TransGlobe Energy CORPORATION

STONEGATE CAPITAL PARTNERS

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MARKET STATISTICS

Exchange / Symbol	NASDAQ: TGA
Price:	$1.47
Market Cap (mm):	$106.1
Enterprise Value (mm):	$159.7
Shares Outstanding (mm):	72.2
Float:	95%
Volume (3-mo. avg. NASDAQ):	89,000
52 week Range:	$1.07 - $1.85
Industry:	Oil and Gas

CONDENSED BALANCE SHEET

($mm, except per share data)

Balance Sheet Date:	9/30/2017
Total Cash & Equivalents:	$26.3
Working Capital	$58.8
Total Debt	$79.8
Equity (Book Value):	$213.0
Equity/Share:	$2.95

CONDENSED INCOME STATEMENTS

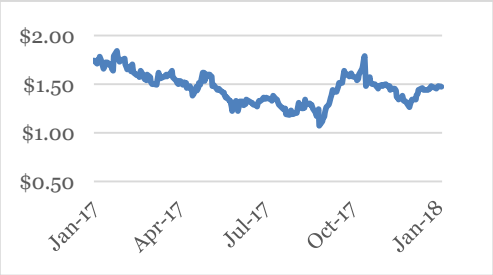
($mm, except per share data)

FY - 12/31	Revenue	Income	EBITDA	EPS
FY14	$284.2	$11.5	$167.6	$(0.02)
FY15	$92.9	$(105.6)	$13.6	$(1.44)
FY16	$63.8	$(87.7)	$4.4	$(1.21)
FY17E	$145.8	$(70.0)	$73.9	$(0.97)
FY18E	$155.9	$9.7	$82.6	$0.13

TOP INSTITUTIONAL HOLDERS

Invesco, Ltd.	4,761,400
Fidelidade–Companhia de Seguros	2,422,900
Ross G. Clarkson	2,344,500
Janus Henderson Group, plc	2,031,300
Renaissance Technologies Corp.	1,722,400
ClearBridge Investments, LLC	1,349,300
Montrusco Bolton Investments, Inc.	938,500
Russell Investment Mgmt., LLC	691,700
Lloyd W. Herrick	689,100
Legg Mason, Inc.	623,000

STOCK CHART



COMPANY DESCRIPTION

TransGlobe Energy Corporation ("Company") ("TGA") is an independent oil and gas exploration and production company, with current operations in Alberta, Canada, and the Arab Republic of Egypt. TGA also operated in Yemen for 19 years, before selling those interests in 2015. The Company has operated in Egypt since 2004 and holds interests in production sharing concessions in the Eastern Desert and the Western Desert regions. TransGlobe operated in Canada from 1999 to 2008 and recently re-entered Canada in December 2016. The Company's Canadian holdings include production and working interests in Cardium light oil and Mannville liquid-rich gas assets in the Harmattan area, located in west central Alberta. TransGlobe Energy is headquartered in Calgary, Alberta, and has approximately 80 employees.

SUMMARY

TransGlobe has been in the international oil and gas industry for over 20 years and has drilled more than 400 gross wells in varying geological formations, political climates and economic environments. Through the execution of a disciplined business plan involving cost-cutting measures, a strategic acquisition, and key contracts with the Egyptian government and third-party marketers, TGA's management has steered the Company through a difficult period involving low oil prices and political turmoil, and, as a result, TransGlobe is well-positioned to return to profitability over the near-term.

- TransGlobe has a current production base of roughly 15,000 boepd, and a number of low-risk development projects in Canada and Egypt, along with some potentially high-impact exploration opportunities in Egypt. All of the projects have very high company ownership/working interest, which better enables TGA to react quickly to commodity prices. The recently released 2018 capital budget includes a total of ~$41.3M, with ~$29.1M allocated to Egypt and ~$12.2M to Canada.
- Following a chaotic period in the aftermath of the Arab Spring uprising in 2011, Egypt has regained political and economic stability. Consequently, TransGlobe has gained access to the Boraq field (formerly blocked by the Egyptian military) in the South Alamein concession in the Western Desert. This is a low-cost, potentially high-impact field that is especially attractive because of its high flow rates and light oil that sells at close to Brent crude pricing. Recent tests in the Boraq field yielded disappointing results, but management notes an additional prospect in the area as a target for 2018 exploration program.
- At year-end 2016, TGA acquired some producing high-quality light oil and liquids-rich gas plays in in west central Alberta, Canada. The acquisition was designed to diversify TGA geographically and expand operations outside areas with geopolitical risk. The property has a slow decline rate (12% over the last year), and the acquisition came with 149 potential drilling opportunities. The historical low operating costs and favorable royalty and tax structure of the area supports growth at current oil prices and provides opportunities to increase reserves and production in proven plays using advanced horizontal drilling and multi-stage frac technology.
- Based on a 12/31/16 D&M evaluation, the Company reports ~29.3MMbl 2P gross reserves for its Egyptian assets (~18.3MMbl 1P gross), as well as ~20.7MMboe 2P gross reserves in Canada (~9.0MMboe 1P gross), with both areas offering extensive and diversified development and exploration opportunities.
- The Company reported a net loss of $(6.9)M for Q317; however, this loss included a non-cash impairment charge of $10.3M for the quarter as well as a $3.2M unrealized derivative loss on commodity contracts. Notably, as of September 30, 2017, the Company had ~1.0M barrels of entitlement oil in inventory valued at $13.43 per barrel on its balance sheet as well as $26.3M in cash and equivalents (including restrcted cash).
- Per an operations update on 12/20/17, TGA produced on average ~15.4 MBoepd in 2017, a 27% increase over 2016, and lifted and sold ~510K barrels of entitlement crude oil in Egypt late November for net proceeds of ~$24.5M.

On a comparable company basis for FY18 estimates, TGA currently trades at an EV/S multiple of 1.0x while its peers trade at an average multiple of 2.2x, an EV/EBITDA of 1.9x vs. the average of its peers at 4.0x, and a P/CFPS of 1.6x vs. the median of its peers at 3.5x. See page 9 for further details.

BUSINESS OVERVIEW

TransGlobe Energy Corporation was incorporated in 1968 as a mineral exploration and extraction company and entered the oil and gas exploration and production market in 1992. The Company had properties in the U.S., and later in Yemen, Canada and Egypt. TGA sold its U.S. properties in 2000 to fund opportunities in Yemen and began operations in Egypt in 2004. In 2008, TGA divested its Canadian assets, which were mostly gas producing properties, to fund opportunities in Egypt and Yemen. In 2014, TransGlobe divested its properties and exited Yemen, primarily because of the political environment. TransGlobe re-entered Canada at year-end 2016 by acquiring production and working interest in properties located in west central Alberta.

In 2012, TransGlobe was ranked #30 in the Fortune Magazine *100 Fastest Growing Companies*; however, the years that followed were challenging. Political unrest in Egypt fueled by the Arab Spring uprisings made collecting receivables from the Egyptian government difficult. In 2013, when the accounts receivable total from the government of Egypt was approaching $250 million, the management team, led by CEO Ross Clarkson, took aggressive steps to reverse the trajectory of the Company, including negotiations with the government-owned Egyptian General Petroleum Corporation (EGPC) and significant cost-cutting measures.

Over the past three years, under Egyptian president el-Sisi, Egypt has emphasized the importance of foreign investment, and with Egypt's cooperation, TransGlobe began directly marketing Eastern Desert entitlement crude oil to international buyers in 2015 without the Egyptian government acting as a middleman, which has improved liquidity and decreased credit risk. The Company completed its first direct sale of Egyptian crude oil to a third-party buyer in Q1 2015.

In February 2017, TGA's subsidiary, TransGlobe Petroleum International, Inc. (TPI) completed a $75 million crude oil prepayment agreement with Swiss-based Mercuria Energy Trading SA. This is an important strategic relationship that management hopes to broaden over time. In conjunction with the agreement, TPI entered into a marketing contract with Mercuria to market nine million barrels of TPI's entitlement production, with pricing based on indexed market prices at the time of sale, which incentivizes Mercuria to deliver the best pricing. The initial advance was used to refinance the 6.0% convertible debentures that matured in March 2017, with subsequent funds used for working capital purposes. TGA completed one direct sale tanker lifting in June 2017, consisting of 515,626 barrels of entitlement crude oil that was marketed by Mercuria, with proceeds of $18.5 million.

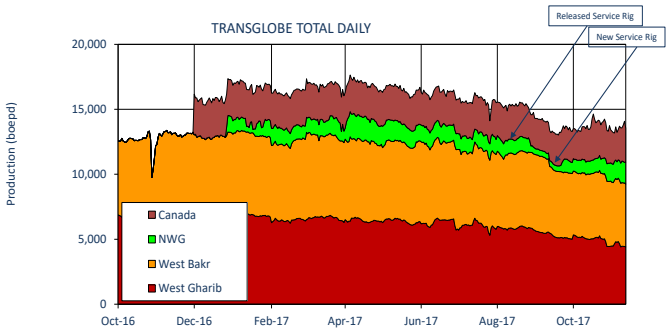
Per a 12/20/17 operations update, the Company's most recent lifting included approximately 510,000 barrels of entitlement crude oil in late November 2017 for net proceeds of ~$24.5M, inclusive of realized hedging loss and marketing costs. TGA is waiting on the 2018 lifting schedule as well.

RECENT RESULTS

On October 16, 2017, the Company released an operational update, and an earnings call was held on 12/9/17. Management disclosed that production was impacted by delays in well servicing in Egypt in August/September as well as shut-in gas production in Canada as a result of low spot gas prices at AECO. Overall, total Company production averaged approximately 14.9 MBoepd in Q317, with ~12.2 MBopd in Egypt and ~2.6 MBoepd in Canada (57% light oil and liquids).

Per the press release, the Company sold ~793,000 bbls of entitlement crude oil in Egypt through one tanker lifting in Q317 and direct sales to EGPC for net proceeds of ~$34.5M, which includes a realized hedging loss.

Exhibit 1: TransGlobe Historical Production



	Q3-2017	YTD 2017
Egypt	12.3 MBopd	13.3 MBopd
Canada	2.6* MBoepd	2.7* MBoepd
Total Company	14.9* MBoepd	16.0* MBoepd

* 6 Mcf to 1 Boe

Source: Company Reports

As reported in late December 2017, TGA produced on average ~15.4 MBoepd in 2017, a 27% increase over 2016, and as previously mentioned, lifted and sold ~510K barrels of entitlement crude oil in Egypt late November for net proceeds of ~$24.5M.

GROWTH STRATEGY

TGA is a well-managed company that is focused on cash flow and building value over the longer term. The 2018 capital budget has recently been released at roughly $41.3 million, before capitalized G&A. This budget amount includes ~$29.1M for Egypt and ~$12.2 for Canada. Also, the Company disclosed 2018 production estimates of 14.2 to 15.6 MBoepd with a mid-point of 14.9 MBoepd; this includes production in Egypt of 12.0 to 13.0 MBopd in 2018 and production in Canada of 2.2 to 2.6 MBoepd in 2018. TGA disclosed that the 2018 drilling program will encompass 5 Western Desert exploration wells, 8 Eastern Desert development wells and 6 Canadian horizontal Cardium wells.

Exhibit 2: Planned Capital Expenditures

Concession	TransGlobe 2018 Capital ($MM)				Total
	Development		Exploration		
	Wells*	Other	Wells	Other	
West Gharib	2.6	1.1	—	—	**3.7**
West Bakr	7.3	3.1	—	—	**10.4**
NW Gharib	2.4	0.9	—	—	**3.3**
NW Sitra	—	—	5.2	0.2	**5.4**
South Ghazalat	—	—	3.3	0.2	**3.5**
South Alamein	—	—	2.8		**2.8**
Egypt	**$12.3**	**$5.1**	**$11.3**	**$0.4**	**$29.1**
Canada	**$11.2**	**$1.1**	—	—	**$12.2**
2018 Total	**$23.4**	**$6.6**	**$11.3**	**$0.4**	**$41.3**
Splits (%)	71%		29%		100%

* Wells include new wells, completions, workovers, recompletions and equipping.

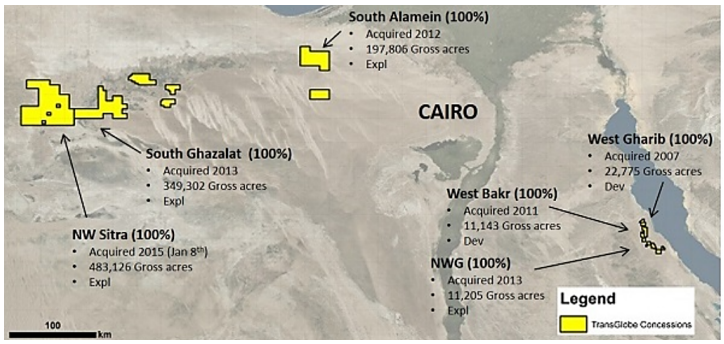
Source: Company Reports

The Company has noted that the 2018 capital program is balanced to anticipated funds flow based on a $55/bbl Brent oil price estimate, and the numbers could be adjusted if the recent price increases are sustained.

EGYPTIAN PORTFOLIO

TransGlobe has ~1.1 million gross acres of land in Egypt, with year-end 2016 gross reserves of 29.3 MMbl 2P (18.3 MMbl 1P). The Company has two areas of focus in Egypt: (1) the Eastern Desert—West Gharib, West Bakr, Northwest Gharib, and (2) the Western Desert - South Alamein, South Ghazalat, North West Sitra.

Exhibit 3: TransGlobe's Egyptian Assets

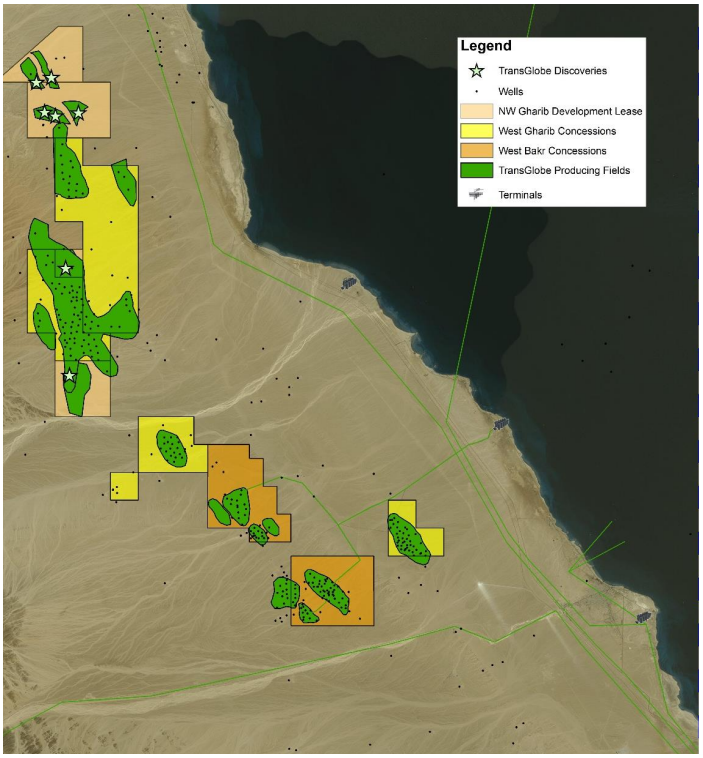


Source: Company Reports

THE EASTERN DESERT

TransGlobe has approximately 45,000 net acres in the Eastern Desert over three operated concessions: West Gharib, West Bakr, and NW Gharib.

Exhibit 4: Eastern Desert Concessions



Source: Company Reports

West Gharib (100% working interest, operated)

In September 2007, TransGlobe acquired and began operating 8 development leases with 24 producing wells in West Gharib, Egypt. A year later, in August 2008, the Company increased its working interest in the property to 100%. This oil has a high sulfur content, and must be refined outside of Egypt, generally in Europe or Asia. The West Gharib concession has historically been, and continues to be, one of the TransGlobe's most prolific and valuable areas of operations. Through exploration discoveries, development drilling, and improvements to water flooding, the Company increased production by more than 400% from initial production in 2007 to 2013 and is now producing at the levels shown in the table below.

Quarterly West Gharib Production (bopd)	**2017**			2016
	Q- 3	Q- 2	Q- 1	Q- 4
Gross production rate	**5,741**	6,389	6,683	6,601
TransGlobe working interest	**5,741**	6,389	6,683	6,601
TransGlobe inventory held (lifted)	**(5,715)**	(92)	3	3,339
Total sales	**11,456**	6,481	6,680	3,262
Government share (royalties and tax)	**2,826**	3,155	3,304	3,262
TransGlobe sales (after royalties and tax)[1]	**8,630**	3,326	3,376	—

1 Under the terms of the West Gharib Production Sharing Concession, royalties and taxes are paid out of the Government's share of production sharing oil.

Recent (Q3 2017) operations and production:

- No additional wells were drilled during the third quarter
- Third quarter was negatively impacted by well servicing delays, but the issues have been addressed, and servicing operations have resumed with additional equipment

West Bakr (100% working interest, operated)
Immediately adjacent to the West Gharib concession is the West Bakr concession, which TransGlobe acquired in late 2011. The proximity to West Gharib provides the Company with synergies and increases operating leverage in this region.

TGA has identified multiple drilling opportunities and enhancement/development projects that could add to production and increase recoverable reserves. Due to the proximity of the fields, knowledge gained in increasing production at West Gharib has been applied at West Bakr. The West Bakr concession contains three fields—H, M, and K. Like West Gharib, the oil produced in West Bakr has a high sulfur content. The oil produced in these fields is transported via pipeline to the Ras Gharib terminal on the Gulf of Suez.

Quarterly West Bakr Production (bopd)	**2017**			2016
	Q- 3	Q- 2	Q- 1	Q- 4
Gross production rate	**5,651**	6,085	6,284	6,134
TransGlobe working interest	**5,651**	6,085	6,284	6,134
TransGlobe inventory held (lifted)	**2,288**	(3,202)	2,545	2,484
Total sales	**3,363**	9,287	3,739	3,650
Government share (royalties and tax)	**3,363**	3,621	3,739	3,650
TransGlobe sales (after royalties and tax)[1]	**—**	5,666	—	—

1 Under the terms of the West Bakr Production Sharing Concession, royalties and taxes are paid out of the Government's share of production sharing oil.

Recent (Q3 2017) operations and production:

- No wells were drilled during the quarter
- Due to backlog of well workovers and impact of well service delays, TGA decided to defer certain low cost, behind-pipe opportunities in the K and H fields until 2018

North West Gharib (100% working interest, operated)
The Egyptian government ratified the North West Gharib concession into law in November 2013. TGA's North West Gharib property covers ~11,000 acres. TGA completed the exploration of the North West concession on schedule in April 2017 and relinquished all of the exploration properties other than the properties designated on the map in Exhibit 4, where the Company originally received four 20-year development licenses.

Quarterly North West Gharib Production (bopd)	**2017**			2016
	Q- 3	Q- 2	Q- 1	Q- 4
Gross production rate	**876**	1,377	982	55
TransGlobe working interest	**876**	1,377	982	55
TransGlobe inventory held (lifted)	**318**	499	356	20
Total sales	**558**	878	626	35
Government share (royalties and tax)	**558**	878	626	35
TransGlobe sales (after royalties and tax)[1]	**—**	—	—	—

1 Under the terms of the North West Gharib Production Sharing Concession, royalties and taxes are paid out of the Government's share of production sharing oil.

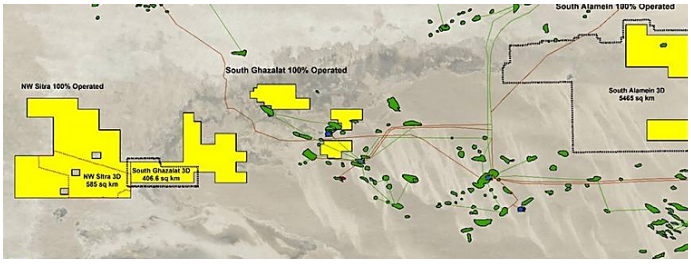
Recent (Q3 2017) operations and production:

- No wells were drilled during the quarter
- Subsequent to the end of Q317, the drilling rig was re-activated to re-enter NWG-3A, targeting the Red Bed
- NWG 3A ST 1 well did encounter the thick Red Bed formation in an up-dig position, but the zone was too wet and was thus abandoned
- NWG-38A1 appraisal well was stimulated during the quarter but not completed and placed into production until after quarter-end (currently producing ~340 bopd)
- The Company received approval for 3 additional development leases in this area as of September 2017, and production at DL #2, #3, and#4 is now scheduled to start in Q417 and Q118
- NWG 1 and NWG 5 wells (discovered in 2014) were put into production October 2017; also, NWG 5x was placed into production and continues to clean up with a current rate of 210 bopd as was NWG 1x (production late October with initial rate of 90 bopd)

Per the most recent 12/20/17 operations update, TGA also drilled and cased the NWG 38A2 appraisal Red Bed oil well in November 2017.

THE WESTERN DESERT
TransGlobe has approximately 1.03M net acres in the Western Desert over three operated concessions: South Alamein, South Ghazalat and North West Sitra.

Exhibit 5: Western Desert Concessions



Source: Company Reports

South Alamein

Recent (Q3 2017) operations and production:

- The Boraq 5 commenced drilling in May, testing the down-dip extent of 2 pools discovered at Boraq 2, but significant drilling difficulties were encountered, and the well was plugged
- A side track eventually reached a depth of 8,755 feet and encountered 6 feet of AR E channel and 19 feet of AR G formation and thus was cased as a potential well
- The Company mobilized a completion rig to South Alamein in September to begin a 2-well testing program at Boraq; the Boraq 2 well was re-entered and tested in order to re-establish oil production prior to filing a development plan for the area
- The retest produced ~550 bbls of oil within a 14-hour period, with an average flow rate of 1,140 Bopd of 35 API oil on a 64/64 inch choke over an 8-hour flow period before being shut in for buildup
- Boraq 2 has now been shut in pending further development plans in the South Alamein concession
- The workover rig was moved to Boraq 5 to complete and test the two log-indicated oil zones identified in the well (AR-G and AR-E); testing results failed to product any hydrocarbons from the two zones and so Boraq 5 was plugged and abandoned

This block is typically attractive due to the high flow rates and the light oil that tends to sell much closer to Brent crude pricing. The Company intends to continue focusing resources in the Western Desert because of the advantageous economics of the lighter oil. Additionally, the initial purchase of the South Alamein property included historical cost pools of ~$80 million. If the Company is able to bring the pool into commercial production, it can recover those costs.

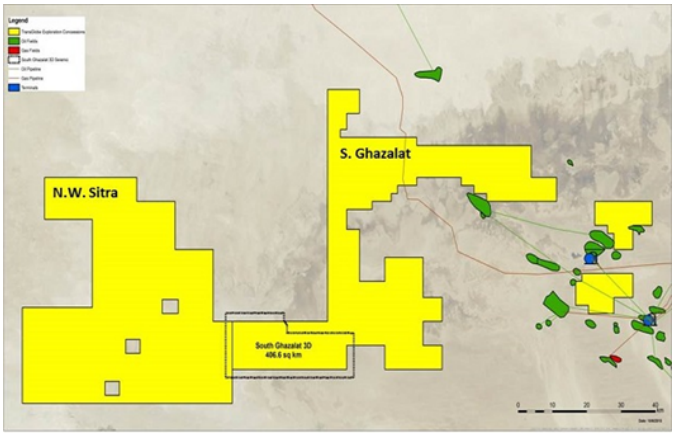
South Ghazalat

In November 2013, TransGlobe acquired a 100% working interest in the South Ghazalat concession. The 349,302-acre South Ghazalat PSC is located in the prolific Abu Gharadig basin. At South Ghazalat the Company committed to a work program of $8 million in the first phase, which has been met and consists of 400 square kilometers of 3-D seismic and two wells. TGA plans to drill 2 wells in this area in conjunction with North West Sitra drilling in 2018.

North West Sitra

TransGlobe acquired a 100% working interest in the North West Sitra concession in 2015. The Company completed 3D seismic exploration in this region and has been interpreting the data during 2017, which has led to plans for two wells to be drilled in 2018 (and TGA has a 2-well commitment). Early analysis of the data showed some large structures from the Cretaceous to Jurassic level.

Exhibit 6: South Ghazalat and North West Sitra



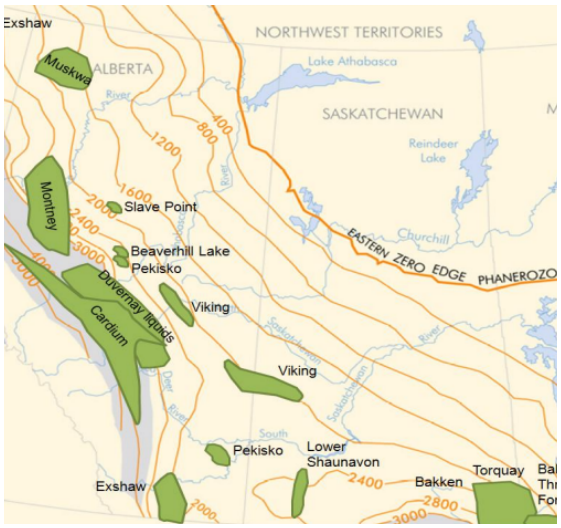
Source: Company Reports

CANADIAN PORTFOLIO

At the end of December 2016, the Company re-entered Canada, acquiring production and high working interest assets (88% of current production) in the Harmattan area of west central Alberta, an area with proven, low-risk Cardium light oil and Mannville liquids-rich gas. The acquired property, which is just 40 minutes from the Company's headquarters in Calgary, includes over 110,000 gross acres (95,000 net). Total consideration in the transaction was approximately $59 million, comprised of $48 million in cash and a vendor take back note of ~$11 million. The acquisition adds proved reserves of 11.8 MMboe, gross proved plus probable reserves (2P) of approximately 20.7 MMboe, and a total proved plus probable reserve life index of 18.3 years.

The Cardium formation in central Alberta currently has over 10,000 producing wells (3,900 of which are horizontal wells). The royalty and tax structure and the low operating costs make this area especially attractive in the current pricing environment. The Cardium property that TransGlobe purchased contains 39 horizontal wells drilled in 2012 and 2013 using an older technology with average frac density of 18 fracs per linear mile. TGA is using a 40-stage frac program on these wells, which they expect will provide a substantially higher recovery rate. The property also contains 100% interest in central oil battery and flow lines with under-utilized capacity. The other play in the acquisition, the Ellerslie/Viking sands, is a deeper gas play that the Company may drill if gas prices begin to improve.

Exhibit 7: Tight Oil Developments in the Western Canada Sedimentary Basin

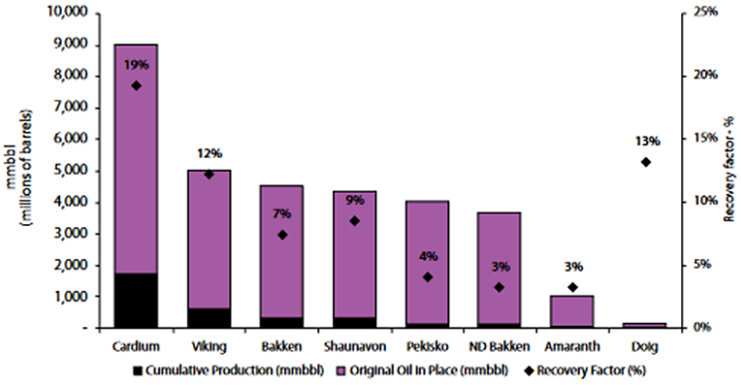


Source: Canadian National Energy Board

Importantly, the acquired assets provide a stable production base, with a low decline rate (12% in the last year) and access to surplus infrastructure that will accommodate production growth. The acquisition provides 149 gross potential drilling locations and the opportunity to materially increase reserves and production using horizontal drilling and multi-stage frac technology. TGA management has stated the Company will be seeking additional opportunities in Canada, as well as in Egypt, that can be tucked into its existing infrastructure. For example, TGA recently disclosed the purchase of an additional 1600 acres of Cardium rights in the Harmattan area, which increases the Cardium drilling location inventory by 8 – 10 locations.

Industry reports often cite original oil in place (OOIP) for regions with proven or potential oil and gas potential. Simply put, the OOIP is the amount of oil trapped in underground reservoirs. Exhibit 8 illustrates the potential for additional recovery from existing fields in western Canada if new technologies are applied. The graph illustrates the amount of oil recovered to date compared with the estimated OOIP. The percentage value indicates the amount of oil that has been recovered from the reservoir to date. Using horizontal drilling and multi-stage hydraulic fracturing, the industry is successfully extracting significant oil from older reservoirs.

Exhibit 8: The Cardium in Canada Is a Tight Oil Play



Source: Canadian Society for Unconventional Resources

The Cardium formation in western Canada is known as a tight oil play. Tight oil is conventional oil that is often found in regions where reservoir properties inhibit production using conventional drilling. Typically, horizontal drilling combined with multi-stage fracturing is used to access these difficult to produce reservoirs. Tight oil is high quality and requires very little refinement, and often existing surface infrastructure can often be utilized, reducing capital investment.

As shown in Exhibit 8, extensive oil and gas resources are known to be present in these reservoirs; however, these resources typically will not flow to the wellbore at economic rates without using advanced drilling techniques. Many of the larger IOCs, such as Apache (NYSE: APA), have taken the easily assessed, low-hanging fruit in their fields, and are selling these assets in the Cardium to smaller companies. Apache recently sold its Cardium assets producing 5,000 boepd to Cardinal Energy, Ltd. (NASDAQ: CAGX). In fact, in 2017 alone, international oil majors including ConocoPhillips (NYSE: COP) and Marathon Oil Corp (NYSE: MRO) have sold off $22.5 billion of Canadian assets to focus on higher growth areas, primarily in the U.S. Permian Basin.

Per the Company's last filing, Canadian production was as follows:

Quarterly Canada Production (boepd)	**2017**			2016
	Q- 3	Q- 2	Q- 1	Q- 4
Canada crude oil (bbls/d)	**518**	496	565	18
Canada NGLs (bbls/d)	**1,081**	919	1,037	34
Canada natural gas (mcf/d)	**6,268**	7,191	7,075	230
Total production (boe/d)	**2,644**	2,613	2,782	90

As part of the Company's most recent production update, TGA detailed total production of 2.6MBoepd in Canada (57% light oil and liquids) for Q317. TransGlobe also announced that ~100 Boepd (~600 Mcfd) of dry gas was shut-in 8/30/17 due to low spot gas prices related to system outages for expansion and maintenance on the TransCanada system. The dry gas will be put back on-line November 2017; the liquids rich gas or gas production associated with light oil production has remained online (majority of TGA's Canadian revenues are from oil and liquid gas).

TGA also reported the completion of 3 horizontal Cardium wells in September/October with 40 stage (15t/stage) fracs. The wells were equipped and placed into production. Per the recent operations update, initial flow rates have been very positive, averaging ~196 Boepd/well (85% oil & liquids) during first 30 days of continuous production. The wells were drilled, completed and equipped for less than originally estimated (CAD$2.5M vs. CAD$2.7M per well), and the Company expects to have initial production rates by year-end.

INDUSTRY

In response to a changing set of dynamics, a number of trends are shaping the oil and gas sector:

Cost cutting measures - Plummeting oil prices, beginning in June 2014, prompted a surge in cost reduction measures among upstream companies, with IOCs cutting cap ex by roughly 40% between 2014 and 2016. Projects during that time were canceled or delayed. As a result of cutting costs, combined with efficiency improvements, many projects are now in the position to break even with much lower oil prices.

Recent price gains - In the near-term, recent price gains that are partially the result of OPEC's production cutting measures and the rebalancing of supply and demand are expected to remain in place. Several positive trends reinforce that expectation. A recent survey conducted by Barclays (NYSE: BCS) indicated that the oil and gas industry is expecting to increase capital expenditures by as much as 7% in 2017. In addition, global oil rig counts have been rising since 2016, and M&A activities in the sector have also risen.

Free cash flow - Given the unpredictability of the market, companies' business plans emphasize profitability that is sustainable under multiple price scenarios. Growth in production and reserves has often been the key metric driving oil and gas companies. However, in the current climate, with the specter of rising interest rate and cost of debt, free cash flow from earnings is a priority.

Specialization - Companies are specializing in capabilities that are key to their growth. The scenario involving large oil companies discovering, developing and operating fields until depletion has given way to ownership changes that match the specialized capabilities of companies with the life cycle of the field.

Mergers and acquisitions - M&A should increase for upstream companies as they re-evaluate their portfolios in the current environment. This strategy enables companies to divest of noncore assets and add properties that match their strategic direction, strengths and capabilities.

Short-term outlook – The U.S. Energy Information Administration (EIA) forecasts that global petroleum and liquid fuels inventories (OECD countries) will increase by 51M barrels from December 2017 to May 2018. Also forecasted is total global liquids production growth of 2.1M barrels per day in 2018, despite the recent extension of the OPEC agreement. Brent spot prices are expected to average $54/barrel in 2017 and $57/barrel in 2018.

RISKS

Environmental and government regulation – Federal, state and international laws and regulations relating to the release of materials into the environment and the disposal of wastes from oil and gas activities may affect the Company's business and increase costs.

Price volatility - Prices for crude oil sales have historically been unpredictable and volatile, and that volatility is expected to continue.

Political and economic instability – The country of Egypt experienced instability following the Arab Spring movement. TransGlobe's business may be adversely affected by changes in political and economic conditions in Egypt.

Reserve estimates – Reserve estimates in the oil industry, particularly for new discoveries, are inherently imprecise. Inaccuracies in assumptions could affect the estimated quantities.

STONEGATE CAPITAL PARTNERS

INCOME STATEMENT

TransGlobe Energy Corp. (NASDAQ: TGA)
Consolidated Statements of Income (in millions $, except per share amounts)
Fiscal Year: December

	FY 2014	FY 2015	FY 2016	FY 2017 E	FY 2018 E
Revenues					
Petroleum and natural gas sales, net of royalties	$ 274.59	$ 92.2	$ 63.1	$ 145.7	$ 155.9
Finance revenue	0.3	0.7	0.7	0.1	-
Other revenue	9.3	-	-	-	-
Total revenues	**284.2**	**92.9**	**63.8**	**145.8**	**155.9**
Operating expenses					
Production and operating	76.5	52.7	40.3	53.4	54.6
Transportation costs	-	-	0.0	0.6	0.8
Selling costs	-	4.6	0.9	2.2	2.0
General and administrative	29.9	21.3	17.6	15.6	16.0
Foreign exchange (gain) loss	(6.5)	(11.6)	3.6	0.1	-
Finance costs	7.6	6.3	6.1	6.3	6.0
Exploration	0.7	-	-	-	-
Depletion, depreciaton and amortization	51.6	42.9	29.2	39.5	41.5
Accretion	-	-	-	0.3	0.4
Realized derivative loss on commodity contracts	-	0.7	1.0	0.4	-
Unrealized derivative loss on commodity contracts	-	-	-	0.4	-
Unrealized (gain) loss on financial instruments	(11.6)	6.6	7.0	0.2	-
Impairment of exploration and evaluation assets	71.4	85.4	33.4	79.0	-
Loss on corporate dispositions	-	0.3	-	-	-
Total operating expenses	**219.5**	**209.1**	**139.0**	**197.9**	**121.3**
Earnings before income taxes	64.7	(116.2)	(75.2)	(52.1)	34.7
Income tax expense (recovery) - current	63.0	25.5	15.5	21.3	25.0
-deferred	(9.8)	(36.0)	(3.0)	-	-
Net income (loss)	**$ 11.5**	**$ (105.6)**	**$ (87.7)**	**$ (73.4)**	**9.7**
Other comprehensive income (loss)	-	-	-	3.5	-
Comprehensive income (loss)	**$ 11.5**	**$ (105.6)**	**$ (87.7)**	**$ (70.0)**	**9.7**
Basic EPS (loss)	**$ 0.15**	**$ (1.44)**	**$ (1.21)**	**$ (0.97)**	**$ 0.13**
Diluted EPS (loss)	**$ (0.02)**	**$ (1.44)**	**$ (1.21)**	**$ (0.97)**	**$ 0.13**
Basic shares outstanding	74.9	73.5	72.2	72.2	72.2
Diluted shares outstanding	82.4	73.5	72.2	72.2	72.2
EBITDA	**$ 167.6**	**$ 13.6**	**$ 4.4**	**$ 73.9**	**$ 82.6**
Margin Analysis					
Production and operating	27.8%	57.1%	63.9%	36.7%	35.0%
General and administrative	10.9%	23.1%	27.8%	10.7%	10.3%
EBITDA margin	61.0%	14.8%	6.9%	50.7%	52.9%
Pre-tax margin	23.6%	-126.0%	-119.1%	-35.8%	22.2%
Net income margin	4.2%	-114.5%	-138.9%	-50.4%	6.2%
Tax rate	19.4%	-11.4%	19.7%	14.6%	16.0%
Growth Rate Analysis Y/Y					
Total revenues	n/a	-67.3%	-31.3%	128.5%	7.0%
Production and operating	n/a	-31.1%	-23.5%	32.5%	2.2%
General and administrative	n/a	-28.6%	-17.7%	-11.0%	2.5%
EBITDA	n/a	-91.9%	-67.9%	1590.6%	11.8%
Pre-tax income	n/a	-279.5%	35.2%	30.7%	166.5%
Net income	n/a	-1019.7%	17.0%	16.2%	113.2%
EPS - fully diluted	n/a	-7100.0%	15.7%	20.2%	113.8%
Share count - fully diluted	n/a	-10.8%	-1.7%	0.0%	0.0%

Source: Company Reports, Stonegate Capital Partners estimates

STONEGATE CAPITAL PARTNERS

VALUATION

On a comparable company basis for FY18 estimates, TGA currently trades at an EV/S multiple of 1.0x while its peers trade at an average multiple of 2.2x, and at an EV/EBITDA of 1.9x vs. the average of its peers at 4.0x. On a P/E ratio, the Company currently trades at 11.0x vs. the average of its peers at 8.4x, having just returned to a positive bottom line in FY18 per our estimates, and on a P/CFPS basis, TGA trades at 1.6x based on 2018E vs. the average of its peers at 3.5x. Additionally, the Company is well-positioned to return to profitability in the near-term based on:

- Execution of a disciplined business plan involving significant cost-cutting measures
- Recent acquisition supporting its decision to re-enter Canada
- Key contracts with the Egyptian government and third-party marketers
- The Company's experienced management team that has steered TGA through difficult periods involving low oil prices and political turmoil

We would expect that investors in TGA could benefit from price appreciation in the upcoming quarters as progress continues to be made, and the stock begins to trade more in-line with the metrics of its peers.

Exhibit 9: Comparable Analysis

						EV/S (2)			EV/EBITDA (2)			P/E (2)			P/CFPS		
Name	Ticker	Price (1)	Sh	Mrkt Cap	EV	2016	2017 E	2018 E	2016	2017 E	2018 E	2016	2017 E	2018 E	2016	2017 E	2018 E
Bellatrix Exploration, Ltd.	TSX: BXE	$ 1.50	49.4	$ 74.1	$ 356.7	2.1x	1.7x	1.6x	1.4x	5.1x	4.1x	nm	nm	2.1x	2.0x	1.6x	1.4x
Canacol Energy, Ltd.	TSX: CNE	$ 3.62	176.0	$ 637.1	$ 921.6	6.2x	5.0x	3.7x	9.9x	7.7x	5.0x	25.9x	40.2x	11.3x	7.7x	8.2x	5.3x
Crew Energy, Inc.	TSX: CR	$ 1.95	149.0	$ 290.6	$ 552.9	4.2x	3.2x	2.3x	11.0x	5.0x	4.5x	nm	9.8x	13.0x	4.5x	3.5x	2.7x
Gran Tierra Energy, Inc.	AMEX: GTE	$ 2.77	393.2	$ 1,089.2	$ 1,303.3	4.5x	3.1x	2.4x	9.8x	5.5x	4.5x	nm	27.7x	9.2x	8.4x	5.1x	3.7x
Parex Resources, Inc.	TSX: PXT	$ 15.28	154.7	$ 2,363.8	$ 2,169.0	5.3x	3.3x	2.5x	16.1x	6.6x	4.5x	nm	15.6x	11.2x	15.0x	8.3x	5.7x
Vaalco Energy, Inc.	NYSE: EGY	$ 0.81	58.8	$ 47.6	$ 39.8	0.7x	0.5x	0.5x	10.8x	1.5x	1.3x	nm	5.4x	3.2x	nm	2.5x	2.2x
					Average	**3.8x**	**2.8x**	**2.2x**	**9.8x**	**5.3x**	**4.0x**	**25.9x**	**19.7x**	**8.4x**	**7.5x**	**4.9x**	**3.5x**
					Median	**4.3x**	**3.1x**	**2.4x**	**10.3x**	**5.3x**	**4.5x**	**25.9x**	**15.6x**	**10.2x**	**7.7x**	**4.3x**	**3.2x**
TransGlobe Energy Corp.	**Nasdaq: TGA**	**$ 1.47**	**72.2**	**$ 106.1**	**$ 159.7**	**2.5x**	**1.1x**	**1.0x**	**36.6x**	**2.2x**	**1.9x**	**nm**	**nm**	**11.0x**	**nm**	**2.0x**	**1.6x**

(1) Previous day's closing price
(2) Estimates are from Capital IQ except for TGA revenues, EBITDA and EPS, which are Stonegate estimates

Source: Company Reports, Capital IQ, Stonegate Capital Partners

CORPORATE TIMELINE

January 2018 – 2018 capital budget announced as well as management promotions
December 2017 – TGA's operations update details annual average production of ~15.4 MBoepd for 2017
November 2017 – Boraq 5 test results fail to produce hydrocarbons from the two zones, and thus it is plugged and abandoned; TGA notes that Boraq 2 does not have sufficient scale on its own to proceed with development at this time
May 2017 - Entered into credit agreement for a revolving reserve-based lending facility with Alberta Treasury Branches
February 2017 - Announced the execution of a $75 million crude oil prepayment agreement between TPI and Mercuria Energy Trading SA Company; Mercuria will market up to 9 million barrels of TPI's entitlement crude oil
December 2016 - Completed the acquisition of production and working interests in certain facilities in the Harmattan area of west central Alberta for total consideration of ~$59.5M
November 2013 - Acquired a 100% working interest in the NW Gharib, SW Gharib, SE Gharib and South Ghazalat concessions
January 2015 - Acquired the NW Sitra concession
December 2014 - Wrote down Yemen assets to zero
December 2011 - Acquired 100% working interest in West Bakr Concession
May 2008 - Canadian assets sold for Cdn$56.7 million
January 2008 - Began trading on NASDAQ under the symbol "TGA"
September 2007 - Expanded Egyptian operations with acquisition of 55% of West Gharib concession, bringing ownership to 100%
July 2004 - Entered Egypt with 50% interest in Nugra Concession
November 1997 - Common shares listed on the TSX under the symbol "TGL"
April 1996 - Changed name to TransGlobe Energy Corporation
1969 - Company was incorporated on August 6, 1968 as a mineral exploration and extraction venture under The Company Act (British Columbia)

TRANSGLOBE ENERGY CORPORATION GOVERNANCE

Ross G. Clarkson – President, Chief Executive Officer, Director – Mr. Clarkson has more than 40 years of domestic and international oil and gas exploration experience. He currently serves as TransGlobe's CEO. He was initially hired as the Company's senior geological advisor in 1988. Prior to joining TransGlobe, Mr. Clarkson worked with a number of international oil companies in various technical capacities. He was resident manager of PetroCanada (Yemen), Inc.; senior project geologist with Canadian Occidental Petroleum, Ltd. in Yemen (now Nexen, Inc.); and supervisor of international exploration/geologist with Ranger Oil Limited. Mr. Clarkson's experience extends to countries on all continents including Australia, China, South America, Oman and the United Arab Emirates, Indonesia, Thailand, the North Sea and Africa.

Randy C. Neely – President – Mr. Neely, who has more than 25 years of experience in executive financial positions, has been with TransGlobe since May 2012. Mr. Neely was appointed President of the Company in January 2018 and was previously appointed as Vice President, Finance and CFO in May 2012. Prior experience includes serving as CFO of Pearl (Blackpearl) Exploration and Production, and CFO of Trident Exploration. His experience outside of the oil and gas industry includes working for TD Securities investment banking firm for over 3 years and KPMG for eight years. Mr. Neely holds designations as a Chartered Accountant (CA) and a Chartered Financial Analyst (CFA). He earned a commerce degree from University of Calgary.

Edward Ok – Vice President, Finance, Chief Financial Officer - Mr. Ok was appointed Vice President, Finance and Chief Financial Officer of the Company in January 2018. He was most recently at Zodiac Exploration and has over 10 years of corporate finance and accounting experience. Mr. Ok holds a Bachelor of Commerce from the University of Alberta, is a Chartered Accountant licensed in the Province of Alberta and a Certified Public Accountant licensed in Washington State.

Lloyd W. Herrick – Vice President, Chief Operating Officer – Mr. Herrick joined TransGlobe in April 1999 as Vice President and Chief Operating Officer. Prior to joining the Company, Mr. Herrick was President and CEO Of Mobius Resource Corporation, which was acquired by TransGlobe. He was previously employed with Ranger Oil in multiple technical, management/executive positions. He also worked at Rupertsland Resources, Ltd. as a petroleum engineer and at Hudson's Bay Oil & Gas, Ltd. as a production evaluations engineer. Mr. Herrick holds an ICD.D designation from the Institute of Corporate Directors.

Brett Norris – Vice President – Exploration – Mr. Norris is a professional geologist with over 24 years of industry experience. He joined TransGlobe in 2006 as Manager of Exploitation. Prior to joining the Company, he was Vice President of Geosciences and New Ventures at Paramount Energy Trust. He also worked as a manager at the international division of Nexen, Inc. in Yemen and South America. He has worked in a number of other exploration and production companies, including Esso Resources.

Board of Directors:

Robert Jennings - *Independent Director, Chairman of the Board*

Ross Clarkson – *Non-independent Director*

Lloyd Herrick – *Non-independent Director*

Matthew Brister –*Independent Director*

David Cook – *Independent Director*

Frederick Dyment – *Independent Director*

Bob MacDougall - *Independent Director*

Susan MacKenzie - *Independent Director*

Steven Sinclair – *Independent Director*

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