



Research Update

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Market Statistics	
Price	\$ 30.77
52 week Range	\$15.52 - \$31.92
Daily Vol (3-mo. average)	43,552
Market Cap (\$M):	\$ 423.2
Enterprise Value (\$M):	\$1,069.4
Shares Outstanding: (\$M)	13.8
Float (M)	9.2
Public Ownership	10.1%
Institutional Ownership	55.5%

Financial Summary	
Cash (\$M)	\$ 46.7
Cash/Share	\$ 3.40
Debt (\$M)	\$ 652.6
Equity (\$M)	\$ 381.0
Equity/Share	\$ 27.59

FYE: Dec	2025	2026E	2027E
<i>(in \$M)</i>			
Rev	\$1,599.1	\$1,692.5	\$1,752.2
Chng%	-3%	6%	4%

EBITDA	\$ 137.5	\$ 144.4	\$ 146.7
Net Income	\$ 37.9	\$ 43.5	\$ 47.0
EPS	\$ 2.70	\$ 3.05	\$ 3.25

EV/Revenue	0.7x	0.6x	0.6x
EV/EBITDA	7.2x	7.4x	7.3x
P/E	17.7x	10.1x	9.5x



COMPANY DESCRIPTION

Park-Ohio Holdings Corp. (Park-Ohio) is a globally diversified manufacturing company that offers industrial supply chain management solutions, assembly components, and engineered products. The Company is a specialized manufacturer of equipment for industries such as automotive, construction, and marine, among others. Park-Ohio operates through employee strength of 6,300 at its facilities at 90 locations across 19 countries.

Park-Ohio Holdings Corp. (NASDAQ: PKOH)

PKOH Reports Quarterly Results

PKOH's 1Q26 supported the improving FY26 setup, but the bigger read-through is the shift from a broad industrial recovery story toward portfolio mix, execution quality, and backlog conversion. Demand remains healthy across data center, infrastructure, aerospace & defense, and industrial electrification, while Engineered Products backlog is more diversified and should convert over a 9 to 12 month timeline. The SSP review could further improve earnings quality by reducing exposure to a more cyclical business.

1Q26 Quarterly results - PKOH reported revenue, adj EBITDA, and adj EPS of \$421.0M, \$34.6M, and \$0.65, respectively. This compares to our/consensus estimates of \$416.2M/\$413.9M, \$36.4M/\$33.2M, and \$0.85/\$0.66, respectively. Operationally, the quarter showed continued progress across the portfolio despite limited EPS flow-through from higher interest expense. The print showed continued progress across the portfolio, with year over year revenue growth across all three segments, consolidated gross margin expansion, and higher segment operating income, partially offset below the line by higher interest expense. We view the quarter as supportive of management's FY26 bridge, with backlog conversion, new business launches, and operating efficiency remaining the key drivers into the balance of the year.

Segments - Supply Technologies revenue increased to \$195.1M (+4% y/y), supported by higher demand in power sports, semiconductors, aerospace & defense, electrical, agriculture, and data centers. Adjusted operating income was \$17.5M, with adjusted operating margin of 9.0%, down 50 bps y/y on mix. Assembly Components revenue increased to \$100.2M (+3% y/y), driven by new business launched throughout 2025, with adjusted operating income of \$5.3M and margin of 5.3%. Engineered Products revenue increased to \$125.7M (+4% y/y), adjusted operating income improved to \$6.2M, and margin expanded to 4.9% from 3.8%, reflecting higher demand and operational improvement across capital equipment and forged/machined products. Backlog increased to \$195.9M (+44% y/y; +9% q/q), improving revenue visibility, while management's 9 to 12 month conversion timeline provides better support for FY26 backlog-to-revenue conversion.

SSP Strategic Review - PKOH launched a formal review of strategic alternatives for Southwest Steel Processing, including a potential sale. SSP is expected to represent a ~\$0.53 EPS drag in FY26, while 1Q26 adjusted EPS would have been ~\$0.77 excluding SSP versus reported adjusted EPS of \$0.65. We view the review as a potential portfolio-quality catalyst that could reduce earnings drag and simplify the investment story.

Guidance - Management reaffirmed FY26 guidance for net sales of \$1.675B - \$1.710B, adjusted EPS of \$2.90 - \$3.20, EBITDA margin of 8% - 9%, and FCF of \$20M - \$30M. Since the outlook already includes SSP, any favorable outcome from the review would represent potential upside to the current framework.

Valuation - We use both a DCF and EV/EBITDA comp analysis to guide our valuation. Our DCF analysis produces a valuation range of \$40.20 to \$52.53 with a mid-point of \$45.81. Our EV/EBITDA valuation results in a range of \$41.13 to \$46.45 with a mid-point of \$43.79.

SUMMARY

Exhibit 1: Quarterly Results vs. Model

	1Q26 Results (in \$M, except EPS)		Notes
	Reported	Model	
Revenues	\$ 421.0	\$ 416.2	Revenues slightly above our model
Cost of sales	348.3	345.0	
Gross profit	72.7	71.2	
GPM	17.3%	17.1%	
SG&A	51.7	45.2	
Operating Exp	51.7	45.2	
Op Inc - adjusted	21.0	26.1	Margins were slightly weaker following higher SG&A expenses
OPM	5.0%	6.3%	
EBITDA - adjusted	34.6	36.4	
EBITDA margin	8.2%	8.7%	EBITDA margins lightly below our expectations
Net inc- adjusted	\$ 9.2	\$ 11.9	
EPS - adjusted	\$ 0.65	\$ 0.85	

Source: Company Reports; Stonegate Capital Markets

INVESTMENT FACTORS

Park-Ohio is a global industrial supply chain management and diversified manufacturing company. Over the last two decades, the Company has shown solid revenue growth from \$636M in 2001 to ~\$1.6B in 2025. Throughout this period, the Company built a strong foundation spanning three business segments, Supply Technologies, Assembly Components, and Engineered Products, that sell its products and services to more than 20+ sub-industries, which we believe offers great diversification to the Company's top-line.

We believe Park-Ohio is well positioned for long-term growth, as the Company has solid organic growth drivers in place, an acquisition strategy that has proven itself to add growth and value to shareholders, and a cash flow profile that should help continue to fund growth initiatives.

Investment Positives

Organic growth drivers are in place

Supply Technologies (~47% of revenues in FY25) acts as an outsourced supply chain management provider. Using proprietary software that its customers integrate into its supply chain operations, the Company manages every phase of supplying parts and materials to customer's manufacturing lines. As the service helps clients reduce operating costs and improve manufacturing efficiencies, we believe the segment possess strong growth characteristics. While the entire supply chain is typically not outsourced, this acts as a potential catalyst for growth. Here, Supply Technologies can prove itself in one or two components and thus expand to other areas of the supply chain for its customers. Additionally, it can also expand globally to other manufacturing plants operated by its customers.

For Assembly Components (~24% of revenues in FY25), an important driver for this segment is the automotive industry. The need to improve fuel economy is driving the Company's fuel filler system assemblies, hose turbo charging and gas injections systems. As there are very few domestic companies that can meet the stringent quality and service requirements of customers, the Assembly Components segment is well positioned to benefit as customers consolidate supplier bases.

Disciplined acquisition strategy has historically added growth and value

Since 1992, Park-Ohio has made over 90 acquisitions and grown the company from ~\$60M in revenue in 1992 to ~\$1.6B in 2025 from continuing operations. Over this period, management has developed a disciplined approach in selecting targets and acquiring these targets at low single digit multiples of EBITDA. As such, acquisitions play an important role in the Company's overall strategy and has significantly added to revenue growth. Furthermore, these acquisitions helped in expanding service offerings and helped with geographic diversity. Going forward, we believe acquisitions should act as a key catalyst for the Company. While we have not forecasted any acquisition in the near-term, any highly accretive M&A deal represents upside to our estimates.

Niche operator and mission critical services provide competitive advantages

Many of Park-Ohio's businesses operate in niche markets that are too small for much larger competitors. This allows the Company to be in the #1 or #2 spot in terms of market share for various products. As an example, in the Engineered Products segment, Park Ohio operates a 50,000 pound forging hammer that is unique in the industry and give the Company a competitive advantage in the Aerospace and Defense end market. Additionally, the Company is often a sole sourced vendor to many of its clients. In the Supply Technologies segment, the Company's service is integrated into a client's supply chain, which is a mission critical element of any manufacturing company. This has led to the average tenure of its top 50 clients exceeding 10 years. We believe these attributes lead to competitive advantages where the threat of new entrants is limited, and clients are rather sticky, all of which, should help add to the continued growth of the Company.

Investment Challenges / Risks

Exposure to cyclical industries and linked to global macroeconomic outlook

Park-Ohio caters to a wide variety of industries such as automotive, heavy-duty truck, industrial equipment, aerospace, and defense, etc. which are cyclical in nature. Consequently, the performance of the Company is affected by general client industry trends and general economic conditions.

Acquisitions present uncertainty

A key element of Park-Ohio's business strategy is to make acquisition and acquisitions involve numerous risks. While Park-Ohio has shown an ability to successfully acquire and integrate acquisition, should the Company fail to hit its targets, or should an acquisition not meet expectations, operating results could be negatively impacted.

Customer concentration

Park-Ohio has some customer concentration within its operating segments. In Supply Technologies, the top-five customers represented approximately 36% and 34% of segment sales in FY25 and FY24, respectively. In Assembly Components, the top-five customers represented approximately 53% and 55% of segment sales in FY25 and FY24, respectively. As a result, the loss of a major customer or meaningful reduction in order activity could negatively impact segment results.

Currency headwinds

Over the past 3 years, Park-Ohio has generated around 1/3 of its revenues from international markets. Any strength in the US dollar vs. other foreign currencies, in general, can act as a headwind due to revenue translation effects, and from a competitive position vs. international peers.

Significant ownership by CEO and former President

Matthew Crawford, Chairman, CEO, and President, and Edward Crawford, former President, collectively beneficially owned approximately 27% of Park-Ohio's outstanding common stock as of December 31, 2025. While we generally view meaningful insider ownership as positive for shareholder alignment, this level of ownership also gives the Crawford family significant influence over corporate matters. As a result, minority shareholders could be affected if insider interests diverge from those of the broader shareholder base.

VALUATION SUMMARY

We have used DCF and comparison analysis to help frame valuation.

DCF Analysis

We are modeling near term revenue growth rates driven by end market recovery, offset by discussed headwinds. Our longer-term revenue growth is a more normalized rate that is consistent with PKOH's long-term organic growth goals in the 4% - 6% range.

Our DCF analysis relies on a range of discount rates between 9.8% and 10.3% with a midpoint of 10.00% and terminal growth rates between 1.5% and 2.5%. This arrives at a valuation range of \$40.20 to \$52.53 with a mid-point of \$45.81.

Sensitivity Analysis:

		Terminal Growth Rates				
		1.0%	1.5%	2.0%	2.5%	3.0%
Discount Rate	9.50%	\$45.62	\$48.69	\$52.17	\$56.15	\$60.73
	9.75%	\$42.85	\$45.69	\$48.89	\$52.53	\$56.71
	10.00%	\$40.24	\$42.86	\$45.81	\$49.15	\$52.97
	10.25%	\$37.77	\$40.20	\$42.92	\$45.99	\$49.49
	10.50%	\$35.43	\$37.68	\$40.20	\$43.04	\$46.25

Comparison Analysis

We are using our F27 estimates for valuation purposes to better capture a normalized operating environment.

Comparative Analysis

Park-Ohio Holdings Corp. (NASDAQ:PKOH)
(all figures in \$M except per share information)

Company Name	Ticker	Price (1)	Mrkt Cap	EV	EV/S (2)			EV/EBITDA (2)			P/E (2)		
					TTM	2026E	2027E	TTM	2026E	2027E	TTM	2026E	2027E
Applied Industrial Technologies, AIT		\$ 310.55	\$11,477.8	\$11,644.1	2.4x	2.4x	2.2x	17.8x	19.3x	17.7x	29.3x	29.0x	26.3x
A. O. Smith Corporation	AOS	\$ 58.52	\$ 8,065.7	\$ 8,518.7	2.2x	2.2x	2.1x	10.4x	10.5x	9.8x	15.6x	15.5x	14.0x
Bossard Holding AG	BOSN	\$ 214.88	\$ 1,287.1	\$ 2,070.5	1.5x	1.5x	1.4x	12.8x	11.4x	10.7x	17.9x	16.3x	15.1x
Distribution Solutions Group, Inc DSGR		\$ 27.28	\$ 1,260.2	\$ 2,056.9	1.0x	1.0x	1.0x	11.3x	11.1x	10.2x	230.9x	18.3x	16.2x
W.W. Grainger, Inc.	GWV	\$1,226.09	\$7,887.5	\$6,386.5	3.3x	3.1x	2.9x	18.9x	18.0x	16.8x	33.0x	26.9x	24.4x
Illinois Tool Works Inc.	ITW	\$ 252.09	\$72,526.3	\$80,848.3	5.0x	4.9x	4.7x	16.8x	16.6x	15.7x	23.4x	22.2x	20.7x
Martineira International Inc.	MRE	\$ 7.88	\$ 763.5	\$ 1,250.7	0.4x	0.4x	0.4x	3.0x	3.0x	2.8x	7.3x	5.0x	4.5x
MSC Industrial Direct Co., Inc.	MSM	\$ 107.32	\$ 5,992.1	\$ 6,506.3	1.7x	1.6x	1.6x	14.4x	14.3x	13.0x	28.8x	24.7x	21.7x
Orosur Mining Inc.	OMI	\$ 0.28	\$ 150.5	\$ 96.5	NA	NA	NA	NM	NA	NA	NA	NA	NA
ScanSource, Inc.	SCSC	\$ 43.73	\$ 888.8	\$ 881.1	0.3x	0.3x	0.3x	6.9x	6.2x	5.8x	13.3x	11.1x	9.8x
Trinity Industries, Inc.	TRN	\$ 36.49	\$ 2,901.2	\$ 8,216.4	4.0x	3.9x	3.4x	12.3x	10.1x	9.9x	11.5x	15.7x	15.4x
TriMas Corporation	TRS	\$ 41.59	\$ 1,490.1	\$ 634.7	1.0x	0.9x	0.9x	8.7x	6.4x	5.5x	88.5x	24.9x	19.2x
WESCO International, Inc.	WCC	\$ 366.30	\$17,840.6	\$23,649.7	1.0x	0.9x	0.9x	13.0x	13.6x	12.4x	26.0x	22.8x	19.5x
Watts Water Technologies, Inc.	WTS	\$ 298.16	\$ 9,955.8	\$ 9,886.1	3.9x	3.6x	3.4x	17.0x	16.3x	15.1x	27.3x	25.0x	22.9x
Average					2.1x	2.0x	1.9x	12.6x	12.1x	11.2x	42.5x	19.8x	17.7x
Median					1.7x	1.6x	1.6x	12.8x	11.4x	10.7x	26.0x	22.2x	19.2x

Park-Ohio Holdings Corp.	PKOH	\$ 30.77	\$ 423.2	\$ 1,069.4	0.7x	0.6x	0.6x	7.2x	7.4x	7.3x	17.7x	10.1x	9.5x
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(1) Previous day's closing price

(2) Estimates are from Capital IQ except those for Park-Ohio Holdings Corp. which are Stonegate estimates

Source: Company Reports; CapitalIQ; Stonegate Capital Markets

We are also using an EV/EBITDA framework to inform our PKOH valuation. Currently PKOH is trading at a FY27 EV/EBITDA of 7.3x compared to comps at an average of 11.2x. We are using our forward expected EBITDA, and an EV/EBITDA range of 8.0x to 8.5x with a midpoint of 8.3x which brings PKOH in-line with the current comps, Park-Ohio's 10-year average range, and a 10-year average range for the comps. This arrives at a valuation range of \$41.27 to \$46.60 with a mid-point of \$43.94.

We see the following important catalysts for the stock in FY26 and beyond:

- Additional acquisitions announcedF26+
- Additional restructuring efforts take holdF26+
- Margin expansion.....F26+
- Deleveraging of Balance Sheet.....F26+

VALUATION ANALYSIS

Park-Ohio Holdings Corp.													
Discounted Cash Flow Model (in millions \$, except per share amounts)													
Estimates:	2024	2025	2026 E	2027 E	2028 E	2029 E	2030 E	2031 E	2032 E	2033 E	2034 E	2035 E	Terminal Value
Revenues	1,656.2	1,599.1	1,692.5	1,752.2	1,813.5	1,886.0	1,965.2	2,053.7	2,144.0	2,236.2	2,327.9	2,423.4	
Operating Income	86.6	66.3	95.8	104.2	108.8	115.0	123.8	131.4	138.3	147.6	152.5	158.7	
Less: Taxes (benefit)	4.9	2.8	9.0	10.2	23.9	25.3	27.2	28.9	30.4	32.5	33.5	34.9	
NOPAT	81.7	63.5	86.8	94.0	84.9	89.7	96.6	102.5	107.9	115.1	118.9	123.8	
Plus: D&A	33.6	33.0	33.2	33.2	34.5	34.9	35.4	34.9	36.4	38.0	39.6	41.2	
Plus: Changes in WC	(26.6)	44.7	(25.4)	(13.1)	(13.6)	(14.1)	(14.7)	(15.4)	(16.1)	(16.8)	(17.5)	(18.2)	
Less: Capex	(31.4)	(12.7)	(40.6)	(22.8)	(21.8)	(18.9)	(19.7)	(20.5)	(16.1)	(16.8)	(18.6)	(19.4)	
Free Cash Flow	57.3	128.5	54.0	91.3	84.0	91.6	97.6	101.5	112.2	119.6	122.4	127.4	1,624.9
Discount period - months			9	21	33	45	57	69	81	93	105	117	
Discount period - years			0.8	1.8	2.8	3.8	4.8	5.8	6.8	7.8	8.8	9.8	
Discount factor			0.93	0.85	0.77	0.70	0.64	0.58	0.53	0.48	0.43	0.39	
PV of FCF			50.2	77.3	64.6	64.1	62.0	58.7	58.9	57.1	53.2	50.3	641.6
Growth rate assumptions:													
Revenue		-3.4%	5.8%	3.5%	3.5%	4.0%	4.2%	4.5%	4.4%	4.3%	4.1%	4.1%	
Operating Income		-23.4%	44.5%	8.8%	4.4%	5.7%	7.6%	6.2%	5.2%	6.7%	3.3%	4.1%	
EBITDA		-17.4%	29.9%	6.5%	4.3%	4.7%	6.2%	4.5%	5.0%	6.2%	3.5%	4.1%	
Free Cash Flow		124.3%	-58.0%	69.1%	-8.0%	9.1%	6.5%	4.0%	10.5%	6.6%	2.4%	4.1%	
Margin assumptions:													
Operating margin	5.2%	4.1%	5.7%	5.9%	6.0%	6.1%	6.3%	6.4%	6.5%	6.6%	6.6%	6.6%	
Depr as a % of sales	2.0%	2.1%	2.0%	2.0%	1.9%	1.9%	1.8%	1.7%	1.7%	1.7%	1.7%	1.7%	
EBITDA	7.3%	6.2%	7.6%	7.8%	7.9%	8.0%	8.1%	8.1%	8.2%	8.3%	8.3%	8.3%	
Taxes	5.7%	4.2%	9.4%	9.8%	22.0%	22.0%	22.0%	22.0%	22.0%	22.0%	22.0%	22.0%	
Changes in WC	-1.6%	2.8%	-1.5%	-0.8%	-0.8%	-0.8%	-0.8%	-0.8%	-0.8%	-0.8%	-0.8%	-0.8%	
Capex as a % of sales	-1.9%	-0.8%	-2.4%	-1.3%	-1.2%	-1.0%	-1.0%	-1.0%	-0.8%	-0.8%	-0.8%	-0.8%	
Valuation:													
Shares outstanding	13.8												
PV of FCF	596.5												
PV of Terminal Value	641.6												
Enterprise Value	1,238.1												
less: Net Debt	605.9												
Estimated Total Value:	632.2												
Est Equity Value/share:	\$45.96												
Sensitivity Analysis:													
									Terminal Growth Rates				
									1.0%	1.5%	2.0%	2.5%	3.0%
Discount Rate	9.50%								\$45.78	\$48.86	\$52.35	\$56.34	\$60.94
	9.75%								\$43.00	\$45.84	\$49.05	\$52.70	\$56.90
	10.00%								\$40.37	\$43.00	\$45.96	\$49.32	\$53.15
	10.25%								\$37.89	\$40.33	\$43.06	\$46.15	\$49.66
	10.50%								\$35.55	\$37.81	\$40.34	\$43.18	\$46.41
Price	\$30.77												

Source: Company Reports, Stonegate Capital Markets estimates

INCOME STATEMENT

Park-Ohio Holdings Corp. (NASDAQ:PKOH)

Consolidated Statements of Income (in millions \$, except per share amounts)

Fiscal Year: December

	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	Q1 Mar-25	Q2 Jun-25	Q3 Sep-25	Q4 Dec-25	FY 2025	Q1 Mar-26	Q2 E Jun-26	Q3 E Sep-26	Q4 E Dec-26	FY 2026E	Q1 E Mar-27	Q2 E Jun-27	Q3 E Sep-27	Q4 E Dec-27	FY 2027E
Revenues																				
Revenues	\$1,295.2	\$1,438.0	\$1,664.4	\$1,659.7	\$1,656.2	\$405.4	\$400.1	\$398.6	\$395.0	\$1,599.1	\$421.0	\$422.3	\$430.3	\$418.9	\$1,692.5	\$433.2	\$438.4	\$451.6	\$429.0	\$1,752.2
Total revenues	1,295.2	1,438.0	1,664.4	1,659.7	1,656.2	405.4	400.1	398.6	395.0	1,599.1	421.0	422.3	430.3	418.9	1,692.5	433.2	438.4	451.6	429.0	1,752.2
Cost of revenues																				
Cost of goods sold	1,126.6	1,281.9	1,455.0	1,388.3	1,374.8	337.3	331.9	332.0	326.7	1,327.9	348.3	348.9	356.3	346.5	1,399.9	358.1	361.5	373.5	354.5	1,447.6
Total cost of revenues	1,126.6	1,281.9	1,455.0	1,388.3	1,374.8	337.3	331.9	332.0	326.7	1,327.9	348.3	348.9	356.3	346.5	1,399.9	358.1	361.5	373.5	354.5	1,447.6
Gross (loss) profit	168.6	156.1	209.4	271.4	281.4	68.1	68.2	66.6	68.3	271.2	72.7	73.5	74.0	72.5	292.7	75.1	76.9	78.1	74.5	304.5
Operating expenses																				
SG&A	152.9	178.3	179.3	181.5	187.4	48.2	46.8	46.5	48.1	189.6	51.7	48.1	48.0	47.8	195.6	51.1	50.2	50.1	48.9	200.3
Other	-	(10.1)	4.9	5.8	7.4	1.0	1.3	2.8	10.2	15.3	1.3	-	-	1.3	-	-	-	-	-	-
Total operating expenses	152.9	168.2	184.2	187.3	194.8	49.2	48.1	49.3	58.3	204.9	53.0	48.1	48.0	47.8	196.9	51.1	50.2	50.1	48.9	200.3
Income (loss) from operations	15.7	(12.1)	25.2	84.1	86.6	18.9	20.1	17.3	10.0	66.3	19.7	25.3	26.0	24.7	95.8	24.0	26.7	28.0	25.6	104.2
Inc (loss) from operations - adjusted (1)	22.3	1.8	43.7	89.9	93.5	19.9	21.4	20.9	18.9	81.1	21.0	25.3	26.0	24.7	97.1	24.0	26.7	28.0	25.6	104.2
Interest income (expense), net	(30.3)	(30.1)	(35.8)	(45.1)	(47.4)	(11.0)	(11.2)	(12.5)	(12.8)	(47.5)	(12.3)	(12.4)	(12.3)	(12.3)	(49.3)	(12.2)	(12.1)	(12.0)	(12.0)	(48.3)
Other - pension inc & other benefits exp	7.3	9.7	11.1	2.5	5.2	1.8	1.8	1.7	1.7	7.0	2.1	1.5	1.5	1.5	6.6	1.0	1.0	1.0	1.0	4.0
Other income/(expense)	-	-	-	-	-	-	-	(2.0)	-	(2.0)	-	-	-	-	-	-	-	-	-	-
Total other income (expense)	(23.0)	(20.4)	(24.7)	(42.6)	(42.2)	(9.2)	(9.4)	(12.8)	(11.1)	(42.5)	(10.2)	(10.9)	(10.8)	(10.8)	(42.7)	(11.2)	(11.1)	(11.0)	(11.0)	(44.3)
Pre-tax income (loss)	(7.3)	(32.5)	0.5	41.5	44.4	9.7	10.7	4.5	(1.1)	23.8	9.5	14.4	15.2	14.0	53.1	12.8	15.6	16.9	14.6	59.9
Provision for taxes (benefit)	(2.5)	(6.5)	(3.6)	8.5	4.9	1.9	1.8	(0.4)	(0.5)	2.8	1.6	2.5	2.6	2.4	9.0	2.2	2.6	2.9	2.5	10.2
Net income (loss)	\$ (4.8)	\$ (26.0)	\$ 4.1	\$ 33.0	\$ 39.5	\$ 7.8	\$ 8.9	\$ 4.9	\$ (0.6)	\$ 21.0	\$ 7.9	\$ 12.0	\$ 12.6	\$ 11.6	\$ 44.1	\$ 10.6	\$ 12.9	\$ 14.0	\$ 12.1	\$ 49.7
Net inc attributable to non-controlling int	\$ 0.3	\$ 1.2	\$ (1.3)	\$ 1.0	\$ 2.7	\$ 0.7	\$ 0.4	\$ 0.6	\$ 2.1	\$ 3.8	\$ 0.3	\$ (0.5)	\$ (0.5)	\$ (0.4)	\$ (1.1)	\$ (0.4)	\$ (0.5)	\$ (0.5)	\$ (0.5)	\$ (1.9)
Net inc (loss) to common	\$ (4.5)	\$ (24.8)	\$ 2.8	\$ 7.8	\$ 42.2	\$ 8.3	\$ 9.2	\$ 5.3	\$ 1.0	\$ 23.8	\$ 8.1	\$ 11.5	\$ 12.1	\$ 11.1	\$ 43.0	\$ 10.2	\$ 12.4	\$ 13.5	\$ 11.7	\$ 47.8
Diluted EPS (loss)	\$ (0.37)	\$ (2.07)	\$ 0.23	\$ 0.62	\$ 3.18	\$ 0.60	\$ 0.67	\$ 0.38	\$ 0.07	\$ 1.70	\$ 0.57	\$ 0.81	\$ 0.85	\$ 0.78	\$ 3.02	\$ 0.71	\$ 0.86	\$ 0.93	\$ 0.80	\$ 3.31
Net income (loss) - adjusted (1)	0.1	(14.4)	16.7	38.4	47.5	9.3	10.4	9.1	9.0	37.9	9.2	11.3	11.9	11.0	43.5	10.0	12.2	13.3	11.5	47.0
EPS (loss) - adjusted (1)	\$ 0.01	\$ (1.20)	\$ 1.37	\$ 3.07	\$ 3.60	\$ 0.66	\$ 0.75	\$ 0.65	\$ 0.65	\$ 2.70	\$ 0.65	\$ 0.80	\$ 0.84	\$ 0.76	\$ 3.05	\$ 0.70	\$ 0.85	\$ 0.92	\$ 0.79	\$ 3.25
Diluted shares outstanding	12.2	12.0	12.2	12.5	13.3	13.9	14.0	14.0	14.0	14.0	14.1	14.2	14.3	14.3	14.2	14.4	14.4	14.5	14.6	14.5
EBITDA (1)	58.1	40.4	81.2	121.5	127.1	28.2	29.6	29.2	27.1	114.1	29.3	33.6	34.3	33.0	130.3	32.3	35.0	36.3	33.9	137.4
EBITDA - adjusted (1) (2)	72.9	93.4	91.8	135.2	151.7	33.9	35.2	34.2	35.3	137.5	34.6	36.6	37.3	36.0	144.4	34.7	37.3	38.5	36.2	146.7

Margin Analysis

Gross margin	13.0%	10.9%	12.6%	16.4%	17.0%	16.8%	17.0%	16.7%	17.3%	17.0%	17.3%	17.4%	17.3%	17.3%	17.3%	17.3%	17.5%	17.3%	17.4%	17.4%
Operating margin	1.2%	-0.8%	1.5%	5.1%	5.2%	4.7%	5.0%	4.3%	2.5%	4.1%	4.7%	6.0%	6.1%	5.9%	5.7%	5.5%	6.1%	6.2%	6.0%	5.9%
Operatin margin - adjusted	1.7%	0.1%	2.6%	5.4%	5.6%	4.9%	5.3%	5.2%	4.8%	5.1%	5.0%	6.0%	6.1%	5.9%	5.7%	5.5%	6.1%	6.2%	6.0%	5.9%
EBITDA margin	4.5%	2.8%	4.9%	7.3%	7.7%	7.0%	7.4%	7.3%	6.9%	7.1%	7.0%	8.0%	8.0%	7.9%	7.7%	7.4%	8.0%	8.0%	7.9%	7.8%
EBITDA - adjusted margin	5.6%	6.5%	5.5%	8.1%	9.2%	8.4%	8.8%	8.6%	8.9%	8.6%	8.2%	8.7%	8.7%	8.6%	8.5%	8.0%	8.5%	8.5%	8.4%	8.4%
Pre-tax margin	-0.6%	-2.3%	0.0%	2.5%	2.7%	2.4%	2.7%	1.1%	-0.3%	1.5%	2.3%	3.4%	3.5%	3.3%	3.1%	2.9%	3.6%	3.7%	3.4%	3.4%
Net income margin	-0.4%	-1.8%	0.2%	2.0%	2.4%	1.9%	2.2%	1.2%	-0.2%	1.3%	1.9%	2.8%	2.9%	2.8%	2.6%	2.4%	3.0%	3.1%	2.8%	2.8%
Tax rate	34.2%	20.0%	-720.0%	20.5%	11.0%	19.6%	16.8%	-8.9%	45.5%	11.8%	16.8%	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%

Growth Rate Analysis Y/Y

Total revenues	-20.0%	11.0%	15.7%	-0.3%	-0.2%	-2.9%	-7.5%	-4.5%	1.7%	-3.4%	3.8%	5.6%	7.9%	6.1%	5.8%	2.9%	3.8%	5.0%	2.4%	3.5%
Total cost of revenues	-17.0%	13.8%	13.5%	-4.6%	-1.0%	-2.6%	-7.7%	-3.9%	0.9%	-3.4%	3.3%	5.1%	7.3%	6.0%	5.4%	2.8%	3.6%	4.9%	2.3%	3.4%
SG&A	-13.7%	16.6%	0.6%	1.2%	3.3%	2.3%	-1.3%	-2.7%	6.7%	1.2%	7.3%	2.9%	3.2%	-0.7%	3.2%	-1.1%	4.2%	4.5%	2.4%	2.4%
Operating income	-81.1%	-177.1%	308.3%	233.7%	3.0%	-21.3%	-18.3%	-26.7%	-30.6%	-23.4%	4.2%	26.1%	50.5%	147.2%	44.5%	21.6%	5.3%	7.4%	3.4%	8.8%
Operating income - adjusted	-75.7%	-91.9%	2327.8%	105.7%	4.0%	-18.1%	-16.7%	-13.6%	-2.1%	-13.3%	5.5%	18.4%	24.5%	30.8%	19.7%	14.1%	5.3%	7.4%	3.4%	7.3%
EBITDA	-53.9%	-30.5%	101.0%	49.6%	4.6%	-13.8%	-12.9%	-10.7%	-2.2%	-10.2%	3.9%	13.7%	17.6%	21.8%	14.2%	10.1%	4.0%	5.6%	2.6%	5.4%
EBITDA - adjusted	-46.7%	28.1%	-1.7%	47.3%	12.2%	-10.3%	-10.7%	-11.2%	-4.6%	-9.4%	2.1%	3.9%	8.9%	1.9%	5.0%	0.1%	2.0%	3.4%	0.6%	1.6%
Pre-tax income	-113.3%	-345.2%	101.5%	8200.0%	7.0%	-27.6%	-23.6%	-64.3%	-125.0%	-46.4%	-2.1%	34.9%	237.8%	1368.8%	123.1%	34.4%	7.9%	11.3%	4.6%	12.7%
Net income	-112.1%	-441.7%	115.8%	704.9%	19.7%	-22.8%	-21.9%	-62.9%	-112.5%	-46.8%	1.3%	34.6%	157.4%	2030.7%	109.9%	34.1%	7.9%	11.3%	4.6%	12.7%
EPS	-111.9%	-458.0%	111.1%	171.3%	410.4%	-20.4%	-27.2%	-48.2%	98.6%	-46.5%	-3.8%	20.9%	124.6%	987.8%	77.3%	23.4%	6.3%	9.6%	3.0%	9.3%
EPS - adjusted	-99.8%	nm	124.5%	17.1%	17.1%	-22.2%	-26.6%	-39.1%	-2.4%	-25.0%	-1.0%	7.1%	28.7%	17.1%	13.2%	6.9%	6.3%	9.6%	3.0%	6.3%
Share count - fully diluted	-1.8%	-1.2%	1.5%	2.7%	6.0%	8.6%	8.1%	4.5%	0.7%	5.4%	1.4%	1.8%	1.9%	2.5%	1.9%	2.0%	1.5%	1.5%	1.5%	1.6%

(1) Adjusted numbers exclude 1x items

(2) Adjusted EBITDA as defined by PKOH; excludes 1x exp, SBC, & includes other -pensions inc & non-controlling int

Source: Company Report, Stonegate Capital Markets estimates

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