

Market statistics

Exchange / Symbol	NASDAQ: PLBC
Price:	\$29.84
Market Cap (mm):	\$176.3
Shares Outstanding (mm):	5.8
Float (%):	83.5%
52-week Range:	\$26.48 - \$41.30
Headquarters:	Reno, Nevada
Industry:	Regional Banks

CONDENSED BALANCE SHEET

(\$mm, except per share data)

Balance Sheet Date	06/30/2022
Cash & Cash Equivalent:	\$317.7
Net Loans:	\$853.4
Total Assets:	\$1,620.6
Total Deposits:	\$1,472.6
Debt:	\$20.7
Equity (Book Value):	\$116.2
Equity/Share:	\$19.87

CONDENSED INCOME STATEMENTS

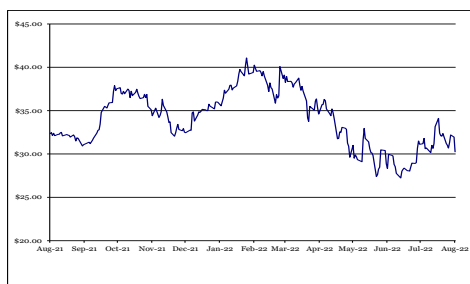
(\$mm, except per share data)

FY - 12/31	Int. Income	Net Int. Income	Net Income	Dil. EPS
FY19	\$39.3	\$37.6	\$15.5	\$2.97
FY20	\$39.6	\$38.4	\$14.5	\$2.77
FY21	\$48.1	\$46.9	\$21.0	\$3.76
FY22E	\$58.7	\$55.8	\$26.3	\$4.44

LARGEST SHAREHOLDERS

Cortopassi Partners, L.P.	476,967
FMR LLC	400,900
The Vanguard Group, Inc	235,115
Siena Capital Partners, LP	229,263
Grandeur Peak Global Adv	190,352
Manulife Asset Mgmt	160,181
Columbia Mgmt Investment	162,502
River Oaks Capital	108,288
Robert McClintock	102,772
Terrance Reeson	86,031
Andrew Ryback	75,388
Dimensional	60,140

STOCK CHART



COMPANY DESCRIPTION

Plumas Bancorp (the Company or Plumas) is a bank holding company headquartered in Reno, Nevada and was incorporated in 2002. Plumas Bancorp is the holding company for Plumas Bank, a Quincy, California based bank founded in 1980. The Company owns all outstanding shares of Plumas Bank. Plumas Bank provides various banking products and services for small and middle market businesses and individuals in Northeastern California and Northwestern Nevada with a focus on personal service. Plumas Bank offers an array of deposit products such as checking, savings, and retirement accounts in addition to its loan portfolio consisting of commercial, industrial, agricultural, and construction loans. Plumas Bank also provides consumer, home equity, and auto loans. Plumas Bank currently operates 14 branches including 12 in California and two in Nevada. Plumas Bank also operates two lending offices located in Northern California and one lending office in Southern Oregon.

SUMMARY

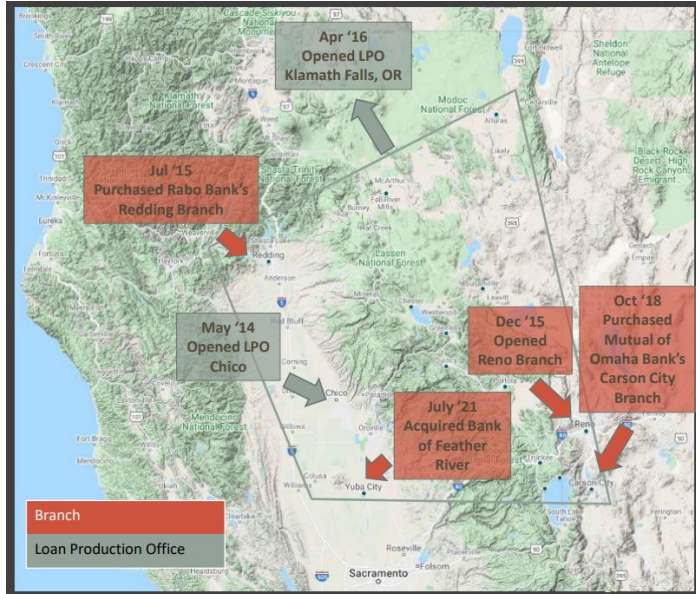
- Recent acquisition creates upside** – The Company closed its previously announced \$23.4M acquisition of Feather River Bancorp on 7/1/2021. Assets increased to \$1.6B at Q222 end, up from \$1.3B at Q221. Deposits also increased to \$1.4B in Q222 from \$1.1B in Q221. Additional attractive features from the acquisition include expanded market opportunities in Northern California markets, scale is enhanced with geographic expansion, it further diversifies the loan portfolio, and is immediately accretive to EPS.
- Strong core deposits** – Plumas has a strong history of increasing its demand, savings, and money market deposits from local businesses and individuals. In total, deposits grew by 30.1% Y/Y to reach \$1.5B on June 30, 2022. Since 2016, the Company has grown deposits at a ~20% CAGR.
- Diversified loan portfolio** – PLBC provides a range of lending services including retail consumer, automobile, home equity, commercial real estate, commercial and industrial term loans, as well as SBA government-guaranteed loans, agricultural loans, and credit lines. The breadth of loan diversification helps Plumas to avoid becoming overly concentrated in a single industry.
- Non-interest earnings income growth**– In addition to the Company's primary source of revenue, interest income, Plumas also derives ~18% of its revenue from a variety of noninterest income items including loan servicing fees, service charges on deposit accounts, interchange revenue and gains on sales of SBA 7a loans. Plumas has grown non-interest income ~3% since 2016.
- Successful growth strategy** - The Company continued to expand its branch operations into targeted growth markets of Northern California and Northwestern Nevada over the years with great success including the purchase of Mutual of Omaha Bank's Carson City Branch in October 2018 and the acquisition of Feather River Bancorp in 2021.
- Valuation** – We use a comp analysis on P/E and P/TBV to help frame valuation. Using a P/E range of 10x to 12x with a mid-point of 11x on our FY22 EPS estimate results in a valuation range of \$40.35 to \$48.42 with a mid-point of \$44.38. Using a P/TBV multiple range of 1.4x to 1.7x, we arrive at a valuation range of \$28.25 to \$34.25 with a mid-point of \$32.25. Additional details can be found on page 8.

BUSINESS OVERVIEW

Plumas Bank was founded in 1980 in Quincy, California. Plumas Bancorp was founded in 2002 for the purpose of operating as the holding company for Plumas Bank in a one bank holding company reorganization. This specific holding structure gives the Company greater operational flexibility as well as expansion and diversification benefits.

Plumas Bank operates 14 traditional branches with 12 located in California and 2 in Nevada. In December 2015, the Company opened its first branch outside of California in Reno, Nevada, and continued expansion in 2018 by purchasing a Mutual of Omaha Bank branch in Carson City. In addition to its traditional branch locations, PLBC also operates a lending office specializing in government guaranteed lending in Auburn, California, and commercial/agricultural lending offices in Chico, California and Klamath Falls, Oregon.

Exhibit 1: Plumas Bank Expansion



Source: Company Reports

Plumas Bancorp currently has assets of \$1.62B up roughly 170% from 2015. The Company has grown both organically and inorganically over the years. The Company's organic growth has come from its ability to open additional branches and expand its geographic footprint as well as investing in technology to help its business and retail customers. In addition to its investments in technology, Plumas provides a unique style of community-oriented, personalized service. The Company relies on localized promotional activities and personal contacts from the Company's directors, employees, and shareholders. With every location that is opened, PLBC's focus is on community banking and putting the resources in place (from Directors down to service team members) to successfully compete against other banks in the area. This individualized, community focused approach coupled with flexible policies has been successful in gaining market share from larger regional and national competitors.

Plumas Bank has successfully marketed to retail customers in its legacy branches by heavily integrating themselves into the communities where branches are located. Plumas is then able to expand upon a traditional deposit account relationship by offering additional services such as consumer and commercial loans. As the Company has expanded into larger markets, competition for traditional retail deposits has increased. In these markets Plumas is focused on extending loans to small and medium sized businesses, who may then turn into business and retail deposit customers.

In addition to organic growth the Company also made its first Northern Nevada acquisition in October 2018, purchasing a former Mutual of Omaha Bank branch location in Carson City, Nevada. This was followed by the acquisition of Feather River Bancorp (FRB) in July 2021. The FRB acquisition expands market opportunities in Northern California markets, enhances scale with geographic expansion, further diversifies the loan portfolio, and is immediately accretive to EPS.

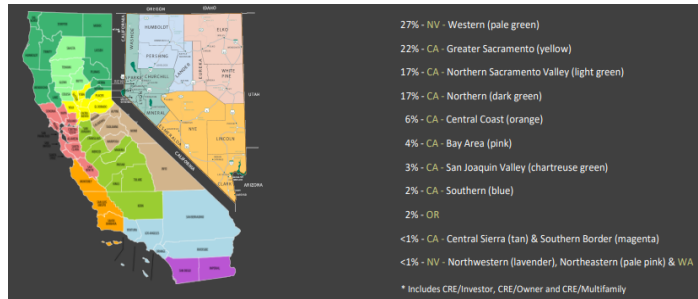
Accompanying its traditional branch network, the Bank also operates an office located in Auburn, California specializing in government-guaranteed loans. Most of these loans are 75% guaranteed by the Federal Government and are variable rates tied to the Prime rate. For loans originated in 2021 the guarantee was increased to 90% until October 1, 2021. The guaranteed portion of the loan is then sold off in the secondary market and serviced by Plumas Bank for a fee of 1%, while the unguaranteed portion is retained by Plumas Bank. Selling the federally guaranteed portion allows Plumas to profit on the sale as well as continuing to profit on the higher yielding unguaranteed portion of the loan. Richard Belstock, CFO, and his team have a long history of managing and selling these SBA loans giving them an added competitive advantage. PLBC has received nationwide Preferred Lender status with the United States Small Business Administration.

Lastly, the Company has commercial and agricultural lending offices in Chico, California, and Klamath Falls Oregon. The primary commercial lending services include term real estate, commercial and industrial term loans, agricultural loans, construction loans, and credit lines, as well as land development loans on a limited basis.

Loan Portfolio

Plumas' main source of revenue is generated from providing loans to retail and commercial customers who reside in the surrounding areas. The Company's commercial loans are largely provided to small and medium sized businesses. As of Q222 commercial real estate loans comprised the largest portion of the Bank's loan portfolio. Although commercial real estate occupies a large portion of the portfolio, Plumas attempts to further diversify through loans of differing property types and geographic location throughout California, Northern Nevada, and Southern Oregon. PLBC's lenders are separated by geographic region, and each integrates themselves into the communities they serve. These are seasoned lenders who have longstanding relationships within their respective communities, which helps the Company earn business when rate competition is stiff.

Exhibit 2: CRE Distribution by Region

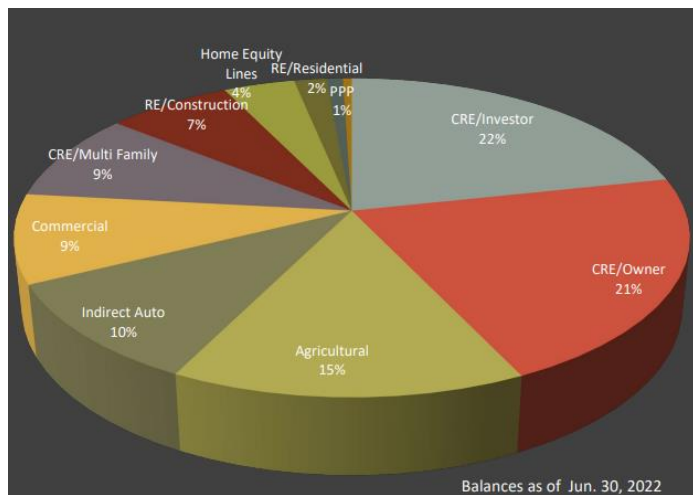


Source: Company Reports, Stonegate Capital Partners

Despite the Company’s current concentration in commercial real estate, which comprises 52% of the total portfolio, Plumas has continued to diversify the portfolio to mitigate the risks associated with any one sector. Moreover, 78% of the Company’s portfolio balance is variable rate which helps to reduce interest rate risk.

In addition to the Company’s real estate loan portfolio, auto loans have also become a large portion of the portfolio. In fact, the auto loan portfolio has grown from 2.5% of gross loans at year-end 2011 to 10.0% of gross loans as of Q2F22. Auto loans have provided a benefit of diversification to PLBC’s other loans as auto loans tend to have a much shorter term and balance than commercial real-estate loans and are fixed rate. The Company also has a large portfolio of agricultural loans, which it intends to continue to pursue. As of Q2F22 agricultural loans totaled \$125.81M or 15% of the total loan portfolio.

Exhibit 3: Current Loan Composition

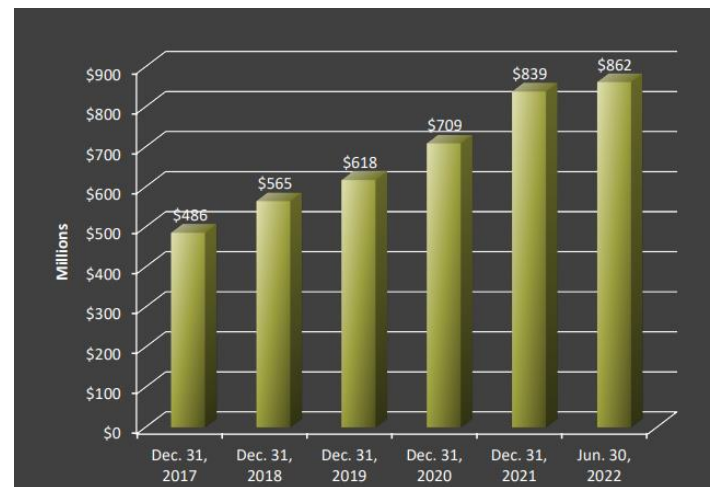


Source: Company Reports, Stonegate Capital Partners

In 2021, Plumas Bancorp, including Feather River Bancorp, was actively participating in the CARES Act, Paycheck Protection Program (PPP). The Company originated 2,817 PPP loans in the aggregate amount of \$256M. Plumas recorded \$6.1M in fees from the SBA in 2021. In Q222 it recorded \$0.4M in fees and had a balance of unearned fees of \$0.3M on June 30, 2022. As of June 30, 2022, Plumas Bancorp had a balance of PPP loans of \$8M.

As mentioned earlier, Plumas is currently focused on small to medium size commercial businesses. They offer both floating and fixed rate loans and obtain collateral through real property, business assets and deposit accounts. PLBC’s overall loan balances have been trending upward since 2017 and as of Q2F22, the portfolio was at a record level of \$853M with an average yield of 5.41% in 2021.

Exhibit 4: Loan Trends



Source: Company Reports

The Company’s current loan to deposit ratio is 58.5% as of Q2F22 YTD, which compares to 58.36% at F21. Management notes that the balance sheet is adequately structured to accommodate additional loan growth; thus, Plumas has the capacity to fulfill the credit needs of creditworthy applicants.

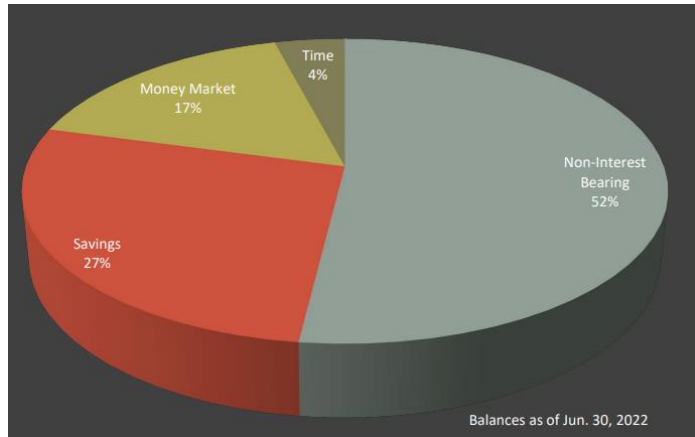
Deposits

Alongside Plumas’ loan balances, deposits have shown steady growth over recent years. Deposits come from both individuals and businesses living or located in the Company’s local markets. The deposit base consists of:

- Demand deposits
- Savings deposits
- Money market accounts
- Time deposit accounts

Deposits represent the primary source of funds for the Bank. The individuals and businesses who open accounts with the Bank are considered long-term, stable relationships which helps facilitate a steady growth of overall deposit balances without major variations.

Exhibit 5: Breakdown of Deposit Base



Source: Company Reports, Stonegate Capital Partners

Plumas Bancorp has been successful in growing deposits organically since the inception of the bank. In the past few years, the Bank's deposits have grown consistently year over year from a balance of \$527M in 2015 to a record \$1.5B as of June 30, 2022. These are core, non-brokered deposits.

Exhibit 6: Deposit Trends



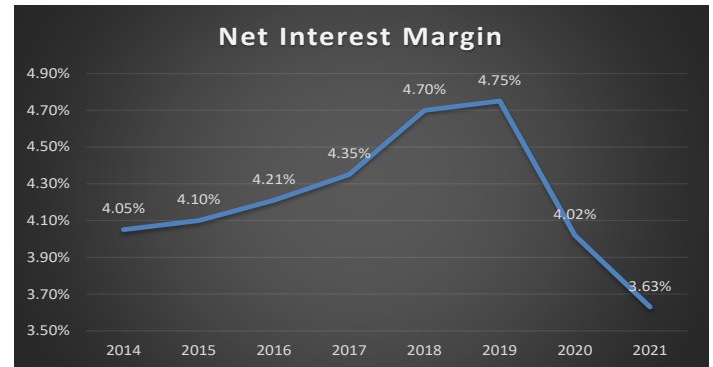
Source: Company Reports, Stonegate Capital Partners

Due to slower growth during November through April and higher growth from May-October, the company does experience some seasonality in its deposits. Seasonality in these markets is generally due to the natural ebb and flow of tourism and agriculture production that is higher in the summer months; however, this has become much less prevalent as the Company's geographic diversification increases. Plumas also maintains a borrowing arrangement through Federal Home Loan Bank San Francisco (FHLB) which helps the Bank meet any funding needs they may have. The Company can borrow up to \$254M from FHLB; however, they are required to hold FHLB stock as a condition of the agreement.

Net Interest Income and Margins

The net interest margin is a good indicator of how profitably banks are making investments. Exhibit 7 provides the net interest margin trends.

Exhibit 7: Net Interest Margin (As a % of Avg Earnings Assets)



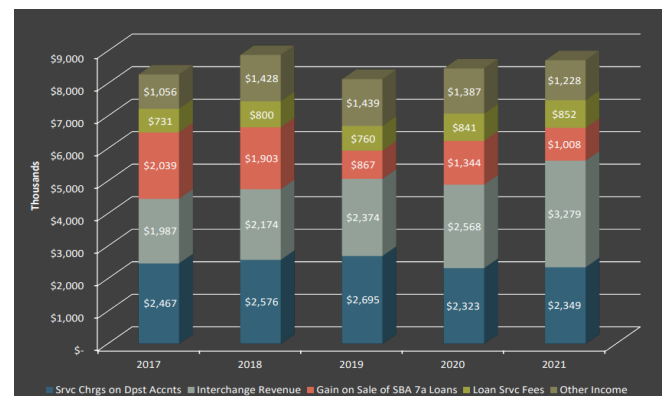
Source: Company Reports, Stonegate Capital Partners

Since 2014, Plumas has done a good job growing both net interest income and net interest income margins. The primary driver of growth has been an increase in interest income on investments and loans. However, beginning in F20, Plumas Bank experienced a decrease in net interest margin largely driven by a decrease in yield on interest earning assets as market interest rates fell after the Federal Reserve cut rates in response to the COVID-19 crisis and an increase in cash balances.

Non-Interest Income

Non-interest income has become a secondary source of revenue for the Bank and has continued to grow as deposits and loans increase. Noninterest income is derived primarily from service charges on deposit accounts, interchange revenue, gains on sales of SBA loans and loan servicing fees. Although noninterest income has increased steadily since 2014, the strong growth of the loan portfolio and interest income has caused non-interest income to become a less important factor in total revenue growth. In Q222, non-interest income increased from \$1.9M to \$2.7M from Q221. The largest component of the increase in non-interest income was an increase in gain on sale of SBA loans of \$0.6M.

Exhibit 8: Non-Interest Income Trends



Source: Company Reports, Stonegate Capital Partners

MARKET OVERVIEW

Community banks focus on providing traditional banking services in their local communities. These banks obtain most of their core deposits from the local communities they service as well as provide loans to local businesses and consumers. Most community banks maintain strong relationships within the community through their employees, directors, and owners that helps facilitate loan and deposit growth. These relationships allow local community banks some flexibility in lending to small, local businesses, who may not be able to obtain loans from larger national or regional banks.

In addition to being relationship driven, community banks also tend to be significantly smaller in asset size when compared to national or regional banks. Community banks are commonly defined as holding less than \$10 billion in assets.

Publicly traded community banks have performed well over the past 3 years as tax reform and rising interest rates have helped growth in net income. In 2017, the federal tax overhaul lowered the corporate statutory tax rate to 21% from the 34% statutory tax rate. According to the FDIC, community banks had an increase of 18.7% in net income directly attributable to the tax cut. Community banks continued to perform well in 2019 with net income growing 7.5% from full-year 2018. In 2020, the COVID-19 pandemic negatively impacted many community banks as net income declined 9.4% from 2019.

Although the last few years have yielded strong results, the impact of COVID-19 on the economy in 2020/2021 has provided a tougher environment for community banks. One of the biggest impacts is decreased yields on investable securities and loans as the Federal Reserve cut rates twice to reduce short term interest rates to near 0%. In addition to decreased yields on interest earning assets, community banks will be at risk for increased defaults on loans, especially those banks that have large exposure to the most impacted areas of the economy like entertainment, travel, and oil and gas businesses. According to the Mortgage Bankers Association Economic Forecast, Q1F20 and Q2F20 saw the biggest hits from COVID-19, with real GDP declining at -5% and -31.4%, respectively. However, growth snapped back in Q3F20 at 33.4% and Q4F20 was 4.1% and 5.5% for 2021. Currently, the MBA forecasts 2022 real GDP growth at 1.5% followed by 1.9% in 2023.

RISKS

Geographic concentration – Plumas is largely concentrated in Northern California and Northwestern Nevada, which exposes the Company to risks associated with lack of geographic diversification. A local or regional economic downturn could adversely affect the Company's profitability.

Drought conditions in the West – A portion of PLBC's customers are involved in the agricultural business, which depends on water. If the lack of water due to the recent dry conditions continues, those that depend on the agriculture business may not be able repay outstanding loans or go out of business.

Changes in interest rates – The Company's results depend on its net interest income. Should the rates it earns on loans, securities and other interest-bearing assets continue to decline results would suffer.

Security of systems – Any material breaches in the security of Plumas' banking systems could cause material losses for the Company. Protecting sensitive consumer data is essential as is maintenance and backup of key financial and customer information.

Failure to stay competitive – Plumas operates in a competitive marketplace, and failure of its branches to stay competitive in its respective local markets could cause significant harm to financial results and result in closures; competition continues to increase as consolidation occurs in the industry and changes to regulations affect the business. The Company is much smaller than certain competitors that have access to significantly more resources when compared to Plumas. Additionally, technology now enables banking online which broadens the reach of the competition, and Plumas faces higher costs than the newer trending online financial services organizations that lack physical branches.

Trading of common shares is limited – Trading in the Company's common shares is not very active, which could cause concern for current and future shareholders, and the limited trading can cause exaggerated price volatility for shares of PLBC.

Access to future capital – Should the Company incur significant loan losses, desire to execute acquisitions, or require additional funds for other operational purposes, the timing and terms of the capital may not be favorable given certain economic and/or market conditions.

External shocks - War, terrorism, other acts of violence or natural or manmade disasters such as a global pandemic may affect the markets in which the Company operates, the Company's customers, the Company's delivery of products and customer service, and could have a material adverse impact on its business, results of operations, or financial condition.

BALANCE SHEETS

Plumas Bancorp and Subsidiary			
Consolidated Balance Sheets (in thousands \$, except per share amounts)			
Fiscal Year: December			
	FY 2020	FY 2021	Q2 2022
Assets			
Cash and cash equivalents	\$ 184,909	\$ 380,584	\$ 317,657
Investment securities available-for-sale	179,613	305,914	365,189
Loans (less allowance for loan losses)	700,102	829,385	853,427
Loans held for sale	693	31,277	4,646
Real Estate acquired through foreclosure	403	487	369
Premises and equipment, net	14,016	16,424	18,212
Bank-owned life insurance	13,526	15,844	16,031
Goodwill	-	5,502	5,502
Accrued interest receivable and other assets	18,314	28,657	39,593
Total assets	\$ 1,111,576	\$ 1,614,074	\$ 1,620,626
Liabilities			
Noninterest-bearing	\$ 516,682	\$ 736,582	\$ 764,907
Interest-bearing deposits	457,292	702,417	707,695
Total deposits	973,974	1,438,999	1,472,602
Repurchase Agreements	13,878	17,283	10,418
Accrued interest payable and other liabilities	8,260	13,400	11,138
Federal Home Loan Bank advances	5,000	-	-
Junior subordinated deferrable interest debentures	10,310	10,310	10,310
Total liabilities	1,011,422	1,479,992	1,504,468
Shareholders' equity			
Common stock	7,656	26,801	27,133
Retained earnings	87,753	105,681	115,212
Accumulated other comprehensive income (loss), net	4,745	1,600	(26,187)
Total shareholders equity	100,154	134,082	116,158
Total liabilities & shareholders equity	\$ 1,111,576	\$ 1,614,074	\$ 1,620,626
Book value per share	\$ 19.33	\$ 23.05	\$ 19.87
Return on average equity (%)	15.5	17.8	19.0
Return on average assets (%)	1.4	1.5	1.4
Leverage ratio (%)	9.2	8.4	8.7

Source: Company Reports; Stonegate Capital Partners

INCOME STATEMENTS

Plumas Bancorp and Subsidiary				
Consolidated Statements of Income (in thousands \$, except per share amounts)				
Fiscal Year: December				
	FY 2019	FY2020	FY2021	FY2022 E
Interest income				
Interest and fees on loans	\$34,275	\$35,980	\$ 43,313	\$ 46,985
Interest on investment securities	4,395	3,434	4,412	8,260
Other	632	210	345	3,500
Total interest income	39,302	39,624	48,070	58,744
Interest expense				
Interest on deposits	1,201	832	780	1,038
Interest on junior subordinated deferrable interest debentures	531	385	348	348
Other	15	11	8	40
Total Interest Expense	1,747	1,228	1,136	1,426
Net interest income	37,555	38,396	46,934	57,318
Provisions for loan losses	1,500	3,175	1,125	1,519
Net interest income after provisions for loan losses	36,055	35,221	45,809	55,799
Non-interest income				
Service charges	2,695	2,323	2,349	2,367
Interchange revenue	2,374	2,568	3,279	3,295
Gain on sale of loans	867	1,344	1,008	3,100
Loan servicing fees	760	841	852	940
Gain (loss) on sale of investments	114	-	(209)	-
Earnings on bank owned life insurance policies, net	328	342	380	375
Other	997	1,045	1,057	1,200
Total non-interest income	8,135	8,463	8,716	11,277
Non-interest expense				
Salaries & employee benefits	13,009	13,282	12,792	17,013
Occupancy & equipment	3,311	3,362	3,983	4,461
Other	6,490	7,088	9,263	10,004
Total non-interest expense	22,810	23,732	26,038	31,484
Net income before income taxes	21,380	19,952	28,487	35,597
Provision for income taxes	5,868	5,477	7,478	9,255
Net income	\$ 15,512	\$ 14,475	\$ 21,009	\$ 26,342
Basic EPS - GAAP	\$ 3.01	\$ 2.80	\$ 3.82	\$ 4.50
Diluted EPS - GAAP	\$ 2.97	\$ 2.77	\$ 3.76	\$ 4.44
Cash dividends declared per share	\$ 0.46	\$ 0.36	\$ 0.56	\$ 0.64
Weighted average shares outstanding				
Basic	5,155	5,177	5,502	5,852
Diluted	5,228	5,230	5,583	5,936

Source: Company Reports; Stonegate Capital Partners

VALUATION

Plumas' experienced management and service teams bring not only valuable industry knowledge, but also a unique grasp of the local economy and target demographics. This experience, coupled with the Company's liquidity, should allow it to take advantage of any opportunities that may present themselves.

Exhibit 9: Comparable Analysis

Plumas Bancorp and Subsidiary
 (all figures in \$M except per share information)

Name	Ticker	Price (1)	S/O	Mrkt Cap	Financial (MRQ)			EPS (2)			Valuation				Credit (3)		Profitability (3)			
					Assets	BV/sh	TBV/sh	2020	2021	2022E	P/E 2021	P/E 2022E	P/BV	P/TBV	NPAs / Assets	Res. / NPLs	NIM	ROA	ROE	
TriCo Bancshares	TCBK	\$ 47.82	33.3	\$ 1,594.5	\$ 10,120.6	\$ 31.25	\$ 21.41	\$ 1.81	\$ 3.46	\$ 3.92	13.8x	12.2x	1.5x	2.2x	0.2%	821%	31.2%	1.2%	10.7%	
Merchants Bancorp	MBIN	\$ 27.57	43.1	\$ 1,188.4	\$ 11,086.1	\$ 20.10	\$ 19.70	\$ 3.53	\$ 4.41	\$ 4.68	6.2x	5.9x	1.4x	1.4x	0.0%	781%	51.7%	2.1%	19.0%	
Heritage Commerce Corp	HTBK	\$ 11.76	60.7	\$ 713.5	\$ 5,356.8	\$ 10.01	\$ 7.04	\$ 0.54	\$ 0.73	\$ 0.83	16.1x	14.2x	1.2x	1.7x	0.1%	1676%	32.9%	1.1%	9.3%	
Central Valley Community Bancorp	CVCY	\$ 17.84	11.7	\$ 209.1	\$ 2,353.6	\$ 14.53	\$ 9.92	\$ 1.30	\$ 1.94	\$ 2.27	9.2x	7.9x	1.2x	1.8x	0.0%	3643%	31.4%	1.1%	12.3%	
Oak Valley Bancorp	OVLY	\$ 18.28	8.2	\$ 149.3	\$ 1,991.2	\$ 14.53	\$ 14.09	\$ 1.37	\$ 1.66	N/A	11.0x	N/A	1.3x	1.3x	N/A	N/A	26.7%	N/A	11.5%	
United Security Bancshares	UBFO	\$ 7.22	17.0	\$ 123.0	\$ 1,339.5	\$ 6.46	\$ 6.19	\$ 0.45	\$ 0.49	N/A	14.8x	N/A	1.1x	1.2x	1.2%	86%	30.0%	0.9%	10.4%	
Summit State Bank	SSBI	\$ 15.28	6.7	\$ 102.2	\$ 980.8	\$ 12.66	\$ 12.04	\$ 1.40	\$ 1.95	N/A	N/A	N/A	1.2x	1.3x	N/A	N/A	35.8%	N/A	19.5%	
Citizens Bancorp	CZBC	\$ 12.26	6.1	\$ 74.6	\$ 1,060.2	\$ 10.13	\$ 10.13	\$ 0.58	\$ 1.52	N/A	8.1x	N/A	1.2x	1.2x	N/A	N/A	21.5%	0.6%	8.0%	
1st Capital Bancorp	FISB	\$ 11.80	5.7	\$ 67.2	N/A	\$ 11.31	\$ 11.31	\$ 0.71	\$ 1.18	N/A	10.0x	N/A	1.0x	1.0x	N/A	N/A	26.3%	N/A	N/A	
								Average	\$ 1.37	\$ 2.02	\$ 2.92	11.3x	10.0x	1.3x	1.5x	0.3%	1401%	32.6%	1.2%	12.6%
								Median	\$ 1.33	\$ 1.80	\$ 1.29	11.0x	11.2x	1.2x	1.3x	0.1%	821%	31.3%	1.1%	11.1%
Plumas Bancorp	PLBC	\$29.84	5.8	\$ 176.3	\$ 1,620.6	\$ 19.87	\$ 18.93	\$ 2.77	\$ 3.76	\$ 4.44	7.9x	6.7x	1.5x	1.6x	0.1%	704%	38.1%	1.6%	21.1%	

(1) Previous day's closing price

(2) Estimates are from CapitalIQ except for PLBC which are Stonegate estimates

(3) Credit and Profitability are for the LTM period

Source: Company Reports, Stonegate Capital Partners, Capital IQ

We employ a P/E and P/TBV to help frame valuation. Based off the above metrics, PLBC is trading at a discount to comp P/E ratios and at a slight premium to comps P/TBV. We also note that Plumas has a higher ROA and ROE vs. the comps. In addition, the Company's net income margin is superior to the average of its comps. For these reasons, we believe Plumas Bancorp makes a strong case to trade at a premium valuation to the comp set.

Price / Earnings

Based on FY21 results, PLBC is trading at a 7.9x P/E vs. a median of 11.0x for comparable companies. While FY22 EPS estimates for selected comparables were largely unavailable, those with estimates are trading at a median of 11.2x. Combining current multiples along with 3-year historical trading multiples for the comps and PLBC, we believe PLBC should trade in a forward P/E range of 10x to 12x with a mid-point of 11x. Using this range on our FY22 EPS estimate results in a valuation range of \$40.25 to \$53.25 with a mid-point of \$48.75.

Price / Tangible Book

PLBC is currently trading at 1.6x P/TBV vs. comps at 1.3x. Combining current multiples along with historical trading ranges of the comps and PLBC, we believe using a P/TBV multiple range of 1.4x to 1.7x is reasonable. As such, we arrive at a valuation range of \$26.50 to \$32.25 with a mid-point of \$30.25.

RECENT NEWS

July 21, 2022 – Plumas Bancorp Declares Quarterly Cash Dividend.

July 20, 2022 – Plumas Bancorp Reports Record Second Quarter 2022 Results.

June 15, 2022 – Plumas Bancorp honored among best-in-class banking institutions: Bank performance adds to streak of annual recognitions from industry groups.

April 21, 2022 – Plumas Bancorp Declares Quarterly Cash Dividend.

April 20, 2022 – Plumas Bancorp Reports Record 2022 Quarterly Results.

April 15, 2022 – ICBA Chairman appoints Andrew J. Ryback to Legislative Issues Committee.

January 20, 2022 – Plumas Bancorp Declares Quarterly Cash Dividend.

January 19, 2022 - Plumas Bancorp Reports Record Earnings for the Year Ended December 31, 2021.

December 20, 2021 – Plumas Bank and the Federal Home Loan Bank of San Francisco Join Forces to Donate \$75,000 for Wildfire Relief.

October 21, 2021 – Plumas Bancorp Declares Quarterly Cash Dividend.

October 20, 2021 – Plumas Bancorp Reports Record Third Quarter 2021 Results.

July 22, 2021 – Plumas Bancorp Declares Quarterly Cash Dividend.

July 21, 2021 – Plumas Bancorp Reports Record Second Quarter 2021 Results.

July 1, 2021 – Julie Morehead Appointed to Plumas Bancorp and Plumas Bank Board of Directors.

July 1, 2021 – Plumas Bancorp Acquires Feather River Bancorp, Inc.

May 13, 2021 – Plumas Bancorp Awarded Prestigious Raymond James Community Bankers Cup for 4th Consecutive Year.

April 22, 2021 – Plumas Bancorp Declares Quarterly Cash Dividend.

April 21, 2021 – Plumas Bancorp Reports Record Quarterly Results.

March 15, 2021 – Plumas Bancorp Relocates its Corporate Headquarters to Reno, Nevada.

March 11, 2021 – Plumas Bancorp to Acquire Feather River Bancorp, Inc.

February 2, 2021 – Plumas Bank Donates \$25,000 to Support Local Non-Profits Addressing Food Insecurity.

January 21, 2021 – Plumas Bancorp Declares Quarterly Dividend Issuance.

January 20, 2021 – Plumas Bancorp Reports Quarterly Earnings.

PLUMAS BANCORP GOVERNANCE

Andrew Ryback – Andrew J. Ryback is the President and Chief Executive Officer of Plumas Bank and its holding company, Plumas Bancorp. He joined Plumas Bank in July 2001 and became a member of the Company's Board of Directors in 2016. Mr. Ryback received his Bachelor of Science degree in Business Administration from California State University, Northridge. He is a Certified Public Accountant and a graduate of Pacific Coast Banking School. Mr. Ryback actively serves in a variety of national, regional, and local organizations: He was appointed to the Federal Reserve Board's Community Depository Institutions Advisory Council (CDIAC) in 2020 and was the chairman of the Federal Reserve Bank of San Francisco's CDIAC, which he has served on since 2017. Mr. Ryback is also the California Delegate to the Federal Delegate Board of the Independent Community Bankers of America (ICBA), he serves on ICBA's Legislative Issues Committee, and he is on the board of the California Community Banking Network. Furthermore, Mr. Ryback is past president of the Rotary Club of Quincy and is currently serving as an assistant governor for Rotary District 5190. Locally, he serves on the Board of Directors of Plumas District Hospital and as Commissioner and Treasurer for the Quincy Fire Protection District where he previously served as a volunteer firefighter.

Richard Belstock –Richard L. Belstock is the Executive Vice President and Chief Financial Officer of Plumas Bank and its holding company, Plumas Bancorp, as of July 18, 2012. He previously held the position of Senior Vice President, Chief Financial Officer. Mr. Belstock joined the bank in 2006 as Vice President and Controller for Plumas Bank and Bancorp. He currently manages accounting, Human Resources and risk management. Mr. Belstock is a Phi Beta Kappa graduate of the University of Colorado with a Bachelor of Arts degree in Mathematics. He received his Master of Accountancy degree from the University of Denver. Mr. Belstock has over 30 years of experience in financial accounting and regulatory reporting with 10 of those years as controller and chief accounting officer for Sierra West Bancorp in Truckee. He has been a licensed Certified Public Accountant since 1980.

Board of Directors:

Daniel E. West – *Chairman of the Board*

Robert J. McClintock - *Vice Chairman of the Board*

Andrew J. Ryback – *Director*

Michonne R. Ascuaga – *Director*

Steven M. Coldani – *Director*

Gerald W. Fletcher – *Director*

Heidi S. Gansert – *Director*

Richard F. Kenny – *Director*

Terrance J. Reeson – *Director*

Julie A. Morehead - *Director*

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