.0  |
| Net (loss) gain before tax             |    | (12.2)        |    | (5.2)   |    | (4.5)  |          | (7.8  |
| Tax Expense                            |    | -             |    | -       |    | 0.4    |          | -     |
| Net gain (loss) after tax              |    | (12.2)        |    | (5.2)   |    | (4.1)  |          | (7.8  |
| Basic EPS (loss)                       | \$ | (0.33)        | \$ | (0.13)  | \$ | (0.07) | \$       | (0.11 |
| Diluted EPS (loss)                     | \$ | <b>(0.33)</b> | \$ | (0.13)  | \$ | (0.07) | \$       | (0.11 |
| Basic shares outstanding               |    | 36.7          |    | 41.8    |    | 56.0   |          | 69.5  |
| Diluted shares outstanding             |    | 36.7          |    | 41.8    |    | 56.0   |          | 69.5  |
| EBIT DA                                |    | (8.5)         |    | (4.6)   |    | 24.4   |          | 3.8   |

Source: Company Reports, Stonegate Capital Partners estimates



## **IN THE NEWS**

**November 10, 2021** – Steppe Gold Announces US\$65m in Project Finance and Working Capital Debt Facility to Fast Track Phase 2 Construction.

October 27, 2021 – Comopletion of the Feasibility Study for the ATO Gold Project Successfully Demonstrates a Robust, Long Life Operation.

October 13, 2021 – Steppe Gold Provides Third Quarter Update Build up Continues and Near-Term Catalysts.

**August 10, 2021 --** Steppe Gold Provides Corporate Update.

**June 30, 2021** – Steppe Gold Receives Approval for the Cross-Listing on the Mongolian Stock Exchange.

June 09, 2021 – Steppe Gold Files Amended and Restated Technical Report for the Altan Tsagaan Ovoo Project.

*May 17, 2021* – Steppe Gold Pushing Ahead with Phase 2 Expansion.

March 30, 2021 – Steppe Gold Reports Strong Cash Flow in First Year of Production Pushing Ahead With Stage 2 Expansion.

March 24, 2021 — Steppe Gold Commences Procurement of Long Lead Capital Items to Kick Start Phase 2 Fresh Rock Expansion.

March 11, 2021 – OTC Markets Group Welcoomes Steppe Gold Limited to OTCQX.

**February 24, 2021** – Steppe Gold Doubles the ATO Gold Mine Resource to 2.45M Gold Equivalent.

**December 15, 2020** – Steppe Announces a Plan to List on The Mongolian Stock Exchange.

**December 10, 2020** – TMX Group, Steppe Gold, C-Suite at the Open.

**November 16, 2020** – Steppe Gold Sees Continued Strong Cash Flow in Third Quarter.

**September 29, 2020** – Steppe Gold Secures Initial Tranche of Debt Funding for Phase 2 Expansion.

**September 15, 2020** – Steppe Gold Secures Provides Drilling and Exploration Update.

**August 17, 2020**— Steppe Gold Announces Strong Cash Flow in Second Quarter Results.

**August 6, 2020** – Steppe Gold Announces Completion of \$15 Million Strategic Investment by Eric Sprott.

## **CORPORATE GOVERNANCE**

Bataa Tumur-Ochir —President, CEO & Director - Mr. Tumur-Ochir serves as Executive Vice President of Mongolia at Steppe Gold Ltd. and served as its Vice-President of Mongolia. Mr. Tumur-Ochir has been the Chief Executive Officer at Wolf Petroleum Limited since January 1, 2013 and serves as its Managing Director. Mr. Tumur-Ochir is responsible for daily operations in Mongolia. He is responsible for new business acquisitions, development and government and community relations. He served as Chief Operating Officer of Wolf Petroleum Limited from 2010 to October 8, 2016 and its Managing Director until October 8, 2016. Under his guidance Wolf Petroleum was awarded with the Operator of the Year Award from the Petroleum Authority of Mongolia.

Jeremy South – Senior Vice President and Chief Financial Officer - Mr. Jeremy Thomas South has been Senior Vice President and Chief Financial Officer of Steppe Gold Ltd. since July 11, 2018. Mr. South serves as Non-Executive Chairman and Director of Ascent Industries Corp. since June 25, 2019. Mr. South has been the Chief Financial Officer at Five Star Diamonds Ltd since March 1, 2018. He is a Managing Partner of a Canadian-based private equity group. Mr. South has been Chairman of Aldridge Minerals Inc. since January 19, 2018 and has been its Independent Director since December 12, 2017. He has many years of experience in M&A, capital markets and private equity in Europe, North America and Australia, including senior positions in investment banking at Deutsche Bank, NatWest Markets and Deloitte.

Matthew Wood-Executive Chairman- Mr. Wood serves as Chairman and Director of Steppe Gold Ltd. since October 5, 2016 and also serves as its President and Chief Executive Officer. Mr. Wood served as the Chief Executive Officer of Peninsula Energy Limited until October 31, 2004. Mr. Wood served as Managing Director of Iberian Resources Limited until August 23, 2007. Mr. Wood is an outstanding mineral resource explorer and developer with over many years global industry experience in mining and commodities investment. He has extensive experience in the technical and economic evaluation of gold and base metal projects throughout the world. He has managed successful deals in diamonds, coal, energy, ferrous metals, base and precious metals and other commodities.

**Aneel Waraich** — **Executive VP & Director** - Mr. Aneel Waraich is the Co-founder of Steppe Gold Ltd. Mr. Waraich serves as Director and Executive Vice President of Steppe Gold Ltd. and has been its Executive Director since October 05, 2016. Mr. Waraich is the Founder and Managing Partner of ATMA Capital Markets focusing on advising public and private companies in the Natural Resources sector. Mr. Waraich has 15 years of progressive experience in capital markets having worked on over \$1B in deals. Mr. Waraich has an MBA from the Goodman Institute of Investment Management at the John Molson School of Business.

## **Board of Directors:**

Matthew Wood - Chairman

Bataa Tumur-Ochir – Director

Aneel Waraich - Director

Patrick Michaels – Director

Batjargal Zamba -Director

Sereenen Jargalan - Director

**Steven Haggarty** – Director



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