



## RESEARCH UPDATE

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### Market Statistics

|                           |               |
|---------------------------|---------------|
| Price                     | € 1.72        |
| 52 week Range             | €1.08 - €2.14 |
| Daily Vol (3-mo. average) | 308,341       |
| Market Cap (M):           | € 148.2       |
| Enterprise Value (M):     | € 367.9       |
| Shares Outstanding: (M)   | 86.3          |
| Float (M)                 | 34.7          |

### Financial Summary

|              |         |
|--------------|---------|
| Cash (M)     | € 157.2 |
| Cash/Share   | € 1.82  |
| Debt (M)     | € 385.4 |
| Equity (M)   | € 134.7 |
| Equity/Share | € 1.56  |

| FYE: DEC   | 2024     | 2025E   | 2026E   |
|------------|----------|---------|---------|
| (in €)     |          |         |         |
| Rev        | € 551.0  | € 541.9 | € 580.6 |
| Chng %     | -5.1%    | -1.7%   | 7.1%    |
| EBITDA     | € 62.4   | € 70.2  | € 88.3  |
| Net Income | € (16.3) | € 2.1   | € 26.9  |
| EPS        | € (0.33) | € 0.02  | € 0.31  |
| EV/Revenue | 0.7x     | 0.7x    | 0.6x    |
| EV/EBITDA  | 5.9x     | 5.2x    | 4.2x    |
| P/E        | -0.1x    | 0.8x    | 0.1x    |



## COMPANY DESCRIPTION

Aquafil Group is a pioneer of the circular economy and a leading manufacturer of synthetic fibers and polymers, including Nylon 6, Nylon 6.6 and Dryarn®. Aquafil's commitment to continuous research and development has set the standard for quality and product innovation worldwide and led to the discovery of ECONYL® nylon, a revolutionary nylon made of 100% waste and is 100% regenerable. Today, Aquafil is recognized as a sustainability leader, a stalwart example of the circular economy and an innovator dedicated to researching closed-loop systems for the synthetic fiber and polymer industry.

## AQUAFIL (BIT: ECNL) (OTCQX: ECNLF)

### Aquafil reports 3Q25 results

In 3Q25, ECNL delivered resilient profitability despite softer top-line trends, highlighting the benefits of ongoing efficiency measures and cost control. The Company achieved an EBITDA margin of 13.7%, up from 12.1% in 3Q24, primarily reflecting lower raw material costs, disciplined cost-containment actions, and a richer mix of regenerated products. ECONYL®-branded and other regenerated fibers continued to play a pivotal role, with these products representing roughly 60% of fiber revenues year to date. Regionally, the North American BCF business remained a key growth engine with solid volume gains, EMEA was broadly in line with the prior year, and Asia Pacific remained soft, particularly in textile applications. Management also advanced its reorganization of U.S. carpet collection and recycling operations, recognizing one-off restructuring charges which position the business for structurally lower labor and logistics costs in FY26 and beyond.

**Quarterly results:** ECNL reported revenue, adj EBITDA, and adj EPS of €123.6M, €16.6M, and (€0.02), respectively. This compares to our/consensus estimates of €156.4M/€148.0M, €24.5M/€17.2M, and €0.05/NA, respectively. For 9M25, revenue was €402.0M (3.4)% y/y, EBITDA was €54.9M (14.3)% y/y, and net income improved to €0.4M compared to a €(8.8)M loss in 9M24. On a quarterly basis, 3Q25 revenue was €120.9M down (5.5)% y/y, while EBITDA rose to €16.6M, up 7.0% y/y, highlighting continued progress in margin quality despite revenue pressure.

**Outlook:** Management remains cautious for 4Q25, with margin performance expected to stay at the upper end of the industrial plan despite muted volume growth in certain regions. Profitability should continue to benefit from disciplined cost controls and the ongoing reorganization of U.S. carpet collection and recycling operations. Demand in the U.S. BCF segment is anticipated to remain healthy, partially offsetting softness in Asia and garment-related fibers. On the balance sheet, leverage is trending lower, with NFP/EBITDA now around the mid-3x range, and management is prioritizing cash generation and disciplined capex to support deleveraging.

**ECONYL®:** ECONYL®-branded and other regenerated products accounted for 60.2% of fiber revenues in 3Q25, slightly ahead of the prior year and above management's original expectations. North America remains the primary growth engine for ECONYL®, supported by a strong BCF market, while Europe was broadly stable and Asia continued to lag amid a softer textile environment. The sustained shift toward regenerated content reinforces Aquafil's ESG credentials and strengthens its differentiation with key carpet and textile customers. The increasing mix of higher-margin ECONYL® products has been an important contributor to EBITDA growth and margin expansion, helping to offset volume softness.

**Valuation:** We use both a DCF Model and EV/EBITDA Analysis to frame our valuation of ECNL. Our DCF analysis relies on a range of discount rates between 10.75% and 11.25%. This arrives at a valuation range of €4.68 to €5.07 with a mid-point of €4.87. Our EV/EBITDA analysis relies on a range of 7.0x to 8.0x leading to a valuation range of €4.52 to €5.54, with a midpoint at €5.03.

## SUMMARY

## Exhibit 1: Quarterly Results vs. Model

| 3Q25 Results (in 000's, except EPS) |          |         |                                                |
|-------------------------------------|----------|---------|------------------------------------------------|
|                                     | Reported | Model   | Notes                                          |
| Revenues                            | € 123.6  | € 156.4 | Weaker than expected volumes dampened revenues |
| Cost of sales                       | 53.5     | 65.1    |                                                |
| Gross profit                        | 70.1     | 91.3    | GPM was ahead of our expectations              |
| GPM                                 | 56.7%    | 58.4%   |                                                |
| Service Cost                        | 30.1     | 36.8    | OPM behind our expectations                    |
| Labor Costs                         | 26.7     | 30.0    |                                                |
| Other Costs                         | 11.4     | 14.8    |                                                |
| Operating Exp                       | 68.3     | 81.6    |                                                |
| Op Inc - adjusted                   | 1.8      | 9.7     |                                                |
| OPM                                 | 1.5%     | 6.2%    |                                                |
| EBITDA - adjusted                   | 16.6     | 24.5    |                                                |
| EBITDA margin                       | 13.4%    | 15.6%   |                                                |
| Net inc- adjusted                   | € (1.8)  | € 4.7   |                                                |
| EPS - adjusted                      | € (0.02) | € 0.05  |                                                |

Source: Company Reports; Stonegate Capital Markets

## Margins

The Company is engaged in the production, reprocessing, and sale of polyamide 6 fibers and polymers on a global basis and covers the entire value chain in the form of vertical integration.

The Company's overall margin is impacted by sales mix as well as the sale of ECONYL products which have higher margins. The sustained demand for the Company's product & industry practice allows the Company to reprice and transfer the higher cost to consumers and protect its margins. As a result, the Company commands a higher margin as compared to its listed peers.

For 3Q25 the Company had gross margins of 56.7%, up from 55.5% in 3Q24. This was attributed to decreasing unit consumption value of raw materials. It was also buoyed by the increase in ECONYL revenues making up 60.2% of revenues up 350bps from this quarter last year. The Company also saw EBITDA margins of 13.7%, up from 12.1% last year, this can largely be attributed to improved efficiencies resulting from lower personnel expenses, reduced costs for raw materials and utilities, and adjustments in inventory levels. Additionally, the recovery in EMEA and Asia is in line with expectations.

## VALUATION SUMMARY

Aquafil is an industrial pioneer in producing raw material for Nylon 6 production from waste. The Company has made significant capital investments, improving the industrial efficiency in their existing plants, strengthening their production capacities, and improving operating margins. Aquafil has a strong global exposure with production plants in eight countries across Asia, Europe, and North America. The Company is strategically partnered with high profile brands like Patagonia, Gucci, and Prada, among others, who share the same circular vision and goals for sustainability.

To help frame our valuation we use a combination of comparative analysis and discounted cash flow analysis.

Comparative Analysis  
(all figures in M, except per share information)

| Company Name               | Symbol | Price (1) | Mrkt Cap    | EV          | EV/Sales (2) |       |       | EV/EBITDA |       |       | P/E   |       |       |
|----------------------------|--------|-----------|-------------|-------------|--------------|-------|-------|-----------|-------|-------|-------|-------|-------|
|                            |        |           |             |             | 2024         | 2025E | 2026E | 2024      | 2025E | 2026E | 2024  | 2025E | 2026E |
| Lenzing Aktiengesellschaft | LNZ    | € 20.85   | € 805.19    | € 2,696.89  | 1.0x         | 1.0x  | 1.0x  | 7.7x      | 5.8x  | 5.3x  | -0.2x | -0.3x | -1.9x |
| EMS-CHEMIE HOLDING AG      | EMSN   | € 600.50  | € 13,027.69 | € 12,467.29 | 6.0x         | 6.3x  | 6.1x  | 21.2x     | 20.7x | 19.9x | 1.3x  | 1.3x  | 1.2x  |
| Interface, Inc.            | TILE   | € 22.70   | € 1,537.42  | € 1,748.36  | 1.3x         | 1.3x  | 1.2x  | 9.8x      | 8.1x  | 7.5x  | 0.3x  | 0.2x  | 0.2x  |
| Average Median             |        |           |             |             | 2.8x         | 2.9x  | 2.8x  | 12.9x     | 11.5x | 10.9x | 0.5x  | 0.4x  | -0.1x |
|                            |        |           |             |             | 1.3x         | 1.3x  | 1.2x  | 9.8x      | 8.1x  | 7.5x  | 0.3x  | 0.2x  | 0.2x  |
| Aquafil S.p.A.             | ECNL   | € 1.72    | € 148.36    | € 367.86    | 0.7x         | 0.7x  | 0.6x  | 5.9x      | 5.2x  | 4.2x  | -0.1x | 0.8x  | 0.1x  |

(1) Previous day's closing price

(2) Estimates are from Capital IQ

Source: Company reports, CapitalIQ, Stonegate Capital Partners

Based on our F26 estimates, Aquafil is trading at a 4.2x EV/EBITDA multiple vs. the average comp at 10.9x. Given the comps, coupled with historical trading ranges, we believe using an EV/EBITDA range of 7.0x to 8.0x with a mid-point of 7.50x is reasonable to account for the Company's slightly smaller size vs comps. Applying this range to our F26 estimate, we arrive at a valuation range of €4.52 to €5.54, with a midpoint at €5.03.

| EV/EBITDA  |        |        |        |
|------------|--------|--------|--------|
| 2026 E     | 7.00x  | 7.50x  | 8.00x  |
| Adj EBITDA | 88.3   | 88.3   | 88.3   |
| TEV        | 617.9  | 662.1  | 706.2  |
| Cash       | 157.2  | 157.2  | 157.2  |
| Debt       | 385.4  | 385.4  | 385.4  |
| Mrkt Cap   | 389.7  | 433.9  | 478.0  |
| S/O        | 86.3   | 86.3   | 86.3   |
| Price      | € 4.52 | € 5.03 | € 5.54 |

For our DCF analysis we assume a terminal growth rate of 2.0%. Our DCF analysis relies on a range of discount rates between 10.75% and 11.25% with a midpoint of 11.00%. This arrives at a valuation range of €4.68 to €5.07 with a mid-point of €4.87.

### Sensitivity Analysis:

|               |        | Terminal Growth Rates |        |        |        |        |
|---------------|--------|-----------------------|--------|--------|--------|--------|
|               |        | 1.50%                 | 1.75%  | 2.00%  | 2.25%  | 2.50%  |
| Discount rate | 10.50% | € 5.03                | € 5.09 | € 5.16 | € 5.23 | € 5.30 |
|               | 10.75% | € 4.89                | € 4.95 | € 5.01 | € 5.07 | € 5.14 |
|               | 11.00% | € 4.76                | € 4.81 | € 4.87 | € 4.93 | € 4.99 |
|               | 11.25% | € 4.63                | € 4.68 | € 4.73 | € 4.79 | € 4.85 |
|               | 11.50% | € 4.51                | € 4.56 | € 4.61 | € 4.66 | € 4.71 |

## Business Overview

Aquafil Group engages in the production, reprocessing, and sale of polyamide 6 fibers and polymers across the globe. The Company offers bulk continuous filament or synthetic yarns for the textile flooring sector, where the finished product can be used in hotels, airports, offices, residential buildings, and the automotive market. It also offers nylon textile filaments to the apparel and fashion markets. The Company's EP (engineered plastics and polymers) business manufactures and sells polymers, that are primarily used for applications in injection molding, extrusion, and CNC production. Typical end products include plastic molded accessories for the fashion industry and designer furniture industries.

The Company was founded in 1965 and is headquartered in Arco, Italy.

In October of 2022 the Company commenced trading on the OTCQX under the symbol ECNLF.

### Exhibit 2: Aquafil Global Operation



Source: Company Reports

## ECONYL® AND THE CIRCULAR ECONOMY

The Company is a pioneer in the circular economy and invented the ECONYL® regeneration system, an innovative and sustainable process that can create new products from waste. Through this production system, the Company transforms nylon waste, such as abandoned fishing nets, old carpets, or textile production scraps, into new sustainable fiber and polymers, which has the same qualitative characteristics as traditional nylon. Importantly, the ECONYL® regeneration system gives new life to waste materials that would otherwise be sent to landfills or incineration.

Aquafil believes it was one of the first companies in Italy to adopt a “Life Cycle Thinking” approach that considers a holistic view of a product and evaluates its environmental impact from “cradle to grave.” Through this analysis of the nylon value chain, the Company discovered the most negative impact to the planet came from the raw material extraction phase.

This discovery led Aquafil to design a circular economy for the nylon product value chain by removing the reliance on fossil resources.

Aquafil adheres to 5 guiding ideas:

**Rethinking Products in a Circular perspective:** Rethinking products from a circular viewpoint through enhancing current value chains, investigating, and developing new ones, and putting an eco-centric design strategy into practice.

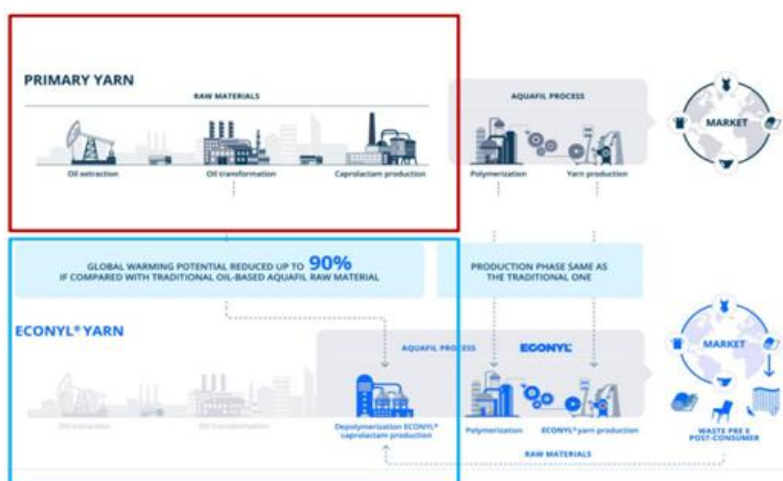
**Protecting the Environment:** By reducing its environmental effect and paving a sustainable future for an industry that has historically been accountable for landfill waste, water pollution, and greenhouse gas emissions, the Company can protect the environment.

**Caring for the Wellbeing of Individuals:** By promoting the development, security, and welfare of employees.

**Sharing Responsibilities Throughout the Value Chains:** Dividing up duties along the value chains while working with clients and vendors to simulate sector-wide transformation.

**Supporting the Local Communities:** Supporting neighborhood communities by advancing equality, prosperity, and environmentally responsible development.

### Exhibit 3: Aquafil's "Life Cycle Thinking" Approach



Source: Company Reports

## ESG Focus

Aquafil believes in a future with sustainability and Environment as the core of the economic growth driven by the responsibility to transform the world for the better. They have adopted the SDGs (Social Development Goals) which help them act towards achieving their ESG goal.

**Environment:** The Company is conscious of the impact of all their processes on the planet, from the choice of material to the sale location. Its investment in designing a closed loop nylon, that diverts waste from landfills, forges a path of sustainability for the entire industry. Further the Company was the first ranked company in the "Textiles" subindustry according to Morningstar Sustainalytics ESG Risk Rating.

**Social:** To strengthen its commitment to upholding workers' and human rights, Aquafil has identified the international standard SA8000:2014 as a tool in its pursuit of sustainability. This standard takes

into consideration workers' rights, workplace conditions and the presence of an effective management system. In this context, the Company has started a project in Aquafil S.p.A.'s Italian headquarter offices with the goal of gradually expanding the certification for this standard to additional offices.

The Group actively promotes adherence to the standard and its guiding principles every day, not just within its own organization but also among supply chain stakeholders.

**Ideas the Company Promotes Under the Standard:**

- Quality Education
- Gender Equality
- Affordable and clean energy
- Sustainable cities and communities

**Governance:** The Company displays high standards for corporate governance with a detailed and defined framework for protecting the rights of all stakeholders. The Company has defined its compensation policy, accounting and auditing methods, selection for leadership and executive compensation to best safeguard the interests of its shareholders.

## Product Overview

Aquafil manufactures and sells three types of yarn that include: (1) flooring yarns, (2) clothing yarns, and (3) polyamide 6 or nylon 6 for the engineering plastics sector.

### Exhibit 4: Product Lines at a Glance

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**BCF - Carpet yarn**



**NTF - Textile yarn**



**Polymers**



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Source: Company Reports

### Flooring Yarns (BCF Products)

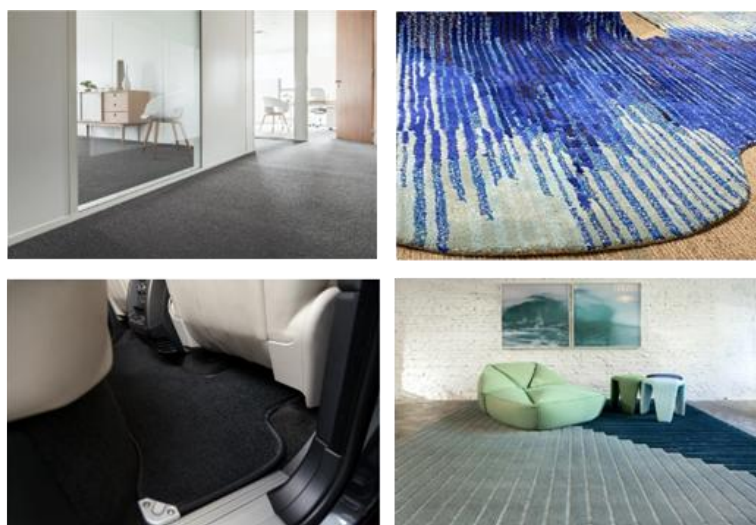
Aquafil was originally founded to manufacture flooring yarn. The product line represents a key source of revenue for the Company with about 72.9% of FY24 total sales.

Over time, Aquafil has become a leading carpet yarn manufacturer across different market segments. These include:

- ✓ Contract – hotels, offices, and public spaces
- ✓ Automotive – auto carpets, molded floors/mats, and upholstery
- ✓ Residential – wall-to-wall and broadloom for living
- ✓ Rugs
- ✓ Transportation – textile floorings for trains, airplanes, ferries
- ✓ Special applications – ropes, filters, mattresses, sponges

Aquafil is recognized as a leading player in the Bulk Continuous Filament (BCF Product) sector globally. In fact, it is a market leader in Europe and rest of the world.

#### Exhibit 5: Flooring Yarn Products



Source: Company reports

The Group has R&D and Design Carpet Centers distributed throughout its main markets that include Italy, USA, and China. At these centers, there are a wide variety of color-based technical solutions that allow Aquafil to customize solutions to meet specific customer needs. The Company handles almost 20,000 types of products in these centers.

Additionally, the Company's ECONYL® carpet yarn comprises almost 200 solution dyed colors, along with the ability to make tailor-made color solutions as well.

### Textile Yarns (NTF Products)

Aquafil's NTF or Nylon Textile Filaments represent about 16.0% of FY24 total sales. The Company has recently expanded this operation that targets the clothing sector. This group also produces synthetic recycled polyamide 6 fibers under its ECONYL® brand. This regenerated nylon is the sustainable solution for brands that seek to reduce their environmental footprint of their products.

The ECONYL® yarn is made from nylon waste and is 100% regenerated and regenerable, offering the same quality and performance as traditional Nylon 6. Thus, the ECONYL® yarn represents a closed-loop circular economy process to deliver a sustainable solution.

The Group also produces Dryarn®, which is a polypropylene microfiber used to make underwear, hosiery, and sports, fashion, and leisurewear. The Dryarn® guarantees high-performance of the products even under extreme conditions. Garments produced with it are extremely flexible, practical, and comfortable to wear. Additional characteristics include lightweight, insulating, and breathable.

#### **Exhibit 6: Aquafil Fibers in Clothing Apparel and Accessories**



Source: Company Websites

#### **Polymers (EP Products)**

The Company's EP (engineered plastics and polymers) business represents about 11.0% of FY24 total sales. This segment manufactures and sells polymers, including ECONYL®, that are primarily used for applications in injection molding, extrusion, and CNC production. Typical end products include plastic molded accessories (i.e. sunglass frames) for the fashion and designer furniture industries (i.e. chairs).

Aquafil's polymers have unique characteristics that make them attractive to end customers, which include:

- High mechanical strength, stiffness, hardness, and toughness
- Good fatigue resistance
- High mechanical damping ability
- Good sliding properties
- Excellent wear resistance
- Good electrical insulating properties
- Good workability

#### **Engineering**

The Group also operates in the plants engineering sector through its Berlin based engineering company, Aquafil Engineering GMBH., that specializes in the design and supply of industrial chemical equipment and plants.

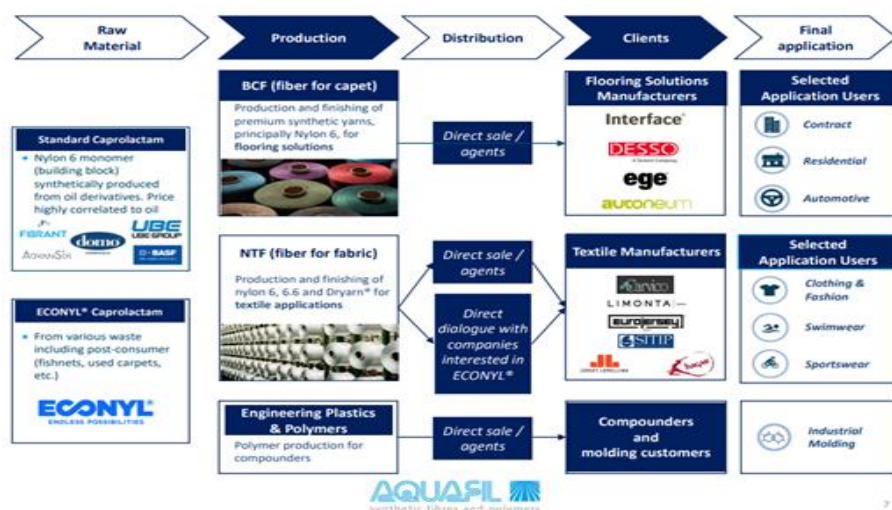
## BUSINESS STRATEGY

Recently, Aquafil has defined its “Brand Manifesto”, to help shape the strategic future and growth of the company. It incorporates the Company’s history, its values, its ambitions, and its vision and mission. As such Aquafil’s Brand Manifesto is a compass that guides its business decision, that aligns its strategy to sustainability principles. It helps stakeholders, employees, investors, clients, suppliers, and communities understand who Aquafil is and where it is going.

Supporting this strategic direction is Aquafil’s business model, which centers on using proprietary technology with continuous R&D innovation, manufacturing, and operational excellence, all focused on high-end segments and sustainability solutions.

As part of its strategic direction, Aquafil has identified important targets for 2026 as illustrated below.

**Exhibit 7: Aquafil’s Model**



Source: Company Reports

**Exhibit 8: Aquafil Targets for 2026**

## Industrial Plan 2024 – 2026

### Key indicators

#### Expected results 2024

- **EBITDA target:** ca. 65 €/mln (old guidance 76 – 82 €/mln )
- **NFP\*:** ca. 207 €/mln (old guidance 225 – 235 €/mln )

#### Expected results 2025

- **EBITDA target:** 80 – 87 €/mln (old guidance 84 – 92 €/mln )
- **NFP\*:** 185 – 195 €/mln (old guidance 190 – 200 €/mln )

#### Expected results 2026

- **EBITDA target:** 90 – 96 €/mln
- **NFP\*:** 157 – 167 €/mln

Source: Company Reports

## Risks

**General Economic Conditions** – Aquafil's business is levered to consumer and business demand. Any changes in the macroeconomic environment that negatively impact these sectors of the economy could adversely affect Aquafil's results.

**Raw Material Volatility** – Rising inflationary prices, and/or increases in raw material prices and energy prices, may have a negative impact on the Company's cost of manufacturing.

**Highly Competitive Business** – Due to the competitive nature of the textile industry, it is not guaranteed that Aquafil maintains its current strong market share. Some of Aquafil's competitors may have greater operating flexibility, that would allow them to respond better or more quickly to industry changes.

## DISCOUNTED CASH FLOW

| <b>Aquafil S.p.A.</b><br><b>Discounted Cash Flow Model</b><br><i>(in \$M, except per share)</i> |               |                       |        |        |        |        |        |        |        |        |        |        |                |
|-------------------------------------------------------------------------------------------------|---------------|-----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------------|
| Estimates:                                                                                      | 2023          | 2024                  | 2025E  | 2026E  | 2027E  | 2028E  | 2029E  | 2030E  | 2031E  | 2032E  | 2033E  | 2034E  | Terminal Value |
| Revenue                                                                                         | 580.7         | 551.0                 | 541.9  | 580.6  | 606.7  | 634.1  | 662.6  | 691.1  | 718.7  | 747.5  | 775.5  | 804.6  | 834.8          |
| Operating Income                                                                                | (8.9)         | 3.3                   | 8.6    | 33.3   | 26.7   | 26.6   | 27.8   | 27.6   | 28.7   | 29.2   | 29.5   | 30.6   | 31.7           |
| Less: Taxes (benefit)                                                                           | (0.1)         | (1.3)                 | 0.4    | 9.0    | 7.2    | 7.2    | 7.5    | 7.4    | 7.7    | 7.8    | 7.9    | 8.2    | 8.5            |
| NOPAT                                                                                           | (8.7)         | 4.6                   | 8.1    | 24.3   | 19.5   | 19.5   | 20.3   | 20.2   | 21.0   | 21.3   | 21.5   | 22.3   | 23.2           |
| Plus: Depreciation & Amortization                                                               | 125.0         | 121.6                 | 120.6  | 116.0  | 100.0  | 100.0  | 75.0   | 75.0   | 50.0   | 50.0   | 50.0   | 50.0   | 50.0           |
| Plus: Changes in WC                                                                             | (33.6)        | (27.6)                | (5.4)  | (5.8)  | (6.1)  | (6.3)  | (3.3)  | (3.5)  | (3.6)  | (3.7)  | (1.9)  | (2.0)  | (2.1)          |
| Less: Capex                                                                                     | (33.2)        | (24.0)                | (25.5) | (27.9) | (27.3) | (27.3) | (27.2) | (27.6) | (27.3) | (26.9) | (27.1) | (28.2) | (29.2)         |
| Free Cash Flow                                                                                  | 49.5          | 74.7                  | 97.9   | 106.6  | 86.1   | 85.9   | 64.9   | 64.1   | 40.1   | 40.7   | 42.5   | 42.2   | 474.6          |
| Discount period - months                                                                        |               |                       | 3      | 15     | 27     | 39     | 51     | 63     | 75     | 87     | 99     | 111    | 123            |
| Discount period - years                                                                         |               |                       | 0.3    | 1.3    | 2.3    | 3.3    | 4.3    | 5.3    | 6.3    | 7.3    | 8.3    | 9.3    | 10.3           |
| Discount factor                                                                                 |               |                       | 0.97   | 0.88   | 0.79   | 0.71   | 0.64   | 0.58   | 0.52   | 0.47   | 0.42   | 0.38   | 0.34           |
| PV of FCF                                                                                       |               |                       | 95.3   | 93.6   | 68.1   | 61.2   | 41.6   | 37.1   | 20.9   | 19.1   | 17.9   | 16.1   | 162.9          |
| <b>Growth rate assumptions:</b>                                                                 |               |                       |        |        |        |        |        |        |        |        |        |        |                |
| Revenue                                                                                         |               | -5.1%                 | -1.7%  | 7.1%   | 4.5%   | 4.5%   | 4.5%   | 4.3%   | 4.0%   | 4.0%   | 3.8%   | 3.8%   | 3.8%           |
| Operating Income                                                                                |               | -137.5%               | 158.2% | 288.3% | -19.8% | -0.2%  | 4.5%   | -0.7%  | 4.0%   | 1.4%   | 1.1%   | 3.8%   | 3.8%           |
| EBITDA                                                                                          |               | 7.6%                  | 3.4%   | 15.6%  | -15.1% | -0.1%  | -18.8% | -0.2%  | -23.3% | 0.5%   | 0.4%   | 1.4%   | 1.4%           |
| Free Cash Flow                                                                                  |               | 50.8%                 | 31.1%  | 9.0%   | -19.2% | -0.3%  | -24.5% | -1.2%  | -37.4% | 1.4%   | 4.4%   | -0.7%  | -0.7%          |
| <b>Margin assumptions:</b>                                                                      |               |                       |        |        |        |        |        |        |        |        |        |        |                |
| Operating Income                                                                                | -1.5%         | 0.6%                  | 1.6%   | 5.7%   | 4.4%   | 4.2%   | 4.2%   | 4.0%   | 4.0%   | 3.9%   | 3.8%   | 3.8%   | 3.8%           |
| D&A as a % of sales                                                                             | 21.5%         | 22.1%                 | 22.3%  | 20.0%  | 16.5%  | 15.8%  | 11.3%  | 10.9%  | 7.0%   | 6.7%   | 6.4%   | 6.2%   | 6.0%           |
| EBITDA                                                                                          | 20.0%         | 22.7%                 | 23.8%  | 25.7%  | 20.9%  | 20.0%  | 15.5%  | 14.9%  | 11.0%  | 10.6%  | 10.2%  | 10.0%  | 9.8%           |
| Taxes                                                                                           | 1.6%          | -38.9%                | 5.0%   | 26.9%  | 26.9%  | 26.9%  | 26.9%  | 26.9%  | 26.9%  | 26.9%  | 26.9%  | 26.9%  | 26.9%          |
| Changes in WC                                                                                   | -5.8%         | -5.0%                 | -1.0%  | -1.0%  | -1.0%  | -1.0%  | -0.5%  | -0.5%  | -0.5%  | -0.5%  | -0.3%  | -0.3%  | -0.3%          |
| Capex as a % of sales                                                                           | -5.7%         | -4.4%                 | -4.7%  | -4.8%  | -4.5%  | -4.3%  | -4.1%  | -4.0%  | -3.8%  | -3.6%  | -3.5%  | -3.5%  | -3.5%          |
| <b>Valuation:</b>                                                                               |               |                       |        |        |        |        |        |        |        |        |        |        |                |
| Shares outstanding                                                                              | 86.3          |                       |        |        |        |        |        |        |        |        |        |        |                |
| PV of FCF                                                                                       | 485.2         |                       |        |        |        |        |        |        |        |        |        |        |                |
| PV of Terminal Value                                                                            | 162.9         |                       |        |        |        |        |        |        |        |        |        |        |                |
| Enterprise Value                                                                                | 648.1         |                       |        |        |        |        |        |        |        |        |        |        |                |
| less: Net Debt                                                                                  | 228.2         |                       |        |        |        |        |        |        |        |        |        |        |                |
| Estimated Total Value:                                                                          | 419.9         |                       |        |        |        |        |        |        |        |        |        |        |                |
| <b>Est Equity Value/share:</b>                                                                  | <b>€ 4.87</b> |                       |        |        |        |        |        |        |        |        |        |        |                |
| Price                                                                                           | € 1.72        |                       |        |        |        |        |        |        |        |        |        |        |                |
| <b>Sensitivity Analysis:</b>                                                                    |               |                       |        |        |        |        |        |        |        |        |        |        |                |
| Discount rate                                                                                   |               | Terminal Growth Rates |        |        |        |        |        |        |        |        |        |        |                |
|                                                                                                 |               |                       | 1.50%  | 1.75%  | 2.00%  | 2.25%  | 2.50%  |        |        |        |        |        |                |
|                                                                                                 |               | 10.50%                | € 5.03 | € 5.09 | € 5.16 | € 5.23 | € 5.30 |        |        |        |        |        |                |
|                                                                                                 |               | 10.75%                | € 4.89 | € 4.95 | € 5.01 | € 5.07 | € 5.14 |        |        |        |        |        |                |
|                                                                                                 |               | 11.00%                | € 4.76 | € 4.81 | € 4.87 | € 4.93 | € 4.99 |        |        |        |        |        |                |
|                                                                                                 |               | 11.25%                | € 4.63 | € 4.68 | € 4.73 | € 4.79 | € 4.85 |        |        |        |        |        |                |
|                                                                                                 |               | 11.50%                | € 4.51 | € 4.56 | € 4.61 | € 4.66 | € 4.71 |        |        |        |        |        |                |

Source: Company Reports; Stonegate Capital Markets

## BALANCE SHEET

| <b>Aquafil</b><br><b>Consolidated Balance Sheets (€000s)</b><br><b>Fiscal Year: December</b> |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
|----------------------------------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| ASSETS                                                                                       | FY2020       | FY 2021      | FY2022       | Q1<br>Mar-23 | Q2<br>Jun-23 | Q3<br>Sep-23 | Q4<br>Dec-23 | FY 2023      | Q1<br>Mar-24 | Q2<br>Jun-24 | Q3<br>Sep-24 | Q4<br>Dec-24 | FY 2024      | Q1<br>Mar-25 | Q2<br>Jun-25 | Q3<br>Sep-25 |
| Intangibles                                                                                  | 23.6         | 23.6         | 21.6         | 20.9         | 20.8         | 20.3         | 19.1         | 19.1         | 18.0         | 17.0         | 16.0         | 15.2         | 15.2         | 14.2         | 13.2         | 12.3         |
| Goodwill                                                                                     | 13.6         | 14.7         | 15.6         | 15.3         | 15.4         | 15.8         | 15.1         | 15.1         | 15.4         | 15.6         | 14.9         | 16.1         | 16.1         | 15.4         | 14.2         | 14.2         |
| PP&E                                                                                         | 229.5        | 240.5        | 247.5        | 244.0        | 243.8        | 243.0        | 251.6        | 251.6        | 245.5        | 239.8        | 235.7        | 233.9        | 233.9        | 224.2        | 212.7        | 206.7        |
| Financial assets                                                                             | 0.7          | 0.7          | 0.8          | 0.6          | 0.8          | 0.8          | 0.5          | 0.5          | 0.6          | 0.6          | 0.7          | 1.0          | 1.0          | 0.8          | 0.8          | 0.8          |
| Investments                                                                                  | -            | 1.0          | 1.0          | 1.0          | 1.0          | 1.0          | 1.0          | 1.0          | 1.1          | 1.1          | 1.1          | 1.1          | 1.1          | 1.1          | 1.1          | 1.1          |
| Other assets                                                                                 | 1.3          | 0.6          | 0.4          | 0.4          | 0.3          | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| Deferred tax                                                                                 | 14.6         | 12.3         | 11.5         | 9.9          | 11.3         | 12.2         | 18.5         | 18.5         | 20.1         | 21.5         | 21.2         | 29.2         | 29.2         | 30.4         | 30.6         | 31.7         |
| <b>Total Non-Current Assets</b>                                                              | <b>283.2</b> | <b>293.4</b> | <b>298.5</b> | <b>292.1</b> | <b>293.5</b> | <b>293.0</b> | <b>305.9</b> | <b>305.9</b> | <b>300.8</b> | <b>295.7</b> | <b>289.6</b> | <b>296.4</b> | <b>296.4</b> | <b>286.2</b> | <b>272.6</b> | <b>266.8</b> |
| Inventories                                                                                  | 150.9        | 177.2        | 260.8        | 242.7        | 218.0        | 196.4        | 189.5        | 189.5        | 180.6        | 187.3        | 184.8        | 197.5        | 197.5        | 192.1        | 187.0        | 179.3        |
| Receivables                                                                                  | 22.0         | 31.2         | 28.6         | 35.8         | 27.2         | 27.8         | 26.2         | 26.2         | 30.8         | 27.5         | 29.1         | 20.4         | 20.4         | 30.9         | 30.8         | 26.6         |
| Financial assets                                                                             | 0.8          | 0.9          | 10.0         | 5.6          | 6.5          | 7.0          | 5.7          | 5.7          | 6.5          | 6.0          | 1.4          | 1.0          | 1.0          | 2.5          | 1.1          | 1.2          |
| Tax receivables                                                                              | 1.8          | 0.4          | 0.6          | 1.2          | 0.6          | 0.8          | 1.6          | 1.6          | 1.9          | 1.6          | 1.3          | 1.5          | 1.5          | 1.6          | 1.0          | 0.9          |
| Other assets                                                                                 | 12.0         | 12.9         | 15.9         | 16.1         | 16.1         | 16.4         | 14.6         | 14.6         | 17.2         | 17.5         | 13.2         | 8.0          | 8.0          | 9.7          | 8.9          | 9.4          |
| Cash & cash equivalents                                                                      | 209.0        | 152.7        | 110.7        | 122.8        | 111.0        | 121.7        | 157.7        | 157.7        | 146.0        | 140.1        | 98.7         | 130.4        | 130.4        | 101.4        | 112.8        | 157.2        |
| <b>Total Assets</b>                                                                          | <b>679.7</b> | <b>668.7</b> | <b>725.0</b> | <b>716.3</b> | <b>672.8</b> | <b>663.3</b> | <b>701.2</b> | <b>701.2</b> | <b>683.8</b> | <b>675.8</b> | <b>617.9</b> | <b>655.3</b> | <b>655.3</b> | <b>624.4</b> | <b>614.2</b> | <b>641.5</b> |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                                  |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Share capital                                                                                | 49.7         | 49.7         | 49.7         | 49.7         | 49.7         | 49.7         | 49.7         | 49.7         | 49.7         | 49.7         | 49.7         | 53.4         | 53.4         | 53.4         | 53.4         | 53.4         |
| Reserves                                                                                     | 76.6         | 91.7         | 96.5         | 121.1        | 103.6        | 108.5        | 101.4        | 101.4        | 78.5         | 80.1         | 73.8         | 121.3        | 121.3        | 96.6         | 80.7         | 81.0         |
| Group net results                                                                            | 0.6          | 10.7         | 29.2         | 3.3          | (4.1)        | (17.1)       | (25.8)       | (25.8)       | (3.1)        | (6.1)        | (8.8)        | (16.3)       | (16.3)       | 0.4          | 2.2          | 0.4          |
| <b>Total Parent Net Equity</b>                                                               | <b>126.9</b> | <b>152.1</b> | <b>175.4</b> | <b>174.1</b> | <b>149.2</b> | <b>141.1</b> | <b>125.3</b> | <b>125.3</b> | <b>125.1</b> | <b>123.7</b> | <b>114.7</b> | <b>158.4</b> | <b>158.4</b> | <b>150.4</b> | <b>136.3</b> | <b>134.7</b> |
| Minority interest                                                                            | 0.0          | 0.0          | 0.0          | -            | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          | 0.0          | -            | -            | 0.0          | -            | -            |
| <b>Total Consolidated Equity</b>                                                             | <b>126.9</b> | <b>152.1</b> | <b>175.4</b> | <b>174.1</b> | <b>149.2</b> | <b>141.1</b> | <b>125.3</b> | <b>125.3</b> | <b>125.1</b> | <b>123.7</b> | <b>114.7</b> | <b>158.4</b> | <b>158.4</b> | <b>150.4</b> | <b>136.3</b> | <b>134.7</b> |
| Employee benefits                                                                            | 6.0          | 5.9          | 5.2          | 5.0          | 4.9          | 4.8          | 5.1          | 5.1          | 5.1          | 4.8          | 4.4          | 4.6          | 4.6          | 4.5          | 4.5          | 4.4          |
| Financial liabilities                                                                        | 352.6        | 263.4        | 285.4        | 286.7        | 275.4        | 294.0        | 308.7        | 308.7        | 305.4        | 283.7        | 262.1        | 241.5        | 241.5        | 223.3        | 230.1        | 282.5        |
| Provisions for risks and charges                                                             | 1.5          | 1.9          | 2.0          | 1.6          | 1.2          | 1.2          | 1.7          | 1.7          | 1.7          | 1.7          | 1.7          | 1.6          | 1.6          | 1.5          | 2.7          | 2.7          |
| Deferred tax liabilities                                                                     | 11.8         | 11.2         | 9.2          | 9.1          | 9.2          | 9.0          | 13.3         | 13.3         | 14.1         | 14.5         | 13.7         | 12.8         | 12.8         | 13.0         | 11.0         | 10.8         |
| Other liabilities                                                                            | 11.8         | 10.8         | 9.0          | 7.9          | 7.3          | 6.5          | 5.9          | 5.9          | 5.4          | 4.9          | 4.3          | 4.1          | 4.1          | 3.4          | 2.7          | 2.6          |
| <b>Total Non-Current Liabilities</b>                                                         | <b>383.6</b> | <b>293.2</b> | <b>310.7</b> | <b>310.2</b> | <b>298.0</b> | <b>315.4</b> | <b>334.7</b> | <b>460.0</b> | <b>331.7</b> | <b>309.6</b> | <b>286.3</b> | <b>264.6</b> | <b>264.6</b> | <b>245.7</b> | <b>251.0</b> | <b>303.0</b> |
| Financial liabilities                                                                        | 76.0         | 69.4         | 83.1         | 88.6         | 92.8         | 97.5         | 103.2        | 103.2        | 97.5         | 105.4        | 103.0        | 103.2        | 103.2        | 102.1        | 102.4        | 102.9        |
| Current tax payables                                                                         | 1.2          | 1.7          | 3.6          | 3.2          | 2.6          | 1.4          | 1.2          | 1.2          | 1.4          | 1.8          | 0.6          | 0.2          | 0.2          | 1.9          | 1.4          | 1.2          |
| Trade payables                                                                               | 69.2         | 126.6        | 126.8        | 113.4        | 105.0        | 84.1         | 116.0        | 116.0        | 108.0        | 114.0        | 94.3         | 109.2        | 109.2        | 104.3        | 101.2        | 80.5         |
| Other liabilities                                                                            | 22.8         | 25.6         | 25.2         | 26.8         | 25.3         | 23.7         | 20.8         | 20.8         | 20.2         | 21.3         | 19.0         | 19.6         | 19.6         | 20.0         | 21.9         | 19.1         |
| <b>Total Current Liabilities</b>                                                             | <b>169.2</b> | <b>223.3</b> | <b>238.8</b> | <b>231.9</b> | <b>225.6</b> | <b>206.7</b> | <b>241.2</b> | <b>241.2</b> | <b>227.1</b> | <b>242.5</b> | <b>216.9</b> | <b>232.3</b> | <b>232.3</b> | <b>228.4</b> | <b>226.9</b> | <b>203.7</b> |
| <b>Total Liabilities and Shareholders' Equity</b>                                            | <b>679.7</b> | <b>668.7</b> | <b>724.9</b> | <b>716.3</b> | <b>672.8</b> | <b>663.3</b> | <b>701.2</b> | <b>826.5</b> | <b>683.8</b> | <b>675.8</b> | <b>617.9</b> | <b>655.3</b> | <b>496.9</b> | <b>624.4</b> | <b>614.2</b> | <b>641.5</b> |
| <b>Liquidity</b>                                                                             |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Current Ratio                                                                                | 2.3x         | 1.7x         | 1.8x         | 1.8x         | 1.7x         | 1.8x         | 1.6x         | 1.6x         | 1.7x         | 1.6x         | 1.5x         | 1.5x         | 1.5x         | 1.5x         | 1.5x         | 1.8x         |
| Quick Ratio                                                                                  | 1.5x         | 0.9x         | 0.7x         | 0.8x         | 0.7x         | 0.8x         | 0.9x         | 0.9x         | 0.9x         | 0.8x         | 0.7x         | 0.7x         | 0.7x         | 0.6x         | 0.7x         | 1.0x         |
| Working Capital                                                                              | € 227.3      | € 151.9      | € 187.7      | € 192.3      | € 153.8      | € 163.6      | € 154.1      | € 154.1      | € 156.0      | € 137.7      | € 111.4      | € 126.5      | € 126.5      | € 109.9      | € 114.7      | € 170.9      |
| <b>Leverage</b>                                                                              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Net Debt to Equity                                                                           | 173.0%       | 118.5%       | 147.0%       | 145.0%       | 172.3%       | 191.2%       | 203.0%       | 203.0%       | 205.3%       | 201.2%       | 232.3%       | 135.4%       | 135.4%       | 148.9%       | 161.2%       | 169.3%       |
| Net Debt to Capital                                                                          | 63.4%        | 54.2%        | 59.5%        | 59.2%        | 63.3%        | 65.7%        | 67.0%        | 67.0%        | 67.2%        | 66.8%        | 69.9%        | 57.5%        | 57.5%        | 59.8%        | 61.7%        | 62.9%        |
| <b>Capital Usage- Annualized</b>                                                             |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
| A/R Turns                                                                                    |              | 21.6x        | 4.5x         | 5.3x         | 4.7x         | 4.9x         | 4.8x         | 4.8x         | 5.2x         | 4.9x         | 4.6x         | 5.2x         | 5.2x         | 5.7x         | 4.6x         | 4.3x         |
| Days Sales Outstanding                                                                       |              | 16.9         | 81.0x        | 69.3         | 78.5         | 75.1         | 75.3         | 75.3x        | 69.8         | 74.9         | 78.7         | 70.3         | 70.3x        | 63.7         | 80.1         | 84.7         |
| A/P Turnover                                                                                 |              | 2.9x         | 0.5x         | 0.7x         | 0.7x         | 0.8x         | 0.6x         | 0.6x         | 0.7x         | 0.6x         | 0.6x         | 0.5x         | 0.5x         | 0.6x         | 0.6x         | 0.6x         |
| Days Payable Outstanding                                                                     |              | 125.9        | 692.4x       | 533.4        | 519.3        | 484.6        | 594.3        | 594.3x       | 556.6        | 629.6        | 651.0        | 684.7        | 684.7x       | 603.2        | 661.0        | 619.8        |

Source: Company Reports, Stonegate Capital Partners

## INCOME STATEMENT

| <b>Aquafil</b><br><b>Consolidated Statements of Income (in €000s, except per share amounts)</b><br><b>Fiscal Year: December</b> |               |               |               |                 |                 |                 |                 |                 |                 |               |               |                 |               |               |               |               |               |               |               |
|---------------------------------------------------------------------------------------------------------------------------------|---------------|---------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                                                                                                                 | FY 2020       | FY 2021       | FY 2022       | FY 2023         | Q1 Mar-24       | Q2 Jun-24       | Q3 Sep-24       | Q4 Dec-24       | FY 2024         | Q1 Mar-25     | Q2 Jun-25     | Q3 Sep-25       | Q4 E Dec-25   | FY 2025E      | Q1 E Mar-26   | Q2 E Jun-26   | Q3 E Sep-26   | Q4 E Dec-26   | FY 2026E      |
| Revenues                                                                                                                        | € 436.6       | € 569.7       | € 684.1       | € 571.8         | € 147.5         | € 140.6         | € 127.9         | € 126.1         | € 542.1         | € 144.0       | € 137.1       | € 120.9         | € 127.8       | € 529.9       | € 159.5       | € 142.6       | € 134.2       | € 132.0       | € 568.3       |
| Other revenue & inc                                                                                                             | 10.3          | 4.6           | 13.0          | 8.9             | 1.6             | 1.6             | 3.3             | 2.3             | 8.9             | 2.9           | 3.4           | 2.7             | 3.1           | 12.1          | 2.9           | 3.4           | 2.9           | 3.1           | 12.3          |
| <b>Total Revenues</b>                                                                                                           | <b>446.9</b>  | <b>574.3</b>  | <b>697.1</b>  | <b>580.7</b>    | <b>149.1</b>    | <b>142.3</b>    | <b>131.3</b>    | <b>128.4</b>    | <b>551.0</b>    | <b>146.9</b>  | <b>140.5</b>  | <b>123.6</b>    | <b>130.9</b>  | <b>541.9</b>  | <b>162.4</b>  | <b>146.0</b>  | <b>137.1</b>  | <b>135.1</b>  | <b>580.6</b>  |
| Operating Expenses:                                                                                                             |               |               |               |                 |                 |                 |                 |                 |                 |               |               |                 |               |               |               |               |               |               |               |
| Cost of raw materials                                                                                                           | 209.8         | 283.6         | 317.8         | 291.6           | 73.4            | 64.3            | 58.4            | 54.2            | 250.4           | 64.6          | 56.8          | 53.5            | 56.3          | 231.2         | 72.9          | 60.8          | 57.4          | 58.0          | 249.1         |
| <b>Gross Profit</b>                                                                                                             | <b>237.0</b>  | <b>290.7</b>  | <b>379.3</b>  | <b>289.1</b>    | <b>75.7</b>     | <b>77.9</b>     | <b>72.9</b>     | <b>74.1</b>     | <b>300.6</b>    | <b>82.3</b>   | <b>83.8</b>   | <b>70.1</b>     | <b>74.6</b>   | <b>310.8</b>  | <b>89.5</b>   | <b>85.2</b>   | <b>79.6</b>   | <b>77.2</b>   | <b>331.5</b>  |
| <b>Gross Margin %</b>                                                                                                           | <b>53.0%</b>  | <b>50.6%</b>  | <b>54.4%</b>  | <b>49.8%</b>    | <b>50.8%</b>    | <b>54.8%</b>    | <b>55.5%</b>    | <b>57.7%</b>    | <b>54.6%</b>    | <b>56.0%</b>  | <b>59.6%</b>  | <b>56.7%</b>    | <b>57.0%</b>  | <b>57.3%</b>  | <b>55.1%</b>  | <b>58.4%</b>  | <b>58.1%</b>  | <b>57.1%</b>  | <b>57.1%</b>  |
| Service costs                                                                                                                   | 86.1          | 112.6         | 168.5         | 126.9           | 30.6            | 31.1            | 31.0            | 30.1            | 122.8           | 34.8          | 33.3          | 30.1            | 30.8          | 129.0         | 36.5          | 32.8          | 30.8          | 30.3          | 130.3         |
| Labor costs                                                                                                                     | 101.9         | 114.2         | 126.9         | 125.0           | 31.0            | 31.2            | 28.5            | 31.0            | 121.6           | 31.8          | 32.6          | 26.7            | 29.5          | 120.6         | 29.0          | 29.0          | 29.0          | 29.0          | 116.0         |
| Other operating costs                                                                                                           | 4.4           | 3.4           | 4.0           | 3.6             | 0.8             | 0.9             | 0.8             | 0.9             | 3.3             | 0.6           | 1.0           | 0.8             | 0.8           | 3.2           | 1.0           | 1.0           | 1.0           | 1.0           | 3.9           |
| D&A                                                                                                                             | 43.6          | 45.0          | 47.9          | 49.6            | 13.4            | 13.6            | 13.2            | 13.9            | 54.1            | 12.9          | 14.4          | 12.1            | 13.0          | 52.4          | 13.0          | 13.0          | 13.0          | 13.0          | 52.0          |
| Provisions & write downs                                                                                                        | 0.6           | 0.3           | 0.2           | (0.7)           | 0.0             | 0.0             | 0.0             | (0.1)           | (0.1)           | 0.1           | 1.4           | (0.0)           | -             | 1.5           | -             | -             | -             | -             | -             |
| Recovery/(write down) of financial assets                                                                                       | 0.3           | (0.1)         | (0.0)         | 0.0             | 0.3             | -               | -               | -               | 0.3             | -             | -             | -               | -             | -             | -             | -             | -             | -             | -             |
| Internal work capitalized                                                                                                       | (5.8)         | (6.1)         | (5.7)         | (6.3)           | (0.9)           | (1.1)           | (1.4)           | (1.1)           | (4.4)           | (0.9)         | (1.3)         | (1.5)           | (1.0)         | (4.6)         | (1.0)         | (1.0)         | (1.0)         | (1.0)         | (4.0)         |
| <b>Total Operating Expenses</b>                                                                                                 | <b>231.1</b>  | <b>269.2</b>  | <b>341.7</b>  | <b>298.2</b>    | <b>75.2</b>     | <b>75.7</b>     | <b>72.1</b>     | <b>74.7</b>     | <b>297.6</b>    | <b>79.4</b>   | <b>81.4</b>   | <b>68.3</b>     | <b>73.1</b>   | <b>302.2</b>  | <b>78.4</b>   | <b>74.8</b>   | <b>72.7</b>   | <b>72.3</b>   | <b>298.2</b>  |
| <b>Operating Income</b>                                                                                                         | <b>5.9</b>    | <b>21.5</b>   | <b>37.6</b>   | <b>(8.9)</b>    | <b>0.8</b>      | <b>2.2</b>      | <b>0.8</b>      | <b>(0.6)</b>    | <b>3.3</b>      | <b>2.9</b>    | <b>2.3</b>    | <b>1.8</b>      | <b>1.5</b>    | <b>8.6</b>    | <b>11.0</b>   | <b>10.5</b>   | <b>6.9</b>    | <b>4.9</b>    | <b>33.3</b>   |
| <b>Operating Margin %</b>                                                                                                       | <b>1.3%</b>   | <b>3.7%</b>   | <b>5.4%</b>   | <b>-1.5%</b>    | <b>0.6%</b>     | <b>1.6%</b>     | <b>0.6%</b>     | <b>-0.4%</b>    | <b>0.6%</b>     | <b>2.0%</b>   | <b>1.7%</b>   | <b>1.5%</b>     | <b>1.2%</b>   | <b>1.6%</b>   | <b>6.8%</b>   | <b>7.2%</b>   | <b>5.0%</b>   | <b>3.6%</b>   | <b>5.7%</b>   |
| Interest & Investment income                                                                                                    | 0.4           | 0.9           | 4.6           | 0.4             | 0.7             | (0.0)           | 0.1             | 0.1             | 0.8             | 0.3           | 0.4           | -               | 0.5           | 1.2           | 0.5           | 0.5           | 0.5           | 0.5           | 2.0           |
| Interest expense                                                                                                                | (8.0)         | (7.6)         | (8.4)         | (14.4)          | (5.4)           | (5.1)           | 0.4             | (4.9)           | (15.0)          | (4.1)         | (3.8)         | 0.3             | 0.3           | (7.4)         | 0.2           | 0.2           | 0.2           | 0.2           | 1.0           |
| Other gains/losses                                                                                                              | 1.8           | (0.2)         | 3.1           | (3.2)           | (0.1)           | (0.3)           | (4.5)           | (1.9)           | (6.8)           | 1.9           | 2.6           | (4.3)           | (0.1)         | 0.1           | (0.1)         | (0.1)         | (0.1)         | (0.1)         | (0.4)         |
| <b>Profit Before Taxes</b>                                                                                                      | <b>0.1</b>    | <b>14.6</b>   | <b>36.9</b>   | <b>(26.0)</b>   | <b>(4.0)</b>    | <b>(3.2)</b>    | <b>(3.2)</b>    | <b>(7.3)</b>    | <b>(17.6)</b>   | <b>1.0</b>    | <b>1.4</b>    | <b>(2.2)</b>    | <b>2.2</b>    | <b>2.5</b>    | <b>11.7</b>   | <b>11.1</b>   | <b>7.5</b>    | <b>5.5</b>    | <b>35.8</b>   |
| <b>EBIT Margin %</b>                                                                                                            | <b>0.0%</b>   | <b>2.5%</b>   | <b>5.3%</b>   | <b>-4.5%</b>    | <b>-2.7%</b>    | <b>-2.2%</b>    | <b>-2.4%</b>    | <b>-5.7%</b>    | <b>-3.2%</b>    | <b>0.7%</b>   | <b>1.0%</b>   | <b>-1.8%</b>    | <b>1.7%</b>   | <b>0.5%</b>   | <b>7.2%</b>   | <b>7.6%</b>   | <b>5.5%</b>   | <b>4.1%</b>   | <b>6.2%</b>   |
| Provision for Income Tax                                                                                                        | (0.5)         | 3.9           | 7.7           | (0.1)           | (0.9)           | (0.1)           | (0.5)           | 0.3             | (1.3)           | 0.6           | (0.3)         | (0.4)           | 0.6           | 0.4           | 2.9           | 2.8           | 1.9           | 1.4           | 9.0           |
| <b>Net Income</b>                                                                                                               | <b>0.6</b>    | <b>10.7</b>   | <b>29.2</b>   | <b>(25.8)</b>   | <b>(3.1)</b>    | <b>(3.0)</b>    | <b>(2.6)</b>    | <b>(7.5)</b>    | <b>(16.3)</b>   | <b>0.4</b>    | <b>1.8</b>    | <b>(1.8)</b>    | <b>1.7</b>    | <b>2.1</b>    | <b>8.8</b>    | <b>8.3</b>    | <b>5.7</b>    | <b>4.1</b>    | <b>26.9</b>   |
| <b>Basic EPS</b>                                                                                                                | <b>€ 0.01</b> | <b>€ 0.21</b> | <b>€ 0.57</b> | <b>€ (0.52)</b> | <b>€ (0.06)</b> | <b>€ (0.06)</b> | <b>€ (0.05)</b> | <b>€ (0.09)</b> | <b>€ (0.33)</b> | <b>€ 0.00</b> | <b>€ 0.02</b> | <b>€ (0.02)</b> | <b>€ 0.02</b> | <b>€ 0.02</b> | <b>€ 0.10</b> | <b>€ 0.10</b> | <b>€ 0.07</b> | <b>€ 0.05</b> | <b>€ 0.31</b> |
| <b>Diluted EPS</b>                                                                                                              | <b>€ 0.01</b> | <b>€ 0.21</b> | <b>€ 0.57</b> | <b>€ (0.52)</b> | <b>€ (0.06)</b> | <b>€ (0.06)</b> | <b>€ (0.05)</b> | <b>€ (0.09)</b> | <b>€ (0.33)</b> | <b>€ 0.00</b> | <b>€ 0.02</b> | <b>€ (0.02)</b> | <b>€ 0.02</b> | <b>€ 0.02</b> | <b>€ 0.10</b> | <b>€ 0.10</b> | <b>€ 0.07</b> | <b>€ 0.05</b> | <b>€ 0.31</b> |
| WTD Shares Out - Basic                                                                                                          | 51.0          | 50.9          | 51.1          | 49.9            | 49.9            | 49.9            | 49.9            | 86.3            | 50.1            | 86.3          | 86.3          | 86.3            | 86.3          | 86.3          | 86.3          | 86.3          | 86.3          | 86.3          | 86.3          |
| WTD Shares Out - Diluted                                                                                                        | 51.0          | 50.9          | 51.1          | 49.9            | 49.9            | 49.9            | 49.9            | 86.3            | 50.1            | 86.3          | 86.3          | 86.3            | 86.3          | 86.3          | 86.3          | 86.3          | 86.3          | 86.3          | 86.3          |
| <b>EBITDA</b>                                                                                                                   | <b>€ 58.4</b> | <b>€ 72.1</b> | <b>€ 92.3</b> | <b>€ 47.5</b>   | <b>€ 15.3</b>   | <b>€ 17.3</b>   | <b>€ 15.5</b>   | <b>€ 14.3</b>   | <b>€ 62.4</b>   | <b>€ 17.1</b> | <b>€ 21.3</b> | <b>€ 16.6</b>   | <b>€ 15.3</b> | <b>€ 70.2</b> | <b>€ 24.8</b> | <b>€ 24.2</b> | <b>€ 20.6</b> | <b>€ 18.6</b> | <b>€ 88.3</b> |
| <b>Margin Analysis</b>                                                                                                          |               |               |               |                 |                 |                 |                 |                 |                 |               |               |                 |               |               |               |               |               |               |               |
| Gross Margin                                                                                                                    | 53.0%         | 50.6%         | 54.4%         | 49.8%           | 50.8%           | 54.8%           | 55.5%           | 57.7%           | 54.6%           | 56.0%         | 59.6%         | 56.7%           | 57.0%         | 57.3%         | 55.1%         | 58.4%         | 58.1%         | 57.1%         | 57.1%         |
| Operating Margin                                                                                                                | 1.3%          | 3.7%          | 5.4%          | -1.5%           | 0.6%            | 1.6%            | 0.6%            | -0.4%           | 0.6%            | 2.0%          | 1.7%          | 1.5%            | 1.2%          | 1.6%          | 6.8%          | 7.2%          | 5.0%          | 3.6%          | 5.7%          |
| EBITDA Margin                                                                                                                   | 13.1%         | 12.5%         | 13.2%         | 8.2%            | 10.2%           | 12.2%           | 11.8%           | 11.1%           | 11.3%           | 11.6%         | 15.1%         | 13.4%           | 11.7%         | 13.0%         | 15.3%         | 16.6%         | 15.1%         | 13.8%         | 15.2%         |
| Pre-Tax Margin                                                                                                                  | 0.0%          | 2.5%          | 5.3%          | -4.5%           | -2.7%           | -2.2%           | -2.4%           | -5.7%           | -3.2%           | 0.7%          | 1.0%          | -1.8%           | 1.7%          | 0.5%          | 7.2%          | 7.6%          | 5.5%          | 4.1%          | 6.2%          |
| Net Income Margin                                                                                                               | 0.1%          | 1.9%          | 4.2%          | -4.5%           | -2.1%           | -2.1%           | -2.0%           | -5.9%           | -3.0%           | 0.3%          | 1.3%          | -1.5%           | 1.3%          | 0.4%          | 5.4%          | 5.7%          | 4.1%          | 3.1%          | 4.6%          |
| Tax Rate                                                                                                                        | -654.4%       | 26.9%         | 20.9%         | 0.6%            | 22.4%           | 3.9%            | 16.7%           | -3.6%           | 7.3%            | 59.2%         | -24.1%        | 18.0%           | 25.0%         | 17.1%         | 25.0%         | 25.0%         | 25.0%         | 25.0%         | 25.0%         |
| <b>Growth Rate Y/Y</b>                                                                                                          |               |               |               |                 |                 |                 |                 |                 |                 |               |               |                 |               |               |               |               |               |               |               |
| Total Revenue                                                                                                                   |               | 28.5%         | 21.4%         | -16.7%          | -12.0%          | -2.9%           | -1.8%           | -2.0%           | -5.1%           | -1.5%         | -1.2%         | -5.8%           | 2.0%          | -1.7%         | 10.5%         | 3.9%          | 10.9%         | 3.2%          | 7.1%          |
| Total cost of revenues                                                                                                          |               | 16.5%         | 26.9%         | -12.7%          | -5.7%           | 2.8%            | 1.5%            | 1.0%            | -0.2%           | 5.7%          | 7.6%          | -5.2%           | -2.1%         | 1.5%          | -1.2%         | -8.2%         | 6.5%          | -1.1%         | -1.3%         |
| Operating Income                                                                                                                |               | 262.3%        | 74.9%         | -123.6%         | -89.4%          | -158.0%         | -109.5%         | -87.1%          | -137.5%         | 241.3%        | 4.4%          | 124.0%          | -367.8%       | 158.2%        | 284.0%        | 345.8%        | 283.0%        | 215.1%        | 288.3%        |
| Pre-Tax Income                                                                                                                  |               | 18386.1%      | 152.5%        | -170.5%         | -186.2%         | -53.1%          | -75.2%          | -34.5%          | -32.3%          | -126.2%       | -146.0%       | -31.0%          | -130.4%       | -114.3%       | 1014.1%       | 666.9%        | -443.7%       | 149.0%        | 1325.9%       |
| Net Income                                                                                                                      |               | 1690.3%       | 173.2%        | -188.7%         | -194.3%         | -59.2%          | -79.5%          | -14.2%          | -36.9%          | -113.8%       | -159.3%       | -32.0%          | -122.0%       | -112.8%       | 1947.9%       | 363.5%        | -414.2%       | 149.0%        | 1190.3%       |

Source: Company Reports, Stonegate Capital Partners estimates

## Cash Flow Statement

| <b>Aquafl</b><br><b>Consolidated Cash Flow Statements (€000s)</b><br><b>Fiscal Year: December</b> |                 |                  |                 |                |                 |               |               |               |                 |                 |                 |                 |                 |                 |                 |               |
|---------------------------------------------------------------------------------------------------|-----------------|------------------|-----------------|----------------|-----------------|---------------|---------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|
| CASH FLOW                                                                                         | FY2020          | FY 2021          | FY 2022         | Q1<br>Mar-23   | Q2<br>Jun-23    | Q3<br>Sep-23  | Q4<br>Dec-23  | FY 2023       | Q1<br>Mar-24    | Q2<br>Jun-24    | Q3<br>Sep-24    | Q4<br>Dec-24    | FY 2024         | Q1<br>Mar-25    | Q2<br>Jun-25    | Q3<br>Sep-25  |
| <b>Operating Activities</b>                                                                       |                 |                  |                 |                |                 |               |               |               |                 |                 |                 |                 |                 |                 |                 |               |
| Profit of the year                                                                                | 0.6             | 10.7             | 29.2            | 3.3            | (4.1)           | (17.1)        | (25.8)        | (25.8)        | (3.1)           | (6.1)           | (8.8)           | (16.3)          | (16.3)          | 0.4             | 2.2             | 0.4           |
| Income Taxes                                                                                      | (0.5)           | 3.9              | 7.7             | 1.4            | 2.1             | 2.2           | (0.1)         | (0.1)         | (0.9)           | (1.0)           | (1.6)           | (1.3)           | (1.3)           | 0.6             | 0.3             | (0.1)         |
| Investment Income and Charges                                                                     | -               | -                | (0.0)           | -              | -               | (0.1)         | (0.1)         | (0.1)         | -               | -               | -               | (0.2)           | (0.2)           | -               | (0.1)           | (0.1)         |
| Financial Income                                                                                  | (0.4)           | (0.9)            | (4.9)           | (0.1)          | (0.3)           | (0.6)         | (1.0)         | (1.0)         | (0.7)           | (0.6)           | (1.1)           | (1.4)           | (1.4)           | (0.3)           | (0.6)           | (0.9)         |
| Financial Charges                                                                                 | 8.0             | 7.6              | 8.4             | 3.3            | 7.5             | 11.9          | 19.0          | 19.0          | 5.4             | 10.5            | 16.1            | 21.0            | 21.0            | 4.1             | 7.9             | 11.5          |
| Exchange gain/losses                                                                              | (1.8)           | 0.2              | (2.8)           | 0.2            | (1.0)           | (0.7)         | (0.8)         | (0.8)         | 0.1             | 0.4             | (0.7)           | 1.5             | 1.5             | (1.9)           | (4.5)           | (3.8)         |
| Asset disposal gain/losses                                                                        | (0.2)           | (0.2)            | (0.2)           | (0.1)          | (0.2)           | (0.2)         | (0.2)         | (0.2)         | (0.1)           | (0.1)           | (0.0)           | (0.2)           | (0.2)           | (0.0)           | (0.1)           | (0.1)         |
| Provision & Write-downs                                                                           | 0.6             | 0.3              | 0.2             | (0.1)          | (0.1)           | (0.1)         | (1.0)         | (1.0)         | (0.0)           | (0.0)           | 0.1             | (0.1)           | (0.1)           | 0.1             | 1.5             | 1.5           |
| Write-downs of financial assets (receivables)                                                     | 0.3             | (0.1)            | (0.0)           | (0.1)          | (0.1)           | (0.1)         | -             | -             | -               | -               | (0.0)           | -               | -               | -               | -               | -             |
| Amortisation, depreciation & write-downs of tangible and intangible assets                        | 43.6            | 45.0             | 47.9            | 11.8           | 24.3            | 36.0          | 49.6          | 49.6          | 13.4            | 27.0            | 40.2            | 54.1            | 54.1            | 12.9            | 27.3            | 39.4          |
| Net Variation Non-Monetary increase IFRS16                                                        | -               | -                | -               | -              | -               | -             | -             | -             | -               | -               | -               | -               | -               | -               | -               | -             |
| <b>Cash flow from operating activities before working capital changes</b>                         | <b>€ 50.3</b>   | <b>€ 66.4</b>    | <b>€ 85.4</b>   | <b>€ 19.6</b>  | <b>28.0</b>     | <b>31.2</b>   | <b>39.6</b>   | <b>39.6</b>   | <b>€ 14.2</b>   | <b>30.0</b>     | <b>44.2</b>     | <b>57.2</b>     | <b>57.2</b>     | <b>€ 15.9</b>   | <b>33.951</b>   | <b>47.8</b>   |
| Decrease/(Increase) in Inventories                                                                | 34.2            | (26.3)           | (83.5)          | 18.1           | 42.8            | 64.4          | 71.3          | 71.3          | 8.9             | 2.2             | 4.7             | (4.3)           | (4.3)           | 2.6             | 2.3             | 9.9           |
| Increase/(Decrease) in trade payables                                                             | (6.9)           | 57.4             | 0.2             | (13.5)         | (21.8)          | (42.7)        | (10.8)        | (10.8)        | (8.0)           | (2.0)           | (21.7)          | (8.2)           | (8.2)           | (11.4)          | (12.8)          | (8.4)         |
| Decrease/(Increase) in trade receivables                                                          | 2.6             | (9.1)            | 2.7             | (7.2)          | 1.5             | 0.8           | 3.2           | 3.2           | (4.6)           | (1.3)           | (2.8)           | 6.7             | 6.7             | (3.8)           | (4.9)           | (25.7)        |
| Changes to assets and liabilities                                                                 | (7.5)           | 8.1              | (4.2)           | (0.4)          | (4.6)           | (5.1)         | (7.8)         | (7.8)         | (1.5)           | (0.5)           | 0.1             | (4.4)           | (4.4)           | 0.1             | (0.0)           | (3.2)         |
| Net paid financial charges                                                                        | (7.6)           | (6.6)            | (8.0)           | (3.2)          | (6.6)           | (10.4)        | (15.3)        | (15.3)        | (5.1)           | (9.8)           | (14.4)          | (18.5)          | (18.5)          | (3.8)           | (7.1)           | -             |
| Income taxes paid                                                                                 | (0.3)           | (0.2)            | (3.8)           | (2.3)          | (5.6)           | (7.5)         | (9.6)         | (9.6)         | (0.8)           | (1.2)           | (3.0)           | (5.2)           | (5.2)           | 0.2             | (1.2)           | -             |
| Utilisation of provisions                                                                         | (0.9)           | (0.6)            | (2.0)           | (0.7)          | (1.0)           | (1.5)         | (1.0)         | (1.0)         | (0.1)           | (0.4)           | (0.8)           | (0.1)           | (0.1)           | (0.3)           | -               | (0.1)         |
| <b>Cash flow generated/(absorbed) from operating Activities (A)</b>                               | <b>€ 63.8</b>   | <b>€ 89.0</b>    | <b>€ (13.1)</b> | <b>€ 10.4</b>  | <b>32.7</b>     | <b>29.2</b>   | <b>69.6</b>   | <b>69.6</b>   | <b>€ 2.8</b>    | <b>16.9</b>     | <b>6.3</b>      | <b>23.3</b>     | <b>23.3</b>     | <b>€ (0.5)</b>  | <b>10.2</b>     | <b>20.1</b>   |
| <b>Investing Activities</b>                                                                       |                 |                  |                 |                |                 |               |               |               |                 |                 |                 |                 |                 |                 |                 |               |
| Investments in tangible assets                                                                    | (21.9)          | (34.6)           | (34.9)          | (7.9)          | (16.3)          | (22.3)        | (29.2)        | (29.2)        | (3.4)           | (8.0)           | (14.6)          | (21.8)          | (21.8)          | (3.8)           | (10.2)          | (15.0)        |
| Disposal of tangible assets                                                                       | 1.1             | 0.4              | 0.4             | 0.3            | 0.5             | 0.4           | 0.6           | 0.6           | 0.2             | 0.2             | 0.1             | 1.0             | 1.0             | 0.2             | 0.3             | 0.7           |
| Investment in intangible assets                                                                   | (6.0)           | (5.0)            | (4.2)           | (0.8)          | (2.5)           | (3.8)         | (4.6)         | (4.6)         | (0.5)           | (1.2)           | (2.1)           | (3.3)           | (3.3)           | (0.4)           | (1.4)           | (2.3)         |
| Disposal of intangible assets                                                                     | 0.1             | 0.0              | 0.1             | -              | -               | -             | 0.0           | 0.0           | -               | 0.0             | -               | (0.0)           | (0.0)           | 0.1             | -               | -             |
| Business combinations                                                                             | (2.8)           | -                | (0.1)           | -              | -               | -             | -             | -             | -               | -               | -               | -               | -               | -               | -               | -             |
| Dividends received                                                                                | -               | 0.2              | -               | -              | -               | 0.1           | 0.1           | 0.1           | -               | -               | 0.1             | 0.2             | 0.2             | -               | -               | -             |
| Investments in financial assets and other                                                         | (0.0)           | (1.0)            | (0.2)           | -              | (0.2)           | (0.2)         | (0.2)         | (0.2)         | (0.1)           | (0.1)           | (0.1)           | (0.1)           | (0.1)           | -               | 0.2             | -             |
| <b>Cash flow generated by Investing Activities (B)</b>                                            | <b>€ (29.4)</b> | <b>€ (40.2)</b>  | <b>€ (38.6)</b> | <b>€ (8.3)</b> | <b>(18.4)</b>   | <b>(25.7)</b> | <b>(33.2)</b> | <b>(33.2)</b> | <b>€ (3.8)</b>  | <b>(9.2)</b>    | <b>(16.6)</b>   | <b>(24.0)</b>   | <b>(24.0)</b>   | <b>€ (4.0)</b>  | <b>(11.2)</b>   | <b>(16.6)</b> |
| <b>Financing Activities</b>                                                                       |                 |                  |                 |                |                 |               |               |               |                 |                 |                 |                 |                 |                 |                 |               |
| Drawdown non-current bank loans and borrowings                                                    | 105.0           | 30.0             | 94.0            | 15.0           | 35.0            | 75.0          | 100.0         | 100.0         | 10.0            | 20.0            | 20.0            | 29.5            | 29.5            | -               | 36.2            | -             |
| Repayment non-current bank loans and borrowings                                                   | (12.5)          | (123.5)          | (53.2)          | (11.9)         | (35.8)          | (51.6)        | (72.0)        | (72.0)        | (17.4)          | (41.4)          | (65.5)          | (90.9)          | (90.9)          | (17.4)          | (37.9)          | -             |
| Net changes in current and non-current financial assets and liabilities                           | (4.8)           | (2.3)            | (9.8)           | 8.2            | 3.5             | 1.8           | (4.8)         | (4.8)         | (3.2)           | (3.8)           | (3.2)           | 3.1             | 3.1             | (4.2)           | (5.9)           | -             |
| Non-monetary change                                                                               | (3.5)           | (6.8)            | (9.7)           | (0.6)          | (4.1)           | (5.1)         | -             | -             | -               | -               | -               | 31.7            | 31.7            | -               | (9.0)           | -             |
| Distribution of Dividends                                                                         | -               | -                | (6.0)           | (0.0)          | (12.0)          | (12.0)        | (12.0)        | (12.0)        | -               | -               | -               | -               | -               | -               | -               | -             |
| Acquisition of treasury shares                                                                    | -               | (2.5)            | (5.5)           | (0.6)          | (0.6)           | (0.6)         | (0.6)         | (0.6)         | -               | -               | -               | -               | -               | (2.8)           | -               | -             |
| <b>Cash flow generated/(absorbed) by financing Activities (c)</b>                                 | <b>€ 84.2</b>   | <b>€ (105.1)</b> | <b>€ 9.8</b>    | <b>€ 10.0</b>  | <b>€ (14.0)</b> | <b>€ 7.6</b>  | <b>€ 10.6</b> | <b>€ 10.6</b> | <b>€ (10.6)</b> | <b>€ (25.2)</b> | <b>€ (48.6)</b> | <b>€ (26.5)</b> | <b>€ (26.5)</b> | <b>€ (24.5)</b> | <b>€ (16.6)</b> | <b>€ -</b>    |
| <b>Net Cash flow in the year</b>                                                                  | <b>€ 118.6</b>  | <b>€ (56.3)</b>  | <b>€ (42.0)</b> | <b>€ 12.1</b>  | <b>€ 0.3</b>    | <b>€ 11.0</b> | <b>€ 47.0</b> | <b>€ 47.0</b> | <b>€ (11.7)</b> | <b>€ (17.5)</b> | <b>€ (58.9)</b> | <b>€ (27.3)</b> | <b>€ (27.3)</b> | <b>€ (28.9)</b> | <b>€ (17.6)</b> | <b>€ 3.5</b>  |
| <b>Cash and Cash Equivalents</b>                                                                  |                 |                  |                 |                |                 |               |               |               |                 |                 |                 |                 |                 |                 |                 |               |
| Beginning Cash balance                                                                            |                 | 209.0            | 152.7           | 110.7          | 110.7           | 110.7         | 110.7         | 110.7         | 157.7           | 157.7           | 157.7           | 157.7           | 157.7           | 130.4           | 130.4           | 130.4         |
| Ending Cash balance                                                                               |                 | 152.7            | 110.7           | 122.8          | 111.0           | 121.7         | 157.7         | 157.7         | 146.0           | 140.1           | 98.8            | 130.4           | 130.4           | 101.4           | 112.8           | 133.8         |

Source: Company Reports, Stonegate Capital Partners

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