



INITIATION OF COVERAGE

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Market Statistics in USD

Price	\$ 19.85
52 week Range	\$14.34 - \$22.24
Daily Vol (3-mo. average)	621,437
Market Cap (M)	\$2,590.1
Shares Outstanding: (M)	130.5
Float (M)	126.0

Financial Summary in USD

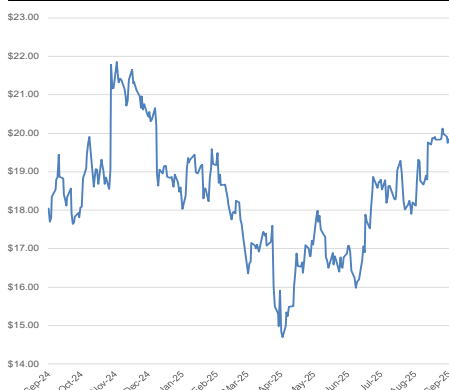
Cash (M)	\$ 258.9
Cash/Share	\$ 1.98
Debt (M)	\$2,963.0
Equity (M)	\$2,707.6
Equity/Share	\$ 20.73
Book Value/Share	\$ 20.73
Tangible Book Value/Share	\$ 14.60

FYE: Dec 2024 2025E 2026E

(all figures in M, expect per share information)

Int. Income	\$1,046.1	\$1,273.0	\$1,338.9
Chng%	69.9%	21.7%	5.2%

Net Income	\$ 115.5	\$ 279.4	\$ 307.0
EPS (Diluted)	\$ 1.05	\$ 2.12	\$ 2.33



COMPANY DESCRIPTION

Founded in Jersey City in 1839, Provident Bank is the oldest community-focused financial institution based in New Jersey and is the wholly owned subsidiary of Provident Financial Services, Inc. (NYSE:PFS). Provident Bank offers a wide range of customized financial solutions for businesses and consumers with an exceptional customer experience delivered through its convenient network of more than 140 branches across New Jersey and parts of New York and Pennsylvania, via mobile and online banking, and from its customer contact center. The bank also provides fiduciary and wealth management services through its wholly owned subsidiary, Beacon Trust Company, and insurance services through its wholly owned subsidiary, Provident Protection Plus, Inc.

PROVIDENT FINANCIAL SERVICES, INC. (NYSE: PFS)

Company Updates

Quarterly Results: For 2Q25, Provident Financial Services reported net income of \$72.0M, up from \$64.0M in 1Q25. This equates to basic and diluted EPS of \$0.55, compared to \$0.49 in 1Q25 and a net loss of \$11.5M in 2Q24. The sequential increase was driven by higher net interest income from new loan originations at favorable market rates and improved repricing on adjustable-rate loans, combined with lower non-interest expenses. This was partly offset by higher compensation expenses and lower average low-cost deposits. Management highlighted that this quarter delivered record revenue of \$214.2M, supported by both volume growth and margin expansion, while maintaining strong credit quality.

Net Interest Income and Margin: Net interest income increased to \$187.1M in 2Q25 from \$181.7M in 1Q25, while net interest margin expanded slightly to 3.36% from 3.34%. The weighted average yield on interest-earning assets rose 5bps to 5.68%, while the cost of interest-bearing liabilities rose 4bps to 2.94%. The average cost of total deposits declined to 2.10% from 2.11% in the prior quarter.

Loans and Deposits: Period-end loans rose by \$318.0M to \$19.1B, with growth led by commercial and industrial loans, multifamily, and commercial real estate, partially offset by declines in construction and residential mortgages. Total commercial loans rose \$319.3M to \$16.5B. Period-end deposits increased \$260M to \$18.7B, led by interest-bearing core deposits and wholesale funding, while municipal deposits declined. Nonperforming assets improved to 0.44% of total assets, while net charge-offs fell to \$1.2M from \$2.0M in 1Q25. The allowance for credit losses decreased to 0.98% of loans from 1.02% last quarter. The loan pipeline remained robust at \$2.6B with a weighted average rate of 6.3%.

Financial Ratios and Capital: PFS reported an adjusted ROAA of 1.19%, adjusted ROAE of 10.76%, and adjusted ROATE of 16.79%, up from 1.11%, 10.13%, and 16.15% in 1Q25, respectively. Pre-tax, pre-provision ROAA increased to 1.64% from 1.61%. The efficiency ratio improved to 53.5% from 55.4% in 1Q25, as annualized adjusted non-interest expense declined to 1.89% of average assets. Tangible book value per share grew 3.2% q/q to \$14.60, while the tangible common equity ratio rose to 8.03% from 7.90%.

Outlook: Management highlighted balanced contributions from core banking, wealth, and insurance businesses, with Provident Protection Plus revenue rising 11.3% y/y and insurance income up 10.1% y/y, while Beacon Trust ended the quarter with \$4.1B in AUM. Executives expect to maintain a 3.35%–3.45% NIM for the remainder of 2025 and guided for core operating expenses of ~\$112–\$115M per quarter. They emphasized strong capital formation and sustained commercial loan production, which reached \$764M in 2Q25 and \$1.4B YTD, and anticipate continued momentum in loan growth, margin stability, and book value accretion through year-end.

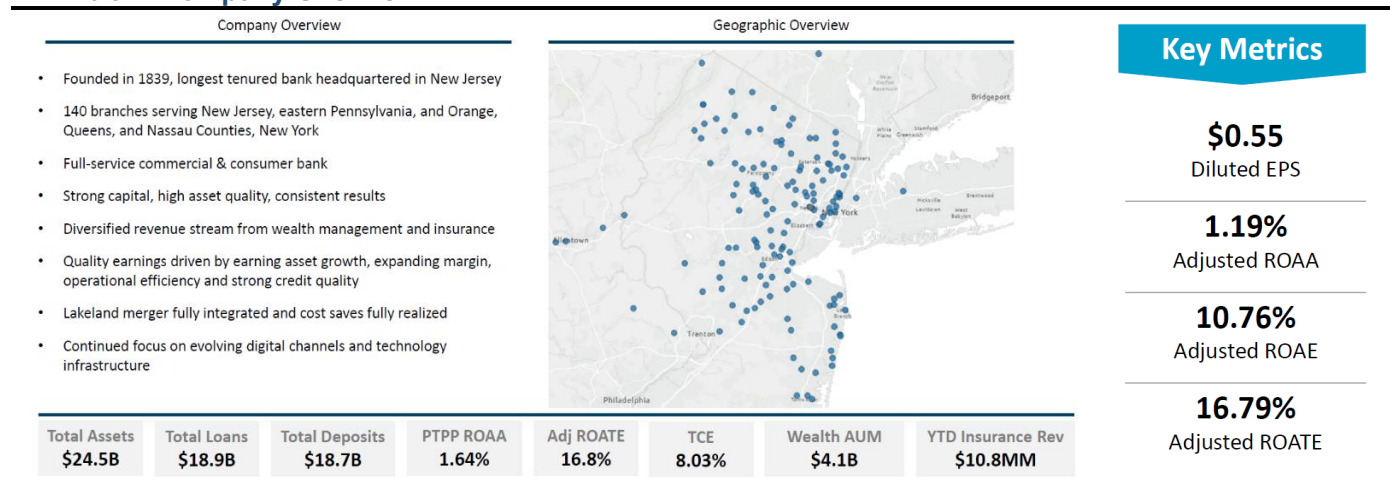
Valuation: We use a comp analysis on P/E and P/TBV to frame our valuation of PFS Using a forward P/E range of 9.0x to 10.0x with a mid-point of 9.5x on FY26 estimates results in a valuation range of \$20.96 to \$23.29 with a mid-point of \$22.13. Using a P/TBV range of 1.4x to 1.5x with a mid-point of 1.5x results in a valuation range of \$20.44 to \$21.90 with a mid-point of \$21.17.

Business Overview

Provident Financial Services, Inc. (NYSE: PFS) is the bank holding Company for Provident Bank, a New Jersey-chartered capital stock savings bank originally founded in 1839. With over 185 years of community banking heritage, Provident has built a distinctive reputation under its guiding principle, “Commitment You Can Count On,” serving individuals, families, and businesses throughout New Jersey, eastern Pennsylvania, and parts of New York including Orange, Queens and Nassau counties.

In January 2003, Provident Bank reorganized into its current holding company structure, establishing Provident Financial Services to support capital-raising and strategic growth initiatives. In May 2024, Provident completed its transformative merger with Lakeland Bancorp, Inc., creating a financial institution with approximately \$24.5 billion in assets, \$18.8 billion in loans, \$18.6 billion in deposits, and total stockholders' equity of \$2.3 billion at the time of the merger.

Exhibit 1: Company Overview



Source: Company Reports

The combined Company now operates approximately 140 full-service branches across New Jersey, eastern Pennsylvania, and New York under the Provident Bank name. This merger deepened the Company's presence as one of New Jersey's largest community banking franchises and significantly expanded its commercial, retail, wealth, and insurance platforms.

Provident Bank's offerings encompass a full suite of banking services: deposit accounts (checking, savings, money market, CDs, and IRAs), a diversified loan portfolio (commercial real estate, commercial business loans, residential mortgages, construction and consumer loans), wealth management and fiduciary services through Beacon Trust Company, and insurance brokerage via Provident Protection Plus, Inc.

The Company operates with a relationship-driven, community-based business model, emphasizing personalized service, long-term customer relationships, and cross-selling among banking, wealth, and insurance clients. The business model supports a diversified revenue structure: traditional net interest income derived from lending activities, complemented by non-interest income from fee-based businesses like wealth management and insurance brokerage. This structure enhances earning stability and helps mitigate margin pressures during varying rate environments. Provident Bank also proactively retains core deposit relationships, enabling access to low-cost funding sources and helping safeguard liquidity and funding flexibility.

Provisioning, capital adequacy, and credit discipline remain foundational priorities. The bank's asset quality metrics are supported by conservative underwriting practices across all lending segments. Particularly within its CRE and C&I portfolios, Provident Bank emphasizes thorough diligence, conservative loan-to-value ratios, and strong borrower collateralization. Its consumer and mortgage lending divisions maintain low loss rates, reflecting disciplined risk management and careful borrower selection.

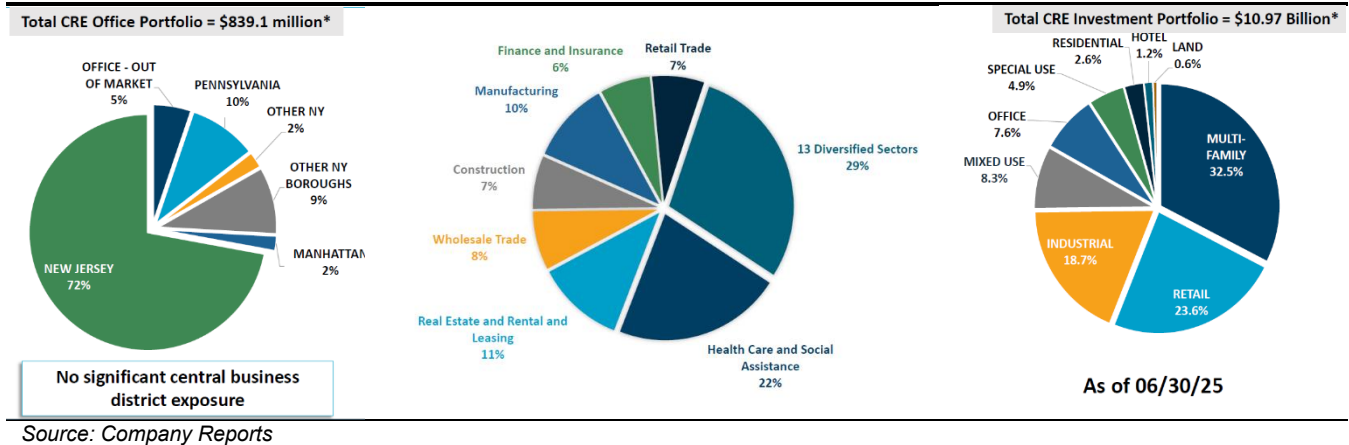
Segment Overview

Commercial Banking Segment

Commercial Real Estate (CRE) Lending

Provident Bank's commercial real estate segment is focused on originating loans secured by income-producing properties, such as multi-family apartments, retail centers, office buildings, industrial facilities, and mixed-use developments. Loans in this category typically feature maturities ranging between five and ten years, often structured with adjustable rates or shorter fixed terms, which helps Provident Bank manage interest rate risk and enhance profitability. The underwriting criteria for these loans involve thorough due diligence and appraisal processes, ensuring robust asset quality and prudent risk management, thereby contributing significantly to Provident Bank's overall loan portfolio quality and income stability.

Exhibit 2: Portfolio of Loans & CRE Investment Portfolio



Commercial and Industrial (C&I) Loans

Provident Bank's C&I lending supports a broad spectrum of business enterprises, encompassing asset-based financing, inventory and receivables lending, term loans, and revolving credit lines. The bank also provides specialized mortgage warehouse lines, enabling mortgage lenders to fund originations prior to selling into secondary markets. Provident Bank has notably expanded its C&I loan portfolio, demonstrating consistent double-digit growth and enhancing its overall asset yields. Through proactive relationship management and tailored financing solutions, Provident Bank captures high-quality business clientele, strengthening long-term relationships and driving sustained revenue growth.

Construction Loans

Provident Bank finances commercial and residential construction projects, offering primarily short-term floating-rate loans designed to transition seamlessly into permanent financing upon project completion. Recognizing the inherent risks in construction lending, Provident Bank employs stringent underwriting and oversight practices, including third-party engineering assessments, controlled loan disbursements tied to verified progress, and conservative project valuations. These disciplined lending practices mitigate risk, ensuring strong asset quality and dependable returns in Provident Bank's construction lending portfolio.

Consumer Banking Segment

Residential Mortgage Loans

The residential mortgage segment involves originating fixed-rate and adjustable-rate mortgages primarily secured by one-to-four-family residential properties. Provident Bank strategically balances retaining residential mortgages in its portfolio and selling select loans into secondary markets (primarily to government-sponsored enterprises), enabling it to effectively manage interest rate exposure and liquidity. Provident Bank's mortgage lending practices

emphasize stringent underwriting standards, comprehensive borrower evaluations, and market-aligned products, ensuring portfolio performance and customer satisfaction.

Consumer Loans

Provident Bank's consumer lending predominantly consists of home equity loans and home equity lines of credit, typically secured by borrowers' primary residences. This segment provides customers convenient access to credit, often used for home improvements, debt consolidation, and other personal financial needs. By maintaining prudent underwriting guidelines and risk assessments, Provident Bank ensures portfolio stability and consistently low default rates, contributing to steady performance within its broader consumer banking business.

Wealth Management and Insurance Segment

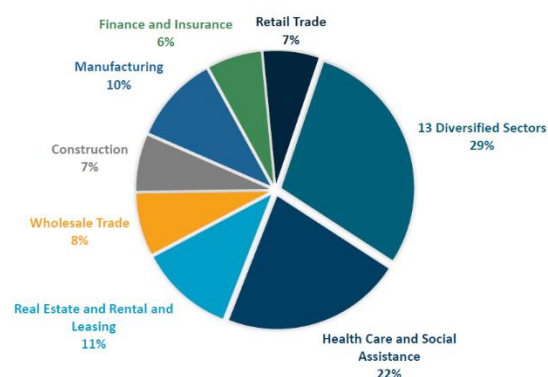
Beacon Trust Company

Beacon Trust, Provident Bank's wholly-owned subsidiary, specializes in fiduciary services, wealth advisory, asset management, and estate planning for individuals, families, and institutional clients. With assets under management (AUM) exceeding \$4 billion, Beacon Trust significantly contributes to Provident Bank's non-interest income, delivering personalized advisory and fiduciary services that deepen customer relationships, enhance client retention, and drive consistent revenue generation.

Provident Protection Plus, Inc.

This insurance brokerage subsidiary expands Provident Bank's product offerings through comprehensive insurance solutions, including property, casualty, life, and commercial insurance lines. Provident Protection Plus generates consistent fee-based income and diversifies Provident Bank's revenue stream away from traditional banking interest margins. Its established relationships with major insurance carriers allow Provident Bank to provide customized insurance programs, complementing the bank's holistic approach to financial solutions for clients.

Exhibit 4: Wealth Management Business



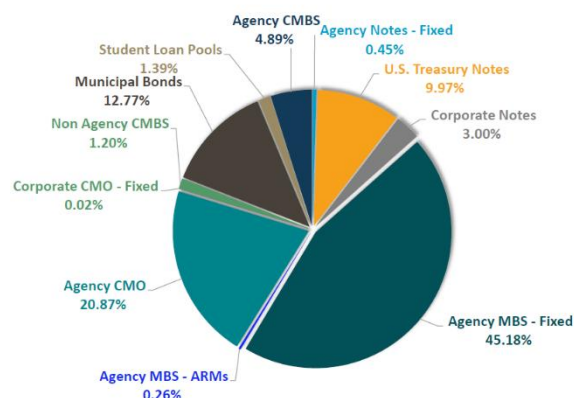
Source: Company Reports

Growth Drivers

Strategic Mergers and Acquisitions

The Company's growth trajectory has significantly benefited from targeted mergers, notably the Lakeland Bancorp transaction, which enhanced operational scale and market penetration. The Company's disciplined integration process yielded substantial cost savings and revenue synergies, improving overall profitability. Future opportunities for strategic M&A will remain critical growth drivers, allowing the Company to further consolidate regional markets, improve market share, and optimize operational efficiencies.

Exhibit 5: Investment Portfolio



Source: Company Reports

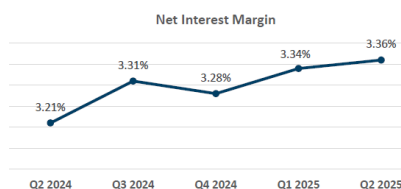
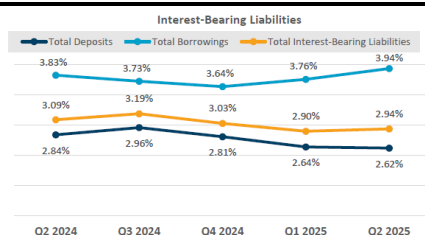
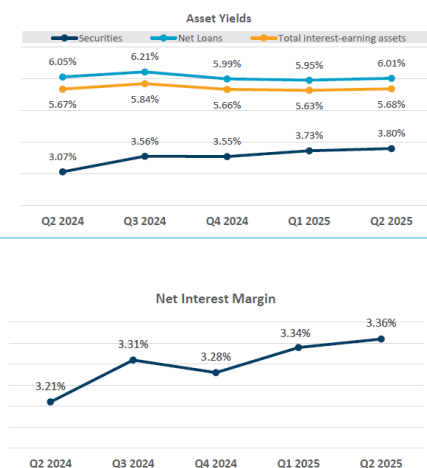
Loan Portfolio Expansion and Diversification

Provident Bank continues to achieve notable growth within its loan portfolios, particularly in commercial lending segments such as CRE and C&I loans. By capitalizing on local market opportunities, relationship banking strategies, and responsive lending solutions, Provident Bank is well-positioned to sustain consistent portfolio growth. This disciplined expansion not only enhances asset yields and profitability but also diversifies credit risk across multiple industry sectors and client segments.

Digital Transformation Initiatives

Provident Bank actively invests in digital technologies, mobile and online banking platforms, cybersecurity infrastructure, and automated operational systems. This digital transformation initiative is pivotal to enhancing customer experience, operational efficiency, and market competitiveness. As banking increasingly shifts towards digital channels, Provident Bank's continued investment in technology ensures it remains at the forefront of industry innovation and customer engagement.

Exhibit 6: Portfolio of Loans & CRE Investment Portfolio



Core Margin Plus Accretion of Purchase Accounting Adjustments



Source: Company Reports

Focus on Core Deposits and Relationship Banking

Provident Bank strategically emphasizes acquiring and maintaining core deposit accounts, particularly lower-cost transaction and savings accounts. These deposits provide a stable, cost-effective funding base, essential for

managing funding costs and sustaining net interest margins, particularly in fluctuating interest rate environments. Provident Bank's relationship-driven approach enhances customer retention, increases cross-selling opportunities, and fosters stable long-term deposit growth.

Expansion of Wealth Management and Insurance Services

Provident Bank's wealth management and insurance subsidiaries continue to expand their contributions to non-interest revenue, reducing reliance on traditional interest income streams. The continued growth and integration of these subsidiaries allow Provident Bank to offer a comprehensive suite of financial products, deepening client relationships and diversifying revenue sources, thereby enhancing earnings stability across market cycles.

Market Overview

The U.S. regional banking sector, characterized by banks with significant market presence in specific geographical areas, is crucial for economic growth, particularly for small to mid-sized enterprises (SMEs), local businesses, and communities. Regional banks represent roughly 20% of total banking assets in the United States, underscoring their role in economic development, local job creation, and personalized financial services.

Regional banks, such as Provident Bank, have traditionally thrived due to their deep local market knowledge, personal customer relationships, and community-driven banking services. However, the sector faces increasing competition from national banks, credit unions, fintech companies, and online-only banks. Technological advancements and changing consumer behaviors have compelled regional banks to accelerate digital transformation strategies to remain competitive, enhance customer experiences, and attract younger, digitally oriented clients.

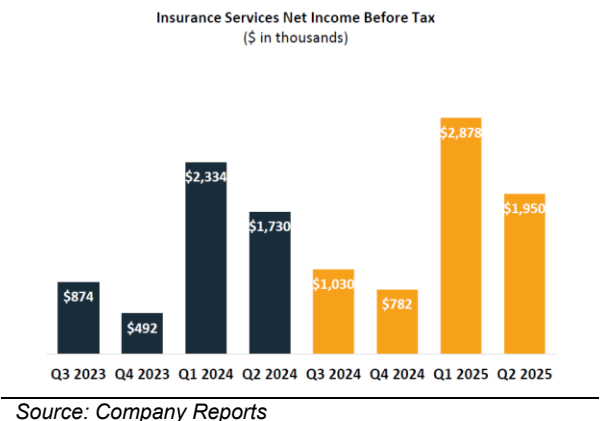
Despite these challenges, regional banks have opportunities to strengthen their positions through consolidation, improved technological infrastructure, and expanded service offerings, including wealth management, insurance brokerage, and specialized commercial lending. Additionally, favorable demographic and economic trends, including population growth and robust local economic activities in select regions, provide avenues for continued growth in loan demand and deposit acquisition.

The regulatory landscape presents an ongoing challenge, as regional banks navigate complex compliance requirements related to capital adequacy, risk management, cybersecurity, and consumer protection. Banks that proactively address regulatory changes and maintain prudent risk management frameworks are best positioned to achieve sustainable growth. Overall, regional banks that effectively leverage local market strengths, invest strategically in technology and customer experience, and remain adaptable to evolving economic and regulatory environments, will continue to thrive and expand their market share, contributing meaningfully to regional and national economic vitality.

Risks

Geographic concentration – Provident Bank is concentrated in the state of New Jersey, New York, and Eastern Pennsylvania, which exposes it to risks associated with lack of geographic diversification. A local or regional economic downturn could adversely affect the Company's profitability.

Exhibit 7: Investment Portfolio



Changes in interest rates – The Company's results depend on its net interest income; should the rates it earns on loans, securities and other interest-bearing assets fluctuate faster than the rates it is required to pay on deposits and borrowed funds, results would suffer.

Security of systems – Any material breaches in the security of Provident Bank's banking systems could cause material losses for the bank. Protecting sensitive consumer data is essential as is maintenance and backup of key financial and customer information.

Access to future capital – Should the Company incur significant loan losses, desire to execute acquisitions, or require additional funds for other operational purposes, the timing and terms of the capital may not be favorable given certain economic and/or market conditions.

External shocks – War, terrorism, other acts of violence or natural or manmade disasters such as a global pandemic may affect the markets in which the Company operates, the Company's customers, the Company's delivery of products and customer service, and could have a material adverse impact on our business, results of operations, or financial condition.

VALUATION

Provident Bank's experienced management and service teams bring not only valuable industry knowledge, but also a unique grasp of the local economy and target demographics. This experience, coupled with the Company's operating ability, should allow it to take advantage of any opportunities that may present themselves.

Company Name	Symbol	Price ⁽¹⁾	Mrkt Cap (M)	Financial			EPS			P/E		Valuation			Profitability		
				Assets (M)	BV/sh	TBV/sh	2024	2025E	2026E	P/E 2024	P/E 2025E	P/E 2026E	P/BV	P/TBV	NIM	ROA	ROE
Ameris Bancorp	ABCB	\$ 73.92	\$ 5,050.06	\$26,680.2	\$ 57.24	\$ 41.49	\$ 4.31	\$ 5.82	\$ 6.03	17.2x	12.7x	12.3x	1.3x	1.8x	3.8%	1.7%	11.4%
Axos Financial, Inc.	AX	\$ 91.84	\$ 5,187.69	\$24,783.1	\$ 47.46	\$ 45.08	\$ 5.78	\$ 7.38	\$ 7.91	15.9x	12.5x	11.6x	1.9x	2.0x	0.0%	1.8%	16.8%
Cathay General Bancorp	CATY	\$ 49.26	\$ 3,403.20	\$23,723.8	\$ 41.62	\$ 36.16	\$ 2.74	\$ 4.51	\$ 4.97	18.0x	10.9x	9.9x	1.2x	1.4x	3.3%	1.3%	10.8%
Customers Bancorp, Inc.	CUBI	\$ 68.75	\$ 2,325.33	\$22,550.8	\$ 56.36	\$ 56.24	\$ 4.29	\$ 7.03	\$ 7.48	16.0x	9.8x	9.2x	1.2x	1.2x	3.3%	1.1%	13.1%
Dime Community Bancshares, Inc.	DCOM	\$ 30.56	\$ 1,341.31	\$14,207.9	\$ 29.95	\$ 26.32	\$ 0.87	\$ 2.66	\$ 3.68	35.0x	11.5x	8.3x	1.0x	1.2x	3.0%	0.8%	8.4%
Eastern Bankshares, Inc.	EBC	\$ 16.95	\$ 3,365.02	\$25,456.2	\$ 18.56	\$ 13.34	\$ 0.66	\$ 1.57	\$ 1.99	25.7x	10.8x	8.5x	0.9x	1.3x	3.6%	1.6%	11.0%
Independent Bank Corp.	INDB	\$ 69.31	\$ 3,459.67	\$20,048.9	\$ 72.13	\$ 48.80	\$ 3.66	\$ 5.48	\$ 7.36	18.9x	12.6x	9.4x	1.0x	1.4x	3.4%	1.0%	6.7%
NBT Bancorp Inc.	NBTB	\$ 43.21	\$ 2,263.95	\$16,014.8	\$ 34.46	\$ 24.56	\$ 2.38	\$ 3.61	\$ 4.29	18.1x	12.0x	10.1x	1.3x	1.8x	3.6%	0.6%	5.3%
WaFd, Inc.	WAFD	\$ 31.30	\$ 2,466.19	\$26,731.9	\$ 34.30	\$ 28.69	\$ 2.23	\$ 2.76	\$ 3.12	14.0x	11.4x	10.0x	0.9x	1.1x	2.7%	0.9%	8.2%
WSFS Financial Corporation	WSFS	\$ 56.30	\$ 3,151.06	\$20,763.3	\$ 47.71	\$ 30.40	\$ 3.66	\$ 4.88	\$ 5.14	15.4x	11.5x	11.0x	1.2x	1.9x	3.9%	1.4%	10.8%
Average				\$22,096.1	\$ 43.98	\$ 35.11	\$ 3.06	\$ 4.57	\$ 5.19	19.4x	11.6x	10.0x	1.19x	1.50x	3.04%	1.22%	10.24%
Median				\$23,137.3	\$ 44.54	\$ 33.28	\$ 3.20	\$ 4.70	\$ 5.05	17.6x	11.5x	10.0x	1.18x	1.39x	3.32%	1.20%	10.80%
Provident Financial Services, Inc.	PFS	\$ 19.85	\$ 2,590.1	\$24,547.3	\$ 20.73	\$ 14.60	\$ 1.05	\$ 2.12	\$ 2.33	18.8x	9.4x	8.5x	0.96x	1.36x	4.22%	1.38%	14.70%

(1) Previous day's closing price

(2) Estimates are from Capital IQ

Source: Company reports, Capital IQ, Stonegate Capital Partners

Price / Earnings

We use a comp analysis on P/E and P/TBV to frame our valuation of PFS Using a forward P/E range of 9.0x to 10.0x with a mid-point of 9.5x on FY26 estimates results in a valuation range of \$20.96 to \$23.29 with a mid-point of \$22.13. Using a P/TBV range of 1.4x to 1.5x with a mid-point of 1.5x results in a valuation range of \$20.44 to \$21.90 with a mid-point of \$21.17.

Price / Book Value

Provident Bank is trading at 1.36x P/TBV vs. comps at 1.5x. We believe PFS should trade in a price to tangible book value range of 1.40x to 1.50x with a mid-point of 1.45x. This Brings PFS more in-line with peer comps. Using this range on current book value per share results in a valuation range of \$20.44 to \$21.90 with a mid-point of \$21.17.

P/E			
2026 E	9.00x	9.50x	10.00x
EPS	\$ 2.33	\$ 2.33	\$ 2.33
Valuation	\$ 20.96	\$ 22.13	\$ 23.29

P/BV			
	1.40x	1.45x	1.50x
TBV/S	\$ 14.60	\$ 14.60	\$ 14.60
Valuation	\$ 20.44	\$ 21.17	\$ 21.90

BALANCE SHEET

Provident Financial Services, Inc.
Consolidated Balance Sheets (\$M)
Fiscal Year End: December

ASSETS	FY 2019	FY 2020	FY 2021	FY 2022	Q1 Mar-23	Q2 Jun-23	Q3 Sep-23	Q4 Dec-23	FY 2023	Q1 Mar-24	Q2 Jun-24	Q3 Sep-24	Q4 Dec-24	FY 2024	Q1 Mar-25	Q2 Jun-25
Cash and Cash Equivalents	186.7	532.4	712.5	186.5	233.9	208.9	189.3	180.3	180.3	158.4	290.6	244.1	205.9	205.9	234.1	258.9
Available for sale debt securities, at fair value	976.9	1,105.5	2,057.9	1,803.5	1,821.6	1,749.9	1,656.3	1,690.1	1,690.1	1,666.3	2,626.8	2,725.1	2,768.9	2,768.9	2,878.8	3,019.8
Held to maturity debt securities, (net of allowance)	453.6	451.0	436.2	387.9	381.5	378.9	370.4	363.1	363.1	354.7	350.5	332.0	327.6	327.6	314.0	308.7
Equity securities, at fair value	0.8	1.0	1.3	1.1	1.2	1.2	1.2	1.3	1.3	1.3	19.3	20.0	19.1	19.1	19.2	19.4
Federal Home Loan Bank stock	57.3	59.5	34.3	68.6	80.5	93.3	101.3	79.2	79.2	77.8	100.1	96.2	112.8	112.8	126.9	127.0
Net loans	7,277.4	9,721.4	9,500.9	10,160.9	10,131.5	10,428.5	10,560.0	10,766.5	10,766.5	10,736.3	18,575.4	18,609.2	18,628.4	18,628.4	18,749.6	18,923.9
Foreclosed assets, net	2.7	4.5	8.7	2.1	13.7	13.7	16.5	11.7	11.7	11.3	11.1	9.8	9.5	9.5	6.8	1.0
Banking premises and equipment, net	55.2	75.9	80.6	79.8	72.5	70.6	71.5	71.0	71.0	69.5	127.4	125.0	119.6	119.6	115.4	115.7
Accrued interest receivable	29.0	46.5	42.0	51.9	52.0	53.8	55.7	59.0	59.0	58.7	93.8	89.9	91.2	91.2	91.8	92.7
Intangible assets	437.0	466.2	464.2	460.9	460.1	459.4	458.7	457.9	457.9	457.2	851.5	839.2	819.2	819.2	809.7	800.2
Bank-owned life insurance	195.5	234.6	236.6	239.0	239.6	241.1	241.4	243.1	243.1	243.5	404.6	403.6	405.9	405.9	408.0	409.9
Other assets	136.3	221.4	206.1	341.1	290.9	330.3	364.6	287.8	287.8	296.0	619.4	548.3	543.7	543.7	470.5	470.0
Total Assets	9,808.6	12,919.7	13,781.2	13,783.4	13,778.9	14,029.6	14,086.8	14,210.8	14,210.8	14,130.9	24,070.5	24,042.5	24,051.8	24,051.8	24,224.8	24,547.3
LIABILITIES AND SHAREHOLDERS' EQUITY																
Demand deposits	5,384.9	7,395.5	9,081.0	8,373.0	8,007.5	7,965.5	7,872.9	8,020.9	8,020.9	7,906.0	13,526.1	13,548.5	13,776.0	13,776.0	13,612.2	13,812.1
Savings deposits	983.7	1,348.1	1,460.5	1,438.6	1,351.2	1,275.3	1,200.4	1,175.7	1,175.7	1,161.0	1,745.2	1,671.2	1,679.7	1,679.7	1,670.9	1,629.0
Certificates of deposit of \$250,000 or more	438.6	717.2	368.3	108.2	605.9	666.3	699.9	218.5	218.5	223.6	871.8	800.0	789.3	789.3	767.6	842.4
Other time deposits	295.5	377.0	324.2	643.3	332.7	354.1	368.2	877.4	877.4	808.3	2,210.2	2,356.5	2,378.8	2,378.8	2,398.1	2,425.0
Total Deposits	7,102.6	9,837.8	11,234.0	10,563.0	10,297.4	10,261.1	10,141.4	10,292.5	10,292.5	10,098.9	18,353.2	18,376.2	18,623.8	18,623.8	18,448.9	18,708.5
Mortgage escrow deposits	26.8	34.3	34.4	35.7	43.2	44.3	41.3	36.8	36.8	43.9	50.7	48.0	42.2	42.2	51.3	50.3
Borrowed funds	1,125.1	1,176.0	626.8	1,337.4	1,584.8	1,849.7	2,022.2	1,970.0	1,970.0	2,058.1	2,302.1	2,214.5	2,020.4	2,020.4	2,336.2	2,374.7
Subordinated debentures	-	25.1	10.3	10.5	10.5	10.6	10.6	10.7	10.7	10.7	412.8	414.2	401.6	401.6	402.9	404.1
Other liabilities	140.2	226.7	178.6	239.1	203.0	221.4	248.2	210.1	210.1	224.1	396.1	368.6	362.5	362.5	326.8	302.2
Total Liabilities	1,292.1	1,462.1	850.1	1,622.7	1,841.5	2,126.0	2,322.5	2,227.7	2,227.7	2,336.9	3,161.6	3,045.3	2,826.8	2,826.8	3,117.1	3,131.2
Preferred stock	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Common stock	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	1.4	1.4	1.4	1.4	1.4	1.4
Additional paid-in capital	1,007.3	962.5	969.8	981.1	984.1	986.2	988.0	989.1	989.1	990.6	1,868.6	1,871.3	1,834.5	1,834.5	1,836.7	1,839.3
Retained earnings	695.3	718.1	814.5	918.2	940.5	954.4	964.8	974.5	974.5	988.5	958.0	973.0	989.1	989.1	1,021.3	1,061.9
Accumulated other comprehensive (loss) income	3.8	17.7	6.9	(165.0)	(148.1)	(162.5)	(195.1)	(141.1)	(141.1)	(151.6)	(140.0)	(93.0)	(135.4)	(135.4)	(110.2)	(103.8)
Treasury stock	(268.5)	(59.0)	(79.6)	(127.2)	(127.8)	(127.8)	(127.8)	(127.8)	(127.8)	(129.1)	(129.1)	(129.1)	(88.4)	(88.4)	(90.3)	(91.3)
Unallocated common stock held by the Employee Stock Ownership Plan	(24.9)	(20.2)	(15.3)	(10.2)	(9.4)	(8.6)	(7.8)	(4.9)	(4.9)	(4.1)	(3.3)	(2.5)	-	-	-	-
Common stock acquired by deferred compensation plans	(3.8)	(4.5)	(4.0)	(3.4)	(3.3)	(3.2)	(3.0)	(2.7)	(2.7)	(2.5)	(2.4)	(2.2)	-	-	-	-
Deferred compensation plans	3.8	4.5	4.0	3.4	3.3	3.2	3.0	2.7	2.7	2.5	2.4	2.2	-	-	-	-
Total Consolidated Equity	1,413.8	1,619.8	1,697.1	1,597.7	1,640.1	1,642.5	1,623.0	1,690.6	1,690.6	1,695.2	2,555.6	2,621.1	2,601.2	2,601.2	2,658.8	2,707.6
Total Liabilities and Shareholders' Equity	9,808.6	12,919.7	13,781.2	13,783.4	13,778.9	14,029.6	14,086.8	14,210.8	14,210.8	14,130.9	24,070.5	24,042.5	24,051.8	24,051.8	24,224.8	24,547.3

Source: Company Reports, Stonegate Capital Partners

INCOME STATEMENT

Provident Financial Services, Inc. Consolidated Statements of Income (in \$M, except per share amounts) Fiscal Year End: December																				
	FY 2020	FY 2021	FY 2022	FY 2023	Q1 Mar-24	Q2 Jun-24	Q3 Sep-24	Q4 Dec-24	FY 2024	Q1 Mar-25	Q2 Jun-25	Q3 E Sep-25	Q4 E Dec-25	FY 2025E	Q1 E Mar-26	Q2 E Jun-26	Q3 E Sep-26	Q4 E Dec-26	FY 2026E	
Interest income																				
Real estate secured loans	\$ 224.9	\$ 252.3	\$ 304.3	\$ 408.9	\$ 107.5	\$ 156.3	\$ 197.9	\$ 194.2	\$ 655.9	\$ 187.1	\$ 192.8	\$ 195.0	\$ 196.5	\$ 771.3	\$ 197.2	\$ 200.1	\$ 203.5	\$ 205.1	\$ 805.9	
Commercial loans	82.2	99.2	99.0	128.9	36.1	58.5	81.2	76.0	251.8	75.8	78.9	82.0	85.3	322.0	85.0	85.5	86.3	87.9	344.7	
Consumer loans	16.9	13.6	14.4	18.4	4.5	8.4	12.9	10.8	36.6	10.2	10.5	10.5	10.7	41.8	10.5	11.0	11.4	11.5	44.4	
Available for sale debt securities, equity securities and Federal Home Loan Bank stock	25.4	23.8	36.6	46.8	12.3	20.4	26.0	27.2	85.9	29.6	31.4	32.5	32.9	126.5	32.0	32.6	33.2	32.8	130.6	
Held to maturity debt securities	11.5	10.7	9.9	9.4	2.3	2.4	2.1	2.1	8.9	2.0	2.0	2.0	2.0	8.0	2.0	2.4	2.0	2.0	8.4	
Due from banks, Federal funds sold and other short-term investments	2.4	2.7	2.0	3.4	1.2	1.9	2.4	1.6	7.1	0.7	0.8	1.0	1.0	3.5	1.0	1.0	1.5	1.5	5.0	
Total interest income	363.3	402.3	466.2	615.8	163.9	247.8	322.5	311.9	1,046.1	305.3	316.3	323.0	328.4	1,273.0	327.7	332.6	337.9	340.8	1,338.9	
Interest expense																				
Deposits	33.6	26.5	38.7	159.5	52.5	81.1	110.0	105.9	349.5	97.4	96.3	96.0	95.8	385.5	96.0	95.5	95.2	94.7	381.4	
Borrowed funds	16.6	8.6	9.3	55.9	17.4	20.6	19.9	15.7	73.5	17.8	24.5	24.5	24.5	91.2	24.6	24.4	24.0	24.0	97.0	
Subordinated debt	0.5	1.2	0.6	1.1	0.3	4.7	8.9	8.6	22.5	8.4	8.5	8.5	8.5	33.9	8.5	8.5	8.5	8.5	34.0	
Total Interest Expense	50.7	36.3	48.6	216.4	70.2	106.3	138.8	130.2	445.5	123.6	129.2	129.0	128.8	510.5	129.1	128.4	127.7	127.2	512.4	
Net interest income	312.6	366.0	417.6	399.5	93.7	141.5	183.7	181.7	600.6	181.7	187.1	194.0	199.6	762.5	198.6	204.2	210.2	213.6	826.5	
Provision (benefit) charge for credit losses	29.7	(24.3)	5.0	28.2	(0.3)	69.7	9.3	8.9	87.6	0.6	(2.9)	6.5	7.4	11.6	6.8	7.4	7.8	7.8	29.7	
Net interest income after loan losses	282.9	390.4	412.5	371.3	94.0	71.8	174.4	172.9	513.1	181.1	190.0	187.5	192.2	750.9	191.8	196.8	202.4	205.8	796.9	
Non-interest income																				
Fees	23.8	30.0	28.1	24.4	5.9	8.7	9.8	9.7	34.1	9.7	10.7	10.5	10.3	41.1	11.2	11.1	11.1	11.0	44.4	
Wealth management income	25.7	30.8	27.9	27.7	7.5	7.8	7.6	7.7	30.5	7.3	6.9	7.0	7.0	28.3	7.8	7.7	7.5	7.4	30.4	
Insurance agency income	3.5	10.2	11.4	13.9	4.8	4.5	3.6	3.3	16.2	5.7	4.9	5.0	5.0	20.6	5.5	5.5	5.3	5.3	21.6	
Bank-owned life insurance	6.5	7.9	6.0	6.5	1.8	3.3	4.3	2.3	11.7	2.1	2.6	2.6	2.6	9.8	2.5	2.5	2.5	2.5	10.0	
Net gain (loss) on securities transactions	0.1	0.3	0.2	0.0	(0.0)	(3.0)	0.0	(0.0)	(3.0)	0.1	-	-	-	0.1	-	-	-	-	-	
Other income	12.8	7.7	14.2	7.3	0.8	1.0	1.5	1.3	4.5	2.2	1.9	1.0	1.0	6.1	1.0	1.0	1.0	1.0	4.0	
Total non-interest income	72.4	86.8	87.8	79.8	20.8	22.3	26.9	24.2	94.1	27.0	27.1	26.1	25.8	106.0	28.0	27.8	27.4	27.2	110.4	
Non-interest expense																				
Compensation and employee benefits	130.9	143.4	147.2	148.5	40.0	54.9	63.5	59.9	218.3	62.4	63.2	64.0	64.0	253.6	65.5	65.5	65.5	65.5	262.0	
Net occupancy expense	27.1	32.9	34.6	32.3	8.5	11.1	12.8	12.6	45.0	13.9	13.0	13.1	13.1	53.1	13.4	13.5	13.5	13.6	53.9	
Data processing expense	20.8	19.8	21.7	23.0	6.8	8.4	10.5	9.9	35.6	9.6	9.6	9.6	9.6	38.4	9.6	9.6	9.6	9.6	38.2	
FDIC insurance	3.1	6.3	5.2	8.6	2.3	3.1	4.2	3.4	13.0	3.4	3.3	3.3	3.3	13.3	3.4	3.4	3.4	3.4	13.6	
Amortization of intangibles	3.4	3.7	3.3	3.0	0.7	6.5	12.2	9.5	28.9	9.5	9.5	9.3	9.3	37.6	9.3	9.3	9.3	9.3	37.2	
Advertising and promotion expense	4.4	4.0	5.2	4.8	1.0	1.2	1.5	1.5	5.1	1.1	1.4	1.3	1.3	5.0	1.4	1.4	1.4	1.4	5.4	
Provision charge (benefit) for credit losses on off-balance sheet assets	1.8	1.5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Merger-related expenses	-	-	4.1	7.8	2.2	18.9	15.6	20.2	56.9	-	-	-	-	-	-	-	-	-	-	
Other operating expenses	36.2	38.6	38.9	47.4	10.3	11.3	15.8	17.4	54.7	16.4	14.5	13.2	13.4	57.5	15.0	15.0	15.0	15.0	60.0	
Total Non-interest Expense	227.7	250.1	260.2	275.3	71.8	115.4	136.0	134.3	457.5	116.3	114.6	113.8	114.0	458.6	117.5	117.6	117.6	117.7	470.3	
Net income before income taxes	127.6	227.1	240.1	175.8	43.0	(21.3)	65.3	62.7	149.6	91.9	102.4	99.9	104.1	398.3	102.3	107.1	112.2	115.3	436.9	
Provision for income taxes	30.6	59.2	64.5	47.4	10.9	(9.8)	18.9	14.2	34.1	27.8	30.5	29.7	31.0	119.0	30.4	31.8	33.4	34.3	129.9	
Net income to Common	\$ 97.0	\$ 167.9	\$ 175.6	\$ 128.4	\$ 32.1	\$ (11.5)	\$ 46.4	\$ 48.5	\$ 115.5	\$ 64.0	\$ 72.0	\$ 70.2	\$ 73.2	\$ 279.4	\$ 71.9	\$ 75.3	\$ 78.8	\$ 81.0	\$ 307.0	
Basic EPS - GAAP																				
Diluted EPS - GAAP	\$ 1.39	\$ 2.20	\$ 2.35	\$ 1.72	\$ 0.43	\$ (0.11)	\$ 0.36	\$ 0.44	\$ 1.05	\$ 0.49	\$ 0.55	\$ 0.54	\$ 0.56	\$ 2.12	\$ 0.55	\$ 0.57	\$ 0.60	\$ 0.61	\$ 2.33	
Weighted average shares outstanding	\$ 1.39	\$ 2.19	\$ 2.35	\$ 1.71	\$ 0.43	\$ (0.11)	\$ 0.36	\$ 0.44	\$ 1.05	\$ 0.49	\$ 0.55	\$ 0.54	\$ 0.56	\$ 2.12	\$ 0.55	\$ 0.57	\$ 0.60	\$ 0.61	\$ 2.33	
Basic	69,548	76,472	74,701	74,844	75,260	102,958	129,942	109,669	109,669	130,325	130,484	131,137	131,792	131,792	131,792	131,792	131,792	131,792	131,792	
Diluted	69,626	76,561	74,782	74,873	75,276	102,958	130,005	109,713	109,713	130,380	130,500	131,153	131,808	131,808	131,808	131,808	131,808	131,808	131,808	
Margin Analysis																				
Net income margin	26.7%	41.7%	37.7%	20.8%	19.6%	-4.6%	14.4%	15.6%	11.0%	21.0%	22.8%	21.7%	22.3%	21.9%	21.9%	22.6%	23.3%	23.8%	22.9%	
Interest Income %	3.7%	4.2%	4.6%	5.7%	6.1%	5.3%	6.9%	6.7%	5.6%	6.5%	6.7%	6.6%	6.6%	6.4%	6.4%	6.3%	6.2%	6.1%	6.0%	
Interest Expense %	0.5%	0.3%	0.5%	2.1%	2.8%	2.3%	3.0%	2.8%	2.4%	2.7%	2.8%	2.7%	2.6%	2.6%	2.6%	2.6%	2.5%	2.5%	2.5%	
Net Provision Ratio	9.5%	-6.6%	1.2%	7.1%	-0.3%	49.3%	5.1%	4.9%	14.6%	0.4%	-1.5%	3.4%	3.7%	1.5%	3.4%	3.6%	3.7%	3.7%	3.6%	
Tax %	24.0%	26.1%	26.8%	27.0%	25.3%	46.1%	28.9%	22.6%	22.8%	30.3%	29.7%	29.7%	29.7%	29.9%	29.7%	29.7%	29.7%	29.7%	29.7%	
Growth Rate Y/Y																				
Interest and Dividend Income	-2.2%	10.7%	15.9%	32.1%	14.1%	65.3%	103.9%	90.0%	69.9%	86.3%	27.6%	0.1%	5.3%	21.7%	7.3%	5.2%	4.6%	3.8%	5.2%	
Interest expense	-31.0%	-28.4%	33.9%	344.9%	99.2%	109.3%	124.0%	90.4%	105.9%	76.1%	21.6%	-7.1%	-1.1%	14.6%	4.4%	-0.6%	-1.0%	-1.2%	0.4%	
Net Income Interest after loan losses	-0.7%	38.0%	5.7%	-10.0%	-8.1%	-19.6%	108.4%	80.2%	38.2%	92.7%	164.6%	7.5%	11.2%	46.4%	5.9%	3.6%	7.9%	7.0%	6.1%	
Earnings Before Taxes	-13.3%	78.1%	5.7%	-26.8%	-21.9%	-148.9%	74.5%	57.7%	-14.9%	113.8%	-580.5%	53.1%	66.1%	166.2%	11.4%	4.5%	12.3%	10.8%	9.7%	
Net Income	-13.9%	73.2%	4.6%	-26.9%	-20.9%	-135.9%	62.6%	77.7%	-10.0%	99.6%	-726.7%	51.2%	50.8%	141.8%	12.3%	4.5%	12.3%	10.8%	9.9%	
Non Interest Income	13.5%	19.9%	1.1%	-9.1%	-6.1%	14.9%	39.0%	27.4%	17.9%	29.9%	21.5%	-2.9%	6.9%	12.7%	3.4%	2.7%	5.0%	5.3%	4.1%	
Non Interest Expense	13.0%	9.8%	4.1%	5.8%	3.4%	77.2%	107.2%	78.8%	66.2%	61.9%	-0.7%	-16.4%	-15.2%	0.2%	1.1%	2.6%	3.4%	3.2%	2.6%	

Source: Company Reports, Stonegate Capital Partners estimates

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